## VIDCOM

## December Quarter 2018

Trending Schedules

## VIDCOM

## TRENDING SCHEDULES

All information included in these schedules has been derived from information contained in our 2018 Annual Report on Form 10-K, our reports on Form 10-Q and the accompanying earnings presentations for each respective period.

The financial information contained in these schedules includes measures in accordance with accounting principles generally accepted in the United States of America ("GAAP") and non-GAAP measures. Non-GAAP measures, including consolidated free cash flow and adjusted results that exclude the impact of certain items identified as affecting comparability, are relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, net cash provided by operating activities, operating income, earnings from continuing operations before provision for income taxes, provision for income taxes, net earnings from continuing operations attributable to Viacom and diluted EPS from continuing operations as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

Media Networks
Filmed Entertainment
Eliminations
Revenues ${ }^{(1)}$
Expenses ${ }^{(2)}$
Depreciation and amortization
Equity-based compensation
Restructuring and related costs
Programming charges
Gain on asset sale

## Operating income ${ }^{(2)}$

Amounts attributable to Viacom
Net earnings from continuing operations
Discontinued operations, net of tax
Net earnings attributable to Viacom
Diluted earnings per share
attributable to Viacom:
Continuing operations
Discontinued operations
Net earnings

Weighted average number of common shares outstanding:

Basic
Diluted

| Quarter Ended |  |  |  | 12 Months <br> Ended |
| :---: | :---: | :---: | :---: | :---: |
| 12/31/16 | 3/31/17 | 6/30/17 | 9/30/17 | 9/30/17 |
| \$ 2,589 | \$ 2,394 | \$ 2,560 | \$ 2,553 | \$ 10,096 |
| 758 | 895 | 847 | 789 | 3,289 |
| (23) | (33) | (43) | (23) | (122) |
| \$ 3,324 | \$ 3,256 | \$ 3,364 | \$ 3,319 | \$ 13,263 |



|  | $(2,503)$ |  | $(2,571)$ |  | $(2,498)$ |  | $(2,668)$ |  | $(10,240)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (56) |  | (58) |  | (53) |  | (56) |  | (223) |
|  | (16) |  | (14) |  | (8) |  | (16) |  | (54) |
|  | (42) |  | (174) |  | (21) |  | - |  | (237) |
|  | - |  | (106) |  | (38) |  | - |  | (144) |
|  | - |  | - |  | - |  | 127 |  | 127 |
| \$ | 707 | \$ | 333 | \$ | 746 | \$ | 706 | \$ | 2,492 |

$\xlongequal{\$}$
403.1
${ }^{(1)}$ On October 1, 2018, we adopted Accounting Standards Codification Topic 606 - Revenue from Contracts with Customers, using the modified retrospective method. Refer to our Form 10-Q for the quarter ended December 31, 2018, for the amount each applicable financial statement line item on our Consolidated Statement of Earnings would have decreased if revenue was recognized under previous accounting guidance.
${ }^{(2)}$ In the quarter ended December 31, 2018, we retrospectively adopted Accounting Standards Update ("ASU") 2017-07 - Compensation - Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. Accordingly, we reclassified the components of net periodic costs other than service costs from operating expense to Other items, net in the Consolidated Statement of Earnings, in all periods presented, resulting in a corresponding increase in operating income and adjusted operating income.

Summarized Adjusted Results (Non-GAAP)
(in millions, except per share amounts, unaudited)

