

March Quarter 2015 Trending Schedules

# **VIJCOM**

### **TRENDING SCHEDULES**

All information included in these schedules has been derived from information contained in our 2014 Annual Report on Form 10-K, our reports on Form 10-Q and the accompanying earnings presentations for each respective period.

The financial information contained in these schedules includes measures in accordance with accounting principles generally accepted in the United States of America ("GAAP") and non-GAAP measures. Non-GAAP measures, including consolidated operating free cash flow, free cash flow and adjusted results that exclude restructuring and programming charges, loss on pension settlement, asset impairment, loss on extinguishment of debt, gains from the sales of our interests in certain investments and discrete taxes, are relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, cash flow provided by operations, operating income, net earnings from continuing operations attributable to Viacom and diluted EPS as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

Summarized Reported Results

(in millions, except per share amounts, unaudited)

										Months										Months						Ionths
	/			Quarter				1 1		Ended		1 1	-	Quarter			- 1	(		Ended		Quarter				nded
	12/	31/12	3/	/31/13	6/	30/13	- 9/	/30/13	9	/30/13	12,	/31/13	3/	/31/14	6/3	30/14	9/	30/14	9	/30/14	12/	31/14	3/	31/15	3/	31/15
Media Networks	\$	2,394	\$	2,233	\$	2,569	\$	2,460	\$	9,656	\$	2,541	\$	2,375	\$	2,591	\$	2,664	\$	10,171	\$	2,654	\$	2,452	\$	5,106
Filmed Entertainment		975		941		1,158		1,208		4,282		681		831		856		1,357		3,725		720		659		1,379
Eliminations		(55)		(39)		(34)		(16)		(144)		(25)		(32)		(26)		(30)		(113)		(30)		(33)		(63)
Revenues	\$	3,314	\$	3,135	\$	3,693	\$	3,652	\$	13,794	\$	3,197	\$	3,174	\$	3,421	\$	3,991	\$	13,783	\$	3,344	\$	3,078	\$	6,422
Expenses		(2,429)		(2,199)		(2,515)		(2,344)		(9,487)		(2,146)		(2,219)		(2,253)		(2,701)		(9,319)		(2,304)		(2,174)		(4,478)
Depreciation & Amortization		(57)		(60)		(58)		(62)		(237)		(59)		(52)		(52)		(54)		(217)		(55)		(57)		(112)
Equity-Based Compensation		(31)		(29)		(35)		(33)		(128)		(32)		(31)		(30)		(29)		(122)		(26)		(25)		(51)
Restructuring and Programming Charges		-		-		-		(99)		(99)		-		-		-		-		-		-		(784)		(784)
Loss on Pension Settlement		-		-		-		-		-		-		-		-		-		-		(24)		-		(24)
Asset Impairment		-		-		-		(7)		(7)		-		-		-		(43)		(43)		-		-		-
Operating Income	\$	797	\$	847	\$	1,085	\$	1,107	\$	3,836	\$	960	\$	872	\$	1,086	\$	1,164	\$	4,082	\$	935	\$	38	\$	973
Amounts attributable to Viacom:																										
Net earnings/(loss) from continuing operations	\$	473	\$	481	\$	647	\$	806	\$	2,407	\$	547	\$	502	\$	611	\$	732	\$	2,392	\$	500	\$	(53)	\$	447
Discontinued operations, net of tax		(3)		(3)		(4)		(2)		(12)		-		-		(1)		-		(1)		-		-		-
Net earnings/(loss) attributable to Viacom	\$	470	\$	478	\$	643	\$	804	\$	2,395	\$	547	\$	502	\$	610	\$	732	\$	2,391	\$	500	\$	(53)	\$	447
Diluted earnings/(loss) per share attributable to Viacom:																										
Continuing operations	\$	0.93	\$	0.96	\$	1.32	\$	1.69	\$	4.86	\$	1.20	\$	1.13	\$	1.40	\$	1.72	\$	5.43	\$	1.20	\$	(0.13)	\$	1.09
Discontinued operations		(0.01)		-		(0.01)		(0.01)		(0.02)		-		-		-		-		-		-		-		-
Net earnings/(loss)	\$	0.92	\$	0.96	\$	1.31	\$	1.68	\$	4.84	\$	1.20	\$	1.13	\$	1.40	\$	1.72	\$	5.43	\$	1.20	\$	(0.13)	\$	1.09
Weighted average number of common shares outstanding:																										
Basic		501.5		492.0		482.6		468.7		486.2		444.9		436.1		428.0		419.6		432.1		410.6		402.5		406.6
Diluted		509.1		500.3		491.9		478.2		494.8		454.0		444.6		435.8		426.4		440.2		416.1		402.5		411.4

