## **VIOCOM**

### December Quarter 2018 Trending Schedules



All information included in these schedules has been derived from information contained in our 2018 Annual Report on Form 10-K, our reports on Form 10-Q and the accompanying earnings presentations for each respective period.

The financial information contained in these schedules includes measures in accordance with accounting principles generally accepted in the United States of America ("GAAP") and non-GAAP measures. Non-GAAP measures, including consolidated free cash flow and adjusted results that exclude the impact of certain items identified as affecting comparability, are relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, net cash provided by operating activities, operating income, earnings from continuing operations before provision for income taxes, provision for income taxes, net earnings from continuing operations attributable to Viacom and diluted EPS from continuing operations as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

Summarized Reported Results (GAAP) (in millions, except per share amounts, unaudited)



	Quarter Ended  12/31/16 3/31/17 6/30/17 9/30/1									Months Ended				Quarter 1	-					2 Months Ended		Quarter Ended
	12,	/31/16	3,	/31/17	6,	/30/17	9,	/30/17	9,	/30/17	12	2/31/17	3	/31/18	6,	/30/18	9,	/30/18	9	0/30/18	1	2/31/18
Media Networks	\$	2,589	\$	2,394	\$	2,560	\$	2,553	\$	10,096	\$	2,560	\$	2,429	\$	2,502	\$	2,520	\$	10,011	\$	2,498
Filmed Entertainment		758		895		847		789		3,289		544		741		772		984		3,041		621
Eliminations		(23)		(33)		(43)		(23)		(122)		(31)		(22)		(37)		(19)		(109)		(29)
Revenues (1)	\$	3,324	\$	3,256	\$	3,364	\$	3,319	\$	13,263	\$	3,073	\$	3,148	\$	3,237	\$	3,485	\$	12,943	\$	3,090
Expenses (2)		(2,503)		(2,571)		(2,498)		(2,668)		(10,240)		(2,288)		(2,437)		(2,409)		(2,746)		(9,880)		(2,281)
Depreciation and amortization		(56)		(58)		(53)		(56)		(223)		(53)		(55)		(51)		(54)		(213)		(50)
Equity-based compensation		(16)		(14)		(8)		(16)		(54)		(14)		(15)		(10)		(14)		(53)		(9)
Restructuring and related costs		(42)		(174)		(21)		-		(237)		-		(185)		(15)		(25)		(225)		(71)
Programming charges		-		(106)		(38)		-		(144)		-		-		-		-		-		(77)
Gain on asset sale		-		-		-		127		127		-		-		-		-		-		-
Operating income (2)	\$	707	\$	333	\$	746	\$	706	\$	2,492	\$	718	\$	456	\$	752	\$	646	\$	2,572	\$	602
Amounts attributable to Viacom:																						
Net earnings from continuing operations	\$	396	\$	121	\$	680	\$	674	\$	1,871	\$	535	\$	256	\$	511	\$	386	\$	1,688	\$	318
Discontinued operations, net of tax		-		-		3		-		3		2		10		11		8		31		3
Net earnings attributable to Viacom	\$	396	\$	121	\$	683	\$	674	\$	1,874	\$	537	\$	266	\$	522	\$	394	\$	1,719	\$	321
Diluted earnings per share attributable to Viacom:																						
Continuing operations	\$	1.00	\$	0.30	\$	1.69	\$	1.67	\$	4.67	\$	1.33	\$	0.64	\$	1.27	\$	0.96	\$	4.19	\$	0.79
Discontinued operations		-		-		0.01		-		0.01		-		0.02		0.02		0.02		0.08		0.01
Net earnings	\$	1.00	\$	0.30	\$	1.70	\$	1.67	\$	4.68	\$	1.33	\$	0.66	\$	1.29	\$	0.98	\$	4.27	\$	0.80
Weighted average number of common shares outstanding:																						
Basic		397.0		398.2		402.0		402.4		399.9		402.5		402.6		402.8		403.1		402.7		403.1
Diluted		397.9		399.5		402.6		402.4		400.6		402.6		402.9		403.3		403.3		403.0		403.5

<sup>(1)</sup> On October 1, 2018, we adopted Accounting Standards Codification Topic 606 – Revenue from Contracts with Customers, using the modified retrospective method. Refer to our Form 10-Q for the quarter ended December 31, 2018, for the amount each applicable financial statement line item on our Consolidated Statement of Earnings would have decreased if revenue was recognized under previous accounting guidance.