|  |  |  |  | Quarte | En |  |  |  |  | Months <br> Ended |  |  |  | Quarter | En |  |  |  | 12 Months Ended |  | arter <br> nded |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | /31/16 |  | 31/17 |  | 30/17 |  | 30/17 |  | /30/17 |  | 31/17 |  | 31/18 |  | 30/18 |  | 30/18 | 9/30/18 |  | 31/18 |
| Media Networks | \$ | 2,589 | \$ | 2,394 | \$ | 2,560 | \$ | 2,553 |  | 10,096 | \$ | 2,560 | \$ | 2,429 | \$ | 2,502 | \$ | 2,520 | \$ 10,011 | \$ | 2,498 |
| Filmed Entertainment |  | 758 |  | 895 |  | 847 |  | 789 |  | 3,289 |  | 544 |  | 741 |  | 772 |  | 984 | 3,041 |  | 621 |
| Eliminations |  | (23) |  | (33) |  | (43) |  | (23) |  | (122) |  | (31) |  | (22) |  | (37) |  | (19) | (109) |  | (29) |
| Revenues | \$ | 3,324 | \$ | 3,256 | \$ | 3,364 | \$ | 3,319 |  | 13,263 | \$ | 3,073 | \$ | 3,148 | \$ | 3,237 | \$ | 3,485 | \$ 12,943 | \$ | 3,090 |
| Expenses ${ }^{(2)}$ |  | $(2,503)$ |  | $(2,571)$ |  | $(2,498)$ |  | $(2,668)$ |  | $(10,240)$ |  | $(2,288)$ |  | $(2,437)$ |  | $(2,409)$ |  | $(2,746)$ | $(9,880)$ |  | $(2,281)$ |
| Depreciation and amortization |  | (56) |  | (58) |  | (53) |  | (56) |  | (223) |  | (53) |  | (55) |  | (51) |  | (54) | (213) |  | (50) |
| Equity-based compensation |  | (16) |  | (14) |  | (8) |  | (16) |  | (54) |  | (14) |  | (15) |  | (10) |  | (14) | (53) |  | (9) |
| Adjusted operating income ${ }^{(1)(2)}$ | \$ | 749 | \$ | 613 | \$ | 805 | \$ | 579 | \$ | 2,746 | \$ | 718 | \$ | 641 | \$ | 767 | \$ | 671 | \$ 2,797 | \$ | 750 |
| Adjusted net earnings from continuing operations attributable to Viacom ${ }^{(1)}$ | \$ | 413 | \$ | 317 | \$ | 471 | \$ | 310 |  | 1,511 | \$ | 413 | \$ | 371 | \$ | 475 | \$ | 400 | \$ 1,659 | \$ | 453 |
| Adjusted diluted EPS from continuing operations ${ }^{(1)}$ | \$ | 1.04 | \$ | 0.79 | \$ | 1.17 | \$ | 0.77 |  | 3.77 | \$ | 1.03 | \$ | 0.92 | \$ | 1.18 | \$ | 0.99 | \$ 4.12 | \$ | 1.12 |
| Weighted average number of common shares outstanding: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 397.0 |  | 398.2 |  | 402.0 |  | 402.4 |  | 399.9 |  | 402.5 |  | 402.6 |  | 402.8 |  | 403.1 | 402.7 |  | 403.1 |
| Diluted |  | 397.9 |  | 399.5 |  | 402.6 |  | 402.4 |  | 400.6 |  | 402.6 |  | 402.9 |  | 403.3 |  | 403.3 | 403.0 |  | 403.5 |

${ }^{(1)}$ See Schedules 5 and 6 for reconciliations of reported (GAAP) to adjusted (Non-GAAP) results.
${ }^{(2)}$ In the quarter ended December 31, 2018, we retrospectively adopted ASU 2017-07. Accordingly, we reclassified the components of net periodic costs other than service costs from operating expense to Other items, net in the Consolidated Statement of Earnings, in all periods presented, resulting in a corresponding increase in operating income and adjusted operating income.

## TRENDING SCHEDULES

Media Networks Financial Results
(in millions, unaudited)

Advertising - domestic
Advertising - international

## Worldwide advertising

Affiliate - domestic
Affiliate - international

## Worldwide affiliate ${ }^{(1)}$

Consumer Products, Recreation \& Live Events - domestic
Consumer Products, Recreation \& Live Events - international
Worldwide consumer products, recreation \& live events ${ }^{(1)}$
Total domestic
Total international

## Total revenues

Expenses ${ }^{(2)}$
Depreciation and amortization
Adjusted operating income ${ }^{(2)}$
Equity-based compensation
Gain on asset sale
Restructuring and related costs
Programming charges