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Summarized Adjusted Results (in millions, except per share amounts, unaudited)

					1036 1					1035 1				
					12 Months					12 Months	_			onths
		Quarter			Ended		Quarter			Ended	Quarter			ded
	12/31/12	3/31/13	6/30/13	9/30/13	9/30/13	12/31/13	3/31/14	6/30/14	9/30/14	9/30/14	12/31/14	3/31/15	3/3	1/15
Media Networks	\$ 2,394	\$ 2,233	\$ 2,569	<b>\$ 2,4</b> 60	\$ 9,656	\$ 2,541	\$ 2,375	\$ 2,591	\$ 2,664	\$ 10,171	\$ 2,654	\$ 2,452	\$	5,106
Filmed Entertainment	975	941	1,158	1,208	4,282	681	831	856	1,357	3,725	720	659		1,379
Eliminations	(55)	(39)	(34)	(16)	(144)	(25)	(32)	(26)	(30)	(113)	(30)	(33)		(63)
Revenues	\$ 3,314	\$ 3,135	\$ 3,693	\$ 3,652	\$ 13,794	\$ 3,197	\$ 3,174	\$ 3,421	\$ 3,991	\$ 13,783	\$ 3,344	\$ 3,078	\$	6,422
Expenses	(2,429)	(2,199)	(2,515)	(2,344)	(9,487)	(2,146)	(2,219)	(2,253)	(2,701)	(9,319)	(2,304)	(2,174)	(*	4,478)
Depreciation & Amortization	(57)	(60)	(58)	(62)	(237)	(59)	(52)	(52)	(54)	(217)	(55)	(57)		(112)
Equity-Based Compensation	(31)	(29)	(35)	(33)	(128)	(32)	(31)	(30)	(29)	(122)	(26)	(25)		(51)
Adjusted Operating Income <sup>(1)</sup>	<b>\$</b> 797	<b>\$</b> 847	\$ 1,085	\$ 1,213	\$ 3,942	<b>\$</b> 960	\$ 872	\$ 1,086	<b>\$ 1,2</b> 07	\$ 4,125	\$ 959	\$ 822	\$	1,781
Adjusted net earnings from continuing operations attributable to Viacom <sup>(1)</sup>	\$ 461	\$ 481	\$ 635	\$ 739	\$ 2,316	<b>\$</b> 547	\$ 482	<b>\$</b> 618	<b>\$</b> 729	\$ 2,376	<b>\$</b> 538	\$ 467	\$	1,005
Adjusted diluted EPS from continuing operations <sup>(1)</sup>	<b>\$</b> 0.91	\$ 0.96	<b>\$</b> 1.29	<b>\$</b> 1.55	\$ 4.68	<b>\$</b> 1.20	\$ 1.08	\$ 1.42	<b>\$</b> 1.71	<b>\$</b> 5.40	<b>\$</b> 1.29	\$ 1.16	\$	2.44
Weighted average number of common shares outstanding:														
Basic	501.5	492.0	482.6	468.7	486.2	444.9	436.1	428.0	419.6	432.1	410.6	402.5		406.6
Diluted	509.1	500.3	491.9	478.2	494.8	454.0	444.6	435.8	426.4	440.2	416.1	402.5		411.4

1) See Schedules 5 and 6 for reconciliations of reported to adjusted results.