<sup>(2)</sup> In the quarter ended December 31, 2018, we retrospectively adopted Accounting Standards Update ("ASU") 2017-07 – Compensation – Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. Accordingly, we reclassified the components of net periodic costs other than service costs from operating expense to Other items, net in the Consolidated Statement of Earnings, in all periods presented, resulting in a corresponding increase in operating income and adjusted operating income.

Summarized Adjusted Results (Non-GAAP) (in millions, except per share amounts, unaudited)



							12 Months							12	2 Months	Ç	Quarter
			Quarter	Ended			Ended			Qua	rter E	nded			Ended	I	Ended
	12/31/16	3/	31/17	6/30/17	9/30	/17	9/30/17	12,	/31/17	3/31/1	8	6/30/18	9/30/18	9	0/30/18	12	2/31/18
Media Networks	\$ 2,589	\$	2,394	\$ 2,560	\$ 2,	,553	\$ 10,096	\$	2,560	\$ 2,42	9 5	\$ 2,502	\$ 2,520	\$	10,011	\$	2,498
Filmed Entertainment	758		895	847		789	3,289		544	74	1	772	984		3,041		621
Eliminations	(23)		(33)	(43)		(23)	(122)		(31)	(2	2)	(37)	(19)		(109)		(29)
Revenues	\$ 3,324	\$	3,256	\$ 3,364	\$ 3,	,319	\$ 13,263	\$	3,073	\$ 3,14	8 5	\$ 3,237	\$ 3,485	\$	12,943	\$	3,090
Expenses (2)	(2,503)		(2,571)	(2,498)	(2,	,668)	(10,240)		(2,288)	(2,43	7)	(2,409)	(2,746)		(9,880)		(2,281)
Depreciation and amortization	(56)		(58)	(53)		(56)	(223)		(53)	(5	5)	(51)	(54)		(213)		(50)
Equity-based compensation	(16)		(14)	(8)		(16)	(54)		(14)	(1	5)	(10)	(14)		(53)		(9)
Adjusted operating income (1) (2)	\$ 749	\$	613	\$ 805	\$	579	\$ 2,746	\$	718	\$ 64	1 \$	\$ 767	\$ 671	\$	2,797	\$	750
Adjusted net earnings from continuing operations attributable to Viacom (1)	\$ 413	\$	317	\$ 471	\$	310	\$ 1,511	\$	413	\$ 37	1 \$	\$ 475	\$ 400	\$	1,659	\$	453
Adjusted diluted EPS from continuing operations (1)	\$ 1.04	\$	0.79	\$ 1.17	\$ (	0.77	\$ 3.77	\$	1.03	\$ 0.9	2 \$	3 1.18	\$ 0.99	\$	4.12	\$	1.12
Weighted average number of common shares outstanding:																	
Basic	397.0		398.2	402.0	40	02.4	399.9		402.5	402	.6	402.8	403.1		402.7		403.1
Diluted	397.9		399.5	402.6	40	02.4	400.6		402.6	402	.9	403.3	403.3		403.0		403.5

<sup>(1)</sup> See Schedules 5 and 6 for reconciliations of reported (GAAP) to adjusted (Non-GAAP) results.

<sup>&</sup>lt;sup>(2)</sup> In the quarter ended December 31, 2018, we retrospectively adopted ASU 2017-07. Accordingly, we reclassified the components of net periodic costs other than service costs from operating expense to Other items, net in the Consolidated Statement of Earnings, in all periods presented, resulting in a corresponding increase in operating income and adjusted operating income.