## Operating income ${ }^{(2)}$

| Quarter Ended |  |  |  |  |  | 12 Months <br> Ended$\|$$9 / 30 / 17$ |  | Quarter Ended |  |  |  |  |  |  |  | $\begin{array}{\|c\|} \hline 12 \text { Months } \\ \text { Ended } \end{array}$ |  | Quarter Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/16 | 3/31/17 |  | 30/17 |  | 30/17 |  |  | 12/31/17 |  | 3/31/18 |  | 6/30/18 |  | 9/30/18 |  |  |  | 12/31/18 |  |
| \$ 991 | \$ 871 | \$ | 955 | \$ | 936 | \$ | 3,753 | \$ | 937 | \$ | 841 | \$ | 922 | \$ | 896 | \$ | 3,596 | \$ | 907 |
| 303 | 238 |  | 280 |  | 288 |  | 1,109 |  | 371 |  | 264 |  | 269 |  | 251 |  | 1,155 |  | 323 |
| \$ 1,294 | \$ 1,109 | \$ | 1,235 | \$ | 1,224 | \$ | 4,862 | \$ | 1,308 | \$ | 1,105 | \$ | 1,191 | \$ | 1,147 | \$ | 4,751 |  | 1,230 |
| \$ 1,002 | \$ 992 | \$ | 1,030 | \$ | 969 | \$ | 3,993 | \$ | 925 | \$ | 956 | \$ | 1,002 | \$ | 994 | \$ | 3,877 | \$ | 969 |
| 187 | 202 |  | 203 |  | 239 |  | 831 |  | 214 |  | 252 |  | 201 |  | 258 |  | 925 |  | 200 |
| \$ 1,189 | \$ 1,194 | \$ | 1,233 | \$ | 1,208 | \$ | 4,824 | \$ | 1,139 | \$ | 1,208 | \$ | 1,203 | \$ | 1,252 | \$ | 4,802 | \$ | 1,169 |
| \$ 62 | \$ 53 | \$ | 53 | \$ | 55 | \$ | 223 | \$ | 67 | \$ | 66 | \$ | 69 | \$ | 76 | \$ | 278 | \$ | 57 |
| 44 | 38 |  | 39 |  | 66 |  | 187 |  | 46 |  | 50 |  | 39 |  | 45 |  | 180 |  | 42 |
| \$ 106 | \$ 91 | \$ | 92 | \$ | 121 | \$ | 410 | \$ | 113 | \$ | 116 | \$ | 108 | \$ | 121 | \$ | 458 | \$ | 99 |
| \$ 2,055 | \$ 1,916 | \$ | 2,038 | \$ | 1,960 | \$ | 7,969 | \$ | 1,929 | \$ | 1,863 | \$ | 1,993 | \$ | 1,966 | \$ | 7,751 |  | 1,933 |
| 534 | 478 |  | 522 |  | 593 |  | 2,127 |  | 631 |  | 566 |  | 509 |  | 554 |  | 2,260 |  | 565 |
| \$ 2,589 | \$ 2,394 | \$ | 2,560 | \$ | 2,553 | \$ | 10,096 |  | 2,560 | \$ | 2,429 | \$ | 2,502 | \$ | 2,520 | \$ | 10,011 |  | 2,498 |
| $(1,558)$ | $(1,600)$ |  | $(1,648)$ |  | $(1,815)$ |  | $(6,621)$ |  | $(1,605)$ |  | $(1,679)$ |  | $(1,661)$ |  | $(1,769)$ |  | $(6,714)$ |  | $(1,545)$ |
| (43) | (46) |  | (42) |  | (44) |  | (175) |  | (41) |  | (44) |  | (42) |  | (42) |  | (169) |  | (40) |
| \$ 988 | \$ 748 | \$ | 870 | \$ | 694 | \$ | 3,300 | \$ | 914 | \$ | 706 | \$ | 799 | \$ | 709 | \$ | 3,128 | \$ | 913 |
| (8) | (8) |  | (4) |  | (8) |  | (28) |  | (7) |  | (9) |  | (4) |  | (8) |  | (28) |  | (2) |
| - | - |  | - |  | 127 |  | 127 |  | - |  | - |  | - |  | - |  | - |  | - |
| (33) | (115) |  | (16) |  | - |  | (164) |  | - |  | (163) |  | - |  | (9) |  | (172) |  | (46) |
| - | (106) |  | (7) |  | - |  | (113) |  | - |  | - |  | - |  | - |  | - |  | (74) |
| \$ 947 | \$ 519 | \$ | 843 | \$ | 813 | \$ | 3,122 | \$ | 907 | \$ | 534 | \$ | 795 | \$ | 692 | \$ | 2,928 |  | 791 |

 previously reported as Ancillary were reclassified to Affiliate. Prior periods have been recast to conform to the current presentation. See Schedule 3 a for additional information.
 items, net in the Consolidated Statement of Earnings, in all periods presented, resulting in a corresponding increase in operating income and adjusted operating income.

## TRENDING SCHEDULES

Media Networks Financial Results - Impact of Revenue Reclassification ${ }^{(1)}$
(in millions, unaudited)
Increase/(Decrease)

Advertising - domestic
Advertising - international

## Worldwide advertising

Affiliate - domestic
Affiliate - international
Worldwide affiliate ${ }^{(1)}$
Consumer Products, Recreation \& Live Events - domestic
Consumer Products, Recreation \& Live Events - international
Worldwide consumer products, recreation \& live events ${ }^{(1)}$
Total domestic
Total international

## Total revenues



${ }^{(1)}$ In the quarter ended December 31, 2018, the Media Networks revenue component previously reported as Ancillary was renamed to Consumer Products, Recreation \& Live Events. In addition, certain components previously reported as Ancillary were reclassified to Affiliate. Prior periods have been recast to conform to the current presentation.

## TRENDING SCHEDULES

Filmed Entertainment Financial Results (in millions, unaudited)

Theatrical
Home entertainment
Licensing
Ancillary
Total revenues
Expenses
Depreciation and amortization
Adjusted operating income/(loss)
Equity-based compensation
Restructuring and related costs
Programming charges
Operating income/(loss)

|  | Quarter Ended |  |  |  |  | $\begin{array}{\|c} \hline 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 17 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/16 | 3/31/17 | 6/30/17 |  | 9/30/17 |  |  |  |
| \$ 192 | 238 | \$ | 263 | \$ | 115 | \$ | 808 |
| 243 | 198 |  | 218 |  | 190 |  | 849 |
| 245 | 347 |  | 300 |  | 423 |  | 1,315 |
| 78 | 112 |  | 66 |  | 61 |  | 317 |
| \$ 758 | \$ 895 | \$ | 847 | \$ | 789 | \$ | 3,289 |
| (926) | (950) |  | (828) |  | (821) |  | $(3,525)$ |
| (12) | (11) |  | (10) |  | (11) |  | (44) |
| \$ (180) | \$ (66) | \$ | 9 | \$ | (43) | \$ | (280) |
| (3) | (1) |  | - |  | (4) |  | (8) |
| (1) | (47) |  | (5) |  | - |  | (53) |
| - | - |  | (31) |  | - |  | (31) |
| \$ (184) | \$ (114) | \$ | (27) | \$ | (47) | \$ | (372) |



## TRENDING SCHEDULES

Schedule 5
Reconciliation of Adjusted Operating Income (Non-GAAP) (in millions, unaudited)