Media Networks Financial Results (in millions, unaudited)

# **VIOCOM**

									12	Months									12	Months	Q	uarter
				Quarter	En	ded			I	Ended				Quarte	r En	ded			F	Ended	F	Ended
	12,	/31/16	3/	/31/17	6/	/30/17	9,	/30/17	9,	/30/17	13	2/31/17	3/	′31/18	6/	/30/18	9/	30/18	9/	/30/18	12	2/31/18
Advertising - domestic Advertising - international	\$	991 303	\$	871 238	\$	955 280	\$	936 288	\$	3,753 1,109	\$	371	\$	841 264	\$	922 269	\$	896 251	\$	3,596 1,155	\$	907 323
Worldwide advertising	\$	1,294	\$	1,109	\$	1,235	\$	1,224	\$	4,862	\$	1,308	\$	1,105	\$	1,191	\$	1,147	\$	4,751	\$	1,230
Affiliate - domestic Affiliate - international <b>Worldwide affiliate</b> <sup>(1)</sup>	\$	1,002 187 1,189	\$	992 202 1,194	\$	1,030 203 1,233	\$	969 239 1,208	\$	3,993 831 4,824	\$	214	\$	956 252 1,208	\$	1,002 201 1,203	\$	994 258 1,252	\$ \$	3,877 925 4,802	\$	969 200 1,169
Consumer Products, Recreation & Live Events - domestic Consumer Products, Recreation & Live Events - international Worldwide consumer products, recreation & live events (1)	\$ \$	62 44 106	\$	53 38 91	\$ \$	53 39 92	\$	55 66 121	\$	223 187 410	\$	46	\$	66 50 116	\$	69 39 108	\$	76 45 121	\$	278 180 458	\$	57 42 99
Total domestic Total international	\$	2,055 534	\$	1,916 478	\$	2,038 522	\$	1,960 593	\$	7,969 2,127	\$	1,929 631	\$	1,863 566	\$	1,993 509	\$	1,966 554	\$	7,751 2,260	\$	1,933 565
Total revenues	\$	2,589	\$	2,394	\$	2,560	\$	2,553	\$	10,096	\$	2,560	\$	2,429	\$	2,502	\$	2,520	\$	10,011	\$	2,498
Expenses (2)		(1,558)		(1,600)		(1,648)		(1,815)		(6,621)		(1,605)		(1,679)		(1,661)		(1,769)		(6,714)		(1,545)
Depreciation and amortization		(43)		(46)		(42)		(44)		(175)		(41)		(44)		(42)		(42)		(169)		(40)
Adjusted operating income (2)	\$	988	\$	748	\$	870	\$	694	\$	3,300	\$	914	\$	706	\$	799	\$	709	\$	3,128	\$	913
Equity-based compensation		(8)		(8)		(4)		(8)		(28)		(7)		(9)		(4)		(8)		(28)		(2)
Gain on asset sale		-		-		-		127		127		-		-		-		-		-		-
Restructuring and related costs		(33)		(115)		(16)		-		(164)		-		(163)		-		(9)		(172)		(46)
Programming charges		-		(106)		(7)		-		(113)		-		-		-		-		-		(74)
Operating income (2)	\$	947	\$	519	\$	843	\$	813	\$	3,122	\$	907	\$	534	\$	795	\$	692	\$	2,928	\$	791

<sup>(1)</sup> In the quarter ended December 31, 2018, the Media Networks revenue component previously reported as Ancillary was renamed to Consumer Products, Recreation & Live Events. In addition, certain components previously reported as Ancillary were reclassified to Affiliate. Prior periods have been recast to conform to the current presentation. See Schedule 3a for additional information.

<sup>(2)</sup> In the quarter ended December 31, 2018, we retrospectively adopted ASU 2017-07. Accordingly, we reclassified the components of net periodic costs other than service costs from operating expense to Other items, net in the Consolidated Statement of Earnings, in all periods presented, resulting in a corresponding increase in operating income and adjusted operating income.