|  | Quarter Ended |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended <br> $9 / 30 / 18$ |  | Quarter <br> Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/16 | 3/31/17 |  | -/17 |  | /17 |  |  | 12/31/17 |  | 3/31/18 |  | 6/30/18 |  | 9/30/18 |  |  |  |  |  |
| Media Networks ${ }^{(2)}$ | \$ 988 | \$ 748 | \$ | 870 | \$ | 694 | \$ | 3,300 | \$ | 914 | \$ | 706 | \$ | 799 | \$ | 709 | \$ | 3,128 |  |  |
| Filmed Entertainment | (180) | (66) |  | 9 |  | (43) |  | (280) |  | (130) |  | 9 |  | 44 |  | 38 |  | (39) |  | (90) |
| Corporate expenses | (50) | (55) |  | (58) |  | (58) |  | (221) |  | (55) |  | (60) |  | (60) |  | (63) |  | (238) |  | (60) |
| Equity-based compensation | (16) | (14) |  | (8) |  | (16) |  | (54) |  | (14) |  | (15) |  | (10) |  | (14) |  | (53) |  | (9) |
| Eliminations | 7 | - |  | (8) |  | 2 |  | 1 |  | 3 |  | 1 |  | (6) |  | 1 |  | (1) |  | (4) |
| Adjusted operating income ${ }^{(2)}$ | \$ 749 | \$ 613 | \$ | 805 | \$ | 579 | \$ | 2,746 | \$ | 718 | \$ | 641 | \$ | 767 | \$ | 671 | \$ | 2,797 | \$ | 750 |
| Restructuring and related costs ${ }^{(1)}$ | (42) | (174) |  | (21) |  | - |  | (237) |  | - |  | (185) |  | (15) |  | (25) |  | (225) |  | (71) |
| Programming charges ${ }^{(1)}$ | - | (106) |  | (38) |  |  |  | (144) |  | - |  | - |  | - |  | - |  | - |  | (77) |
| Gain on asset sale ${ }^{(1)}$ | - | - |  | - |  | 127 |  | 127 |  | - |  | - |  | - |  | - |  | - |  | - |
| Operating income ${ }^{(2)}$ | \$ 707 | \$ 333 | \$ | 746 | \$ | 706 | \$ | 2,492 | \$ | 718 | \$ | 456 | \$ | 752 | \$ | 646 | \$ | 2,572 |  | 602 |

${ }^{(1)}$ See Schedule 7 for a description of factors affecting comparability of operating income.
${ }^{(2)}$ In the quarter ended December 31, 2018, we retrospectively adopted ASU 2017-07. Accordingly, we reclassified the components of net periodic costs other than service costs from operating expense to Other items, net in the Consolidated Statement of Earnings, in all periods presented, resulting in a corresponding increase in operating income and adjusted operating income.

Reconciliation of Adjusted Net Earnings and Diluted EPS (Non-GAAP)
(in millions, except per share amounts, unaudited)


[^0]Restructuring and related costs ${ }^{(1)}$

| Quarter Ended |  |  |  |  |  |  |  |  |  | Quarter Ended |  |  |  |  |  |  |  | $\begin{gathered} \hline 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 18 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \begin{array}{c} \text { Quarter } \\ \text { Ended } \end{array} \\ \hline 12 / 31 / 18 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/16 |  | 3/31/17 |  | 6/30/17 |  | 9/30/17 |  | 9/30/17 |  | 12/31/17 |  | 3/31/18 |  | 6/30/18 |  | 9/30/18 |  |  |  |  |  |
| \$ | 42 | \$ | 174 | \$ | 21 | \$ | - | \$ | 237 | \$ | - | \$ | 185 | \$ | 15 | s | 25 | \$ | 225 |  | 71 |
|  | - |  | 106 |  | 38 |  | - |  | 144 |  | - |  | - |  | - |  | - |  | - |  | 77 |
|  | - |  | - |  | - |  | (127) |  | (127) |  | - |  | - |  | - |  | - |  |  |  | - |
| \$ | 42 | \$ | 280 | \$ | 59 | \$ | (127) | \$ | 254 | \$ | - | \$ | 185 | \$ | 15 | \$ | 25 | \$ | 225 | \$ | 148 |
|  | 6 |  | 30 |  | (16) |  | - |  | 20 |  | (25) |  | - |  | - |  | - |  | (25) |  | (18) |
|  | - |  | - |  | (285) |  | - |  | (285) |  | - |  | (16) |  | - |  | - |  | (16) |  |  |
|  | - |  | - |  | 10 |  | - |  | 10 |  | - |  | 46 |  | - |  | - |  | 46 |  | 46 |
| \$ | 48 | \$ | 310 | \$ | (232) | \$ | (127) | \$ | (1) | \$ | (25) | \$ | 215 | \$ | 15 | \$ | 25 | \$ | 230 | \$ | 176 |
|  | (16) |  | (110) |  | 76 |  | 20 |  | (30) |  | 6 |  | (54) |  | (4) |  | (7) |  | (59) |  | (41) |
|  | (15) |  | (4) |  | (53) |  | (268) |  | (340) |  | (103) |  | (46) |  | (47) |  | (4) |  | (200) |  | - |
| \$ | (31) | \$ | (114) | \$ | 23 | \$ | (248) | \$ | (370) | \$ | (97) | \$ | (100) | \$ | (51) | \$ | (11) | \$ | (259) | \$ | (41) |
|  | - |  | - |  | - |  | 11 |  | 11 |  | - |  | - |  | - |  | - |  |  |  | - |
| \$ | 17 | \$ | 196 | \$ | (209) | \$ | ${ }^{(364)}$ | \$ | (360) | \$ | (122) | \$ | 115 | \$ | (36) | \$ | 14 | \$ | (29) | \$ | 135 |
| \$ | 0.04 | \$ | 0.49 | \$ | (0.52) | \$ | (0.90) | \$ | (0.90) | \$ | (0.30) | \$ | 0.28 | \$ | (0.09) | \$ | 0.03 | \$ | (0.07) | \$ | 0.33 |
|  | 397.9 |  | 399.5 |  | 402.6 |  | 402.4 |  | 400.6 |  | 402.6 |  | 402.9 |  | 403.3 |  | 403.3 |  | 403.0 |  | 403.5 |

Programming charges ${ }^{(2)}$
Gain on asset sale ${ }^{(3)}$
Impact of adjustments on operating incom
(Gain)/loss on extinguishment of debt ${ }^{\left({ }^{()}\right)}$
Gain on asset sales ${ }^{(9)}$
Investment losses ${ }^{\left({ }^{(9)}\right.}$
Impact of adjustments on earnings from continuing operations before provision for income taxes

## Income tax impact of above items ${ }^{(7)}$

Discrete tax expense/(benefit) ${ }^{(8)}$
Impact of adjustments on provision for income taxes
Noncontrolling interest impact on above items ${ }^{3}$
Impact of adjustments on net earnings from continuing operations attributable to
Viacom

## Impact of adjustments on diluted EPS from continuing operations

Weighted average number of diluted shares outstanding

1) During fiscal 2018 we launched a program of cost transformation initiatives to improve our margins, including an organizational realignment of support functions across Media Networks, new sourcing and procurement policies, real estate consolidation and technology enhancements. We recognized pre-tax restructuring and related costs of $\$ 225$ million in fiscal 2018 and $\$ 71$ million in the first fiscal quarter of 2019 . In fiscal 2017, we recognized pre-tax restructuring charges of $\$ 237$ million resulting from the execution of our flagship brand strategy and strategic initiatives at Paramount.
2) We recognized programming charges of $\$ 77$ million in the first fiscal quarter of 2019 , which resulted from decisions by management newly in place as part of our 2018 restructuring activities, to cease the use of certain programming. We recognized programming charge 2) 1 e recognized programming charges of $\$ 77$ million in the first fiscal quarter of 2019 , which resulted from decisions by management newly in place as part of our 2018 restructuring activ
of $\$ 106$ million and $\$ 38$ million in the second and third fiscal quarters of 2017 , respectively, associated with management's decision to cease use of certain original and acquired programming.
3) During the quarter ended September 30 , 2017, a consolidated entity completed the sale of broadcast spectrum in connection with the FCC's broadcast spectrum auction. The sale resulted in a pre-tax gain of $\$ 127$ million, with $\$ 11$ million attributable to the noncontrolling interest.
4) We redeemed senior notes and debentures totaling $\$ 1.128$ billion in the quarter ended December $31,2018, \$ 1.039$ billion in the quarter ended December 31,2017 , and $\$ 3.3$ billion in fiscal 2017 . As a result of these transactions, we recognized a pre-tax extinguishment gains of $\$ 18$ million and $\$ 25$ million in the quarter ended December 31,2018 and December 31 , 2017, respectively, and recognized pre-tax extinguishment losses of $\$ 6$ million and $\$ 30$ million in the first and second fiscal quarters of 2017 , respectively, and a pre-tax exinguishment gain of $\$ 16$ million in the third fiscal quarter of 2017.
5) In the quarter ended March 31, 2018, we completed the sale of a $1 \%$ equity interest in Viacom 18 to our joint venture partner for $\$ 20$ million, resulting in a gain of $\$ 16$ million. During the quarter ended June 30,2017 , we completed the sale of our $49.76 \%$ interest in EPIX, resulting in a gain of $\$ 285$ million
6) In the quarter ended December 31, 2018, we recorded a non-operating loss on marketable securities of $\$ 46$ million pursuant our adoption of ASU 2016-01 - Financial Instruments - Overall: Recognition and Measurement of Financia