Media Networks Financial Results - Impact of Revenue Reclassification <sup>(1)</sup> (in millions, unaudited) Increase/(Decrease)



									12 N	Months									12 N	Ionths
			(	Quarter	Ende	ed			E	nded			(	Quarter	Ende	d			Eı	nded
	12/3	31/16	3/3	1/17	6/3	0/17	9/3	30/17	9/:	30/17	12/3	31/17	3/3	31/18	6/30	0/18	9/3	30/18	9/3	30/18
Advertising - domestic Advertising - international	\$	- -	\$	- -	\$	- -	\$	- -	\$	- -	\$	- -	\$	- -	\$	- -	\$	- -	\$	-
Worldwide advertising	\$	-	\$	-	\$	-	\$	_	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Affiliate - domestic	\$	17	\$	17	\$	18	\$	21	\$	73	\$	18	\$	22	\$	24	\$	22	\$	86
Affiliate - international		28		21		25		39		113		27		30		26		38		121
Worldwide affiliate (1)	\$	45	\$	38	\$	43	\$	60	\$	186	\$	45	\$	52	\$	50	\$	60	\$	207
Consumer Products, Recreation & Live Events - domestic	\$	(17)	\$	(17)	\$	(18)	\$	(21)	\$	(73)	\$	(18)	\$	(22)	\$	(24)	\$	(22)	\$	(86)
Consumer Products, Recreation & Live Events - international		(28)		(21)		(25)		(39)		(113)		(27)		(30)		(26)		(38)		(121)
Worldwide consumer products, recreation & live events (1)	\$	(45)	\$	(38)	\$	(43)	\$	(60)	\$	(186)	\$	(45)	\$	(52)	\$	(50)	\$	(60)	\$	(207)
Total domestic	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Total international		-		-		-		-		-		-		-		-		-		-
Total revenues	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-

<sup>(1)</sup> In the quarter ended December 31, 2018, the Media Networks revenue component previously reported as Ancillary was renamed to Consumer Products, Recreation & Live Events. In addition, certain components previously reported as Ancillary were reclassified to Affiliate. Prior periods have been recast to conform to the current presentation.

Filmed Entertainment Financial Results (in millions, unaudited)



									12	Months									12 N	Months	Qı	ıarter
				Quarter	Enc	led			E	Ended				Quarter	End	led			E	nded	E	nded
	12/	31/16	3/	31/17	6/	30/17	9/	30/17	9/	30/17	12,	/31/17	3/	31/18	6/.	30/18	9/	30/18	9/:	30/18	12/	31/18
Theatrical	\$	192	\$	238	\$	263	\$	115	\$	808	\$	100	\$	50	\$	208	\$	337	\$	695	\$	149
Home entertainment		243		198		218		190		849		183		163		119		157		622		178
Licensing		245		347		300		423		1,315		213		477		404		435		1,529		220
Ancillary		78		112		66		61		317		48		51		41		55		195		74
Total revenues	\$	758	\$	895	\$	847	\$	789	\$	3,289	\$	544	\$	741	\$	772	\$	984	\$	3,041	\$	621
Expenses		(926)		(950)		(828)		(821)		(3,525)		(664)		(722)		(720)		(935)		(3,041)		(702)
Depreciation and amortization		(12)		(11)		(10)		(11)		(44)		(10)		(10)		(8)		(11)		(39)		(9)
Adjusted operating income/(loss)	\$	(180)	\$	(66)	\$	9	\$	(43)	\$	(280)	\$	(130)	\$	9	\$	44	\$	38	\$	(39)	\$	(90)
Equity-based compensation		(3)		(1)		-		(4)		(8)		(2)		(2)		-		(3)		(7)		(1)
Restructuring and related costs		(1)		(47)		(5)		-		(53)		-		-		-		(4)		(4)		(14)
Programming charges		-		-		(31)		-		(31)		-		-		-		-		-		(3)
Operating income/(loss)	\$	(184)	\$	(114)	\$	(27)	\$	(47)	\$	(372)	\$	(132)	\$	7	\$	44	\$	31	\$	(50)	\$	(108)

Reconciliation of Adjusted Operating Income (Non-GAAP) (in millions, unaudited)



									12 ]	Months									12	Months	Qu	arter
				Quarter	End	ed			Е	nded				Quarter	End	ed			E	Ended	En	ded
	12/	31/16	3/:	31/17	6/3	80/17	9/	30/17	9/	30/17		12/31/17	3/	31/18	6/3	30/18	9/	30/18	9/	'30/18	12/	31/18
Media Networks <sup>(2)</sup>	\$	000	æ	740	¢.	970	æ	<b>604</b>	d d	2 200		Ф 01.4	et e	707	\$	700	æ	709	et et	2 120	Φ.	913
Media Networks	Þ	988	\$	748	\$	870	\$	694	\$	3,300		\$ 914	Þ	706	Þ	799	\$	709	\$	3,128	\$	913
Filmed Entertainment		(180)		(66)		9		(43)		(280)		(130)		9		44		38		(39)		(90)
Corporate expenses		(50)		(55)		(58)		(58)		(221)		(55)		(60)		(60)		(63)		(238)		(60)
Equity-based compensation		(16)		(14)		(8)		(16)		(54)		(14)		(15)		(10)		(14)		(53)		(9)
Eliminations		7		_		(8)		2		1		3		1		(6)		1		(1)		(4)
Adjusted operating income (2)	\$	749	\$	613	\$	805	\$	579	\$	2,746		\$ 718	\$	641	\$	767	\$	671	\$	2,797	\$	750
Restructuring and related costs (1)		(42)		(174)		(21)		-		(237)		-		(185)		(15)		(25)		(225)		(71)
Programming charges (1)		-		(106)		(38)		-		(144)		-		-		-		-		-		(77)
Gain on asset sale (1)		-		-		-		127		127	_	-		-		-		-		-		-
Operating income (2)	\$	707	\$	333	\$	746	\$	706	\$	2,492	_	\$ 718	\$	456	\$	752	\$	646	\$	2,572	\$	602

<sup>(1)</sup> See Schedule 7 for a description of factors affecting comparability of operating income.

<sup>&</sup>lt;sup>(2)</sup> In the quarter ended December 31, 2018, we retrospectively adopted ASU 2017-07. Accordingly, we reclassified the components of net periodic costs other than service costs from operating expense to Other items, net in the Consolidated Statement of Earnings, in all periods presented, resulting in a corresponding increase in operating income and adjusted operating income.

Reconciliation of Adjusted Net Earnings and Diluted EPS (Non-GAAP) (in millions, except per share amounts, unaudited)



									12 [	Months									12	Months	Q	uarter
			(	<b>Q</b> uarter	End	ed			Е	nded				Quarte	er End	led			E	Ended	E	Ended
	12/	31/16	3/:	31/17	6/	30/17	9/	30/17	9/	30/17	12/	31/17	3/	31/18	6/:	30/18	9/	30/18	9/	/30/18	12	/31/18
Net earnings attributable to Viacom:																						
Reported net earnings from continuing operations	\$	396	\$	121	\$	680	\$	674	\$	1,871	\$	535	\$	256	\$	511	\$	386	\$	1,688	\$	318
Impact of adjustments on net earnings from continuing operations (1)		17		196		(209)		(364)		(360)		(122)		115		(36)		14		(29)		135
Adjusted net earnings from continuing operations	\$	413	\$	317	\$	471	\$	310	\$	1,511	\$	413	\$	371	\$	475	\$	400	\$	1,659	\$	453
Per share information attributable to Viacom:  Reported diluted earnings per share from continuing operations  Impact of adjustments on diluted earnings per share from continuing operations (1)	\$	1.00	\$	0.30	\$	1.69	\$	1.67	\$	4.67	\$	1.33	\$	0.64	\$	1.27	\$	0.96	\$	4.19	\$	0.79
Adjusted diluted EPS from continuing operations	\$	1.04	\$	0.79	\$	1.17	\$	0.77	\$	3.77	\$	1.03	\$	0.92	\$	1.18	\$	0.99	\$	4.12	\$	1.12
Weighted average number of common shares outstanding:		_		_		_		_						_		_						
Basic		397.0		398.2		402.0		402.4		399.9		402.5		402.6		402.8		403.1		402.7		403.1
Diluted		397.9		399.5		402.6		402.4		400.6		402.6		402.9		403.3		403.3		403.0		403.5

<sup>(1)</sup> See Schedule 7 for a description of factors affecting comparability of net earnings and diluted EPS.