Assets and Financial Liabilities, which requires the changes in fair value measurement of marketable securities to be recognized in net income. We recognized impairment losses of $\$ 46$ million and $\$ 10$ million in the quarters ended March 31 , 2018 and June 30 , 2017 , respectively in connection with the write off of certain cost med inesterts
7) The tax impact has been calculated by applying the tax rates applicable to the adjustments presented.
8) Includes the net discrete tax expense or benefit related to certain events, such as the recognition of foreign tax credits, a change in tax law, tax accounting method change, reversal of valuation allowance or release of reserves that occurred in the respective period.

## TRENDING SCHEDULES

Free Cash Flow (Non-GAAP)
(in millions, unaudited)

Net cash provided by operating activities ${ }^{(1)}$
Capital expenditures

## Free cash flow

Debt
Cash and cash equivalents

## Net debt

| Quarter Ended |  |  |  | $\begin{gathered} \hline 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 17 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 12/31/16 | 3/31/17 | 6/30/17 | 9/30/17 |  |
| \$ 165 | 273 | \$ 249 | \$ 1,018 | \$ 1,705 |
| (52) | (43) | (44) | (56) | (195) |
| \$ 113 | \$ 230 | \$ 205 | \$ 962 | \$ 1,510 |
| \$ 12,300 | \$ 12,189 | \$ 11,173 | \$ 11,119 | \$ 11,119 |
| 443 | 671 | 425 | 1,389 | 1,389 |
| \$ 11,857 | \$ 11,518 | \$ 10,748 | \$ 9,730 | \$ 9,730 |


| Quarter Ended |  |  |  |  |  |  | $\begin{gathered} 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 18 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/17 | 3/31/18 |  | 6/30/18 |  | 9/30/18 |  |  |  |
| 12 | \$ | 287 | \$ | 698 | \$ | 825 | \$ | 1,822 |
| (28) |  | (36) |  | (38) |  | (76) |  | (178) |
| \$ (16) | \$ | 251 | \$ | 660 | \$ | 749 | \$ | 1,644 |
| \$ 10,189 | \$ | 10,084 |  | 10,088 | \$ | 10,082 | \$ | 10,082 |
| 394 |  | 417 |  | 929 |  | 1,557 |  | 1,557 |
| \$ 9,795 | \$ | 9,667 | \$ | 9,159 | \$ | 8,525 | \$ | 8,525 |


| Quarter <br> Ended |  |
| :--- | ---: |
| 12/31/18 |  |
| $\$$ | 228 |
|  | $(37)$ |
| $\$$ | 191 |
|  |  |
| $\$$ | 8,961 |
|  | 534 |
| $\$$ | 8,427 |

${ }^{(1)}$ In the quarter ended December 31, 2018, we retrospectively adopted ASU 2016-15 - Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments, which requires debt extinguishment costs to be excluded from net cash provided by operating activities. Accordingly, we reclassified debt extinguishment costs to net cash provided by or used in financing activities in all periods presented.


[^0]:    ${ }^{(1)}$ See Schedule 7 for a description of factors affecting comparability of net earnings and diluted EPS.