Schedule :

	Quarter Ended 12/31/16 3/31/17 6/30/17 9/30/17									2 Months Ended				Quarter						2 Months Ended	1	uarter Ended
	12	2/31/16		3/31/17	6/	30/17		9/30/17	9	/30/17		12/31/17		3/31/18	(	5/30/18	ç	9/30/18	ç	0/30/18	12	/31/18
Restructuring and related costs (1)	\$	42	ş	174	\$	21	\$	-	Ş	237	\$	-	\$	185	\$	15	\$	25	\$	225		71
Programming charges (2)		-		106		38		-		144		-		-		-		-		-		77
Gain on asset sale (3)		_		_		-		(127)		(127)		-		-		_		-		-		-
Impact of adjustments on operating income	\$	42	\$	280	\$	59	\$	(127)	\$	254	\$	-	\$	185	\$	15	\$	25	\$	225	\$	148
(Gain)/loss on extinguishment of debt (4)		6		30		(16)		-		20		(25)		-		-		-		(25)		(18)
Gain on asset sales (5)		-		-		(285)		-		(285)		-		(16)		-		-		(16)		-
Investment losses (6)		-		-		10		-		10		-		46				-		46		46
Impact of adjustments on earnings from continuing operations before provision for income taxes	\$	48	\$	310	Ş	(232)	\$	(127)	\$	(1)	\$	(25)	\$	215	\$	15	\$	25	\$	230	\$	176
Income tax impact of above items (7)		(16)		(110)		76		20		(30)		6		(54)		(4)		(7)		(59)		(41)
Discrete tax expense/(benefit) (8)		(15)		(4)		(53)		(268)		(340)		(103)		(46)		(47)		(4)		(200)		-
Impact of adjustments on provision for income taxes	\$	(31)	\$	(114)	\$	23	\$	(248)	\$	(370)	\$	(97)	\$	(100)	\$	(51)	\$	(11)	\$	(259)	\$	(41)
Noncontrolling interest impact on above items (3)		_		-		-		11		11		-				_		_		-		-
Impact of adjustments on net earnings from continuing operations attributable to Viacom	e	17	e	104	•	(200)	e	(264)	S	(260)	٠	(122)	e	115	e	(20)	e	1.4	s	(20)	•	135
	ý	17	à	196	à	(209)	ş	(364)	ş	(360)	\$	(122)	3	115	ş	(36)	à	14	ý	(29)	\$	135
Impact of adjustments on diluted EPS from continuing operations	\$	0.04	\$	0.49	\$	(0.52)	\$	(0.90)	\$	(0.90)	\$	(0.30)	\$	0.28	\$	(0.09)	\$	0.03	\$	(0.07)	\$	0.33
Weighted average number of diluted shares outstanding		397.9		399.5		402.6		402.4		400.6		402.6		402.9		403.3		403.3		403.0		403.5

- 1) During fiscal 2018 we launched a program of cost transformation initiatives to improve our margins, including an organizational realignment of support functions across Media Networks, new sourcing and procurement policies, real estate consolidation and technology enhancements. We recognized pre-tax restructuring and related costs of \$225 million in fiscal 2018 and \$71 million in the first fiscal quarter of 2019. In fiscal 2017, we recognized pre-tax restructuring charges of \$237 million resulting from the execution of our flagship brand strategy and strategic initiatives at Paramount.
- 2) We recognized programming charges of \$77 million in the first fiscal quarter of 2019, which resulted from decisions by management newly in place as part of our 2018 restructuring activities, to cease the use of certain programming. We recognized programming charges of \$106 million and \$38 million in the second and third fiscal quarters of 2017, respectively, associated with management's decision to cease use of certain original and acquired programming.
- 3) During the quarter ended September 30, 2017, a consolidated entity completed the sale of broadcast spectrum in connection with the FCC's broadcast spectrum auction. The sale resulted in a pre-tax gain of \$127 million, with \$11 million attributable to the noncontrolling interest.
- 4) We redeemed senior notes and debentures totaling \$1.128 billion in the quarter ended December 31, 2018, \$1.039 billion in the quarter ended December 31, 2017, and \$3.3 billion in fiscal 2017. As a result of these transactions, we recognized a pre-tax extinguishment gains of \$18 million and \$20 million in the quarter ended December 31, 2018 and December 31, 2017, respectively, and recognized pre-tax extinguishment losses of \$6 million in the first and second fiscal quarters of 2017, respectively, and a pre-tax extinguishment gain of \$16 million in the third fiscal quarter of 2017.
- 5) In the quarter ended March 31, 2018, we completed the sale of a 1% equity interest in Viacom18 to our joint venture partner for \$20 million, resulting in a gain of \$16 million. During the quarter ended June 30, 2017, we completed the sale of our 49.76% interest in EPIX, resulting in a gain of \$285 million.
- 6) In the quarter ended December 31, 2018, we recorded a non-operating loss on marketable securities of \$46 million pursuant our adoption of ASU 2016-01 Financial Instruments Overall: Recognition and Measurement of Financial Assets and Financial Liabilities, which requires the changes in fair value measurement of marketable securities to be recognized in net income. We recognized impairment losses of \$46 million and \$10 million in the quarters ended March 31, 2018 and June 30, 2017, respectively, in connection with the write off of certain cost method investments.
- 7) The tax impact has been calculated by applying the tax rates applicable to the adjustments presented.
- 8) Includes the net discrete tax expense or benefit related to certain events, such as the recognition of foreign tax credits, a change in tax law, tax accounting method change, reversal of valuation allowance or release of reserves that occurred in the respective period.

Free Cash Flow (Non-GAAP) (in millions, unaudited)

# **MODEIV**

					12 Months						12	Months	Q	uarter
		Quarter	Ended		Ended			Quarter	Ended		I	Ended	E	nded
	12/31/16	3/31/17	6/30/17	9/30/17	9/30/17	1	2/31/17	3/31/18	6/30/18	9/30/18	9,	/30/18	12,	/31/18
Net cash provided by operating activities (1)	\$ 165	\$ 273	\$ 249	\$ 1,018	\$ 1,705	\$	12	\$ 287	\$ 698	\$ 825	\$	1,822	\$	228
Capital expenditures	(52)	(43)	(44)	(56)	(195)		(28)	(36)	(38)	(76)		(178)		(37)
Free cash flow	\$ 113	\$ 230	\$ 205	\$ 962	\$ 1,510	\$	(16)	\$ 251	\$ 660	\$ 749	\$	1,644	\$	191
Debt	\$ 12,300	\$ 12,189	\$ 11,173	\$ 11,119	\$ 11,119	\$	10,189	\$ 10,084	\$ 10,088	\$ 10,082	\$	10,082	\$	8,961
Cash and cash equivalents	443	671	425	1,389	1,389		394	417	929	1,557		1,557		534
Net debt	\$ 11,857	\$ 11,518	\$ 10,748	\$ 9,730	\$ 9,730	\$	9,795	\$ 9,667	\$ 9,159	\$ 8,525	\$	8,525	\$	8,427

<sup>(1)</sup> In the quarter ended December 31, 2018, we retrospectively adopted ASU 2016-15 - Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments, which requires debt extinguishment costs to be excluded from net cash provided by operating activities. Accordingly, we reclassified debt extinguishment costs to net cash provided by or used in financing activities in all periods presented.