# Media Networks Financial Results (in millions, unaudited)

					12 Months				12 Months			6 Months
		Quarter	Ended		Ended		Quarte	r Ended	Ended	Quarter	Ended	Ended
	12/31/12	3/31/13	6/30/13	9/30/13	9/30/13	12/31/13	3/31/14	6/30/14 9/30/14	9/30/14	12/31/14	3/31/15	3/31/15
Advertising	\$ 1,269	\$ 1,091	<b>\$ 1,22</b> 0	\$ 1,275	\$ 4,855	\$ 1,325	\$ 1,124	\$ 1,249 \$ 1,255	\$ 4,953	<b>\$ 1,367</b>	\$ 1,172	\$ 2,539
Affiliate Fees	972	1,010	1,230	1,033	4,245	1,066	1,114	1,224 1,256	4,660	1,132	1,146	2,278
Ancillary	153	132	119	152	556	150	137	118 153	558	155	134	289
Total Revenues	\$ 2,394	\$ 2,233	\$ 2,569	<b>\$ 2,4</b> 60	\$ 9,656	\$ 2,541	\$ 2,375	\$ 2,591 \$ 2,664	\$ 10,171	\$ 2,654	\$ 2,452	\$ 5,106
Expenses	(1,330)	(1,322)	(1,377)	(1,387)	(5,416)	(1,391)	(1,390)	(1,434) (1,537)	(5,752)	(1,509)	(1,508)	(3,017)
Depreciation & Amortization	(34)	(38)	(34)	(38)	(144)	(36)	(36)	(36) (40)	(148)	(41)	(41)	(82)
Adjusted Operating Income	\$ 1,030	<b>\$</b> 873	\$ 1,158	\$ 1,035	\$ 4,096	\$ 1,114	\$ 949	\$ 1,121 \$ 1,087	\$ 4,271	\$ 1,104	\$ 903	\$ 2,007
Equity-Based Compensation	(9)	(7)	(12)	(10)	(38)	(10)	(10)	(9) (10)	(39)	(10)	(11)	(21)
Restructuring and Programming Charges	-	-	-	(74)	(74)	-	-		-	-	(671)	(671)
Asset Impairment			-	(7)	(7)	-		- (43)	(43)			-
Operating Income	\$ 1,021	<b>\$</b> 866	\$ 1,146	\$ 944	\$ 3,977	\$ 1,104	\$ 939	\$ 1,112 \$ 1,034	\$ 4,189	\$ 1,094	\$ 221	\$ 1,315

# Filmed Entertainment Financial Results (in millions, unaudited)

									12	Months									12	Months					6 M	Ionths
				Quarter	End	ed			F	Ended				Quarter	End	ed			F	Ended		Quarter	End	led	E	nded
	12/	/31/12	3/	31/13	6/3	0/13	9/	30/13	9/	/30/13	12/	31/13	3/	31/14	6/3	30/14	9/	30/14	-9/	/30/14	12/	31/14	3/:	31/15	3/	31/15
Theatrical	\$	328	\$	276	\$	464	\$	171	\$	1,239	\$	159	\$	229	\$	264	\$	557	\$	1,209	\$	169	\$	205	\$	374
Home Entertainment		384		312		338		543		1,577		272		257		284		351		1,164		316		194		510
License Fees		224		310		287		385		1,206		208		303		227		377		1,115		189		206		395
Ancillary		39		43		69		109		260		42		42		81		72		237		46		54		100
Total Revenues	\$	975	\$	941	\$	1,158	\$	1,208	\$	4,282	\$	681	\$	831	\$	856	\$	1,357	\$	3,725	\$	720	\$	659	\$	1,379
Expenses		(1,092)		(855)	(	(1,119)		(893)		(3,959)		(734)		(804)		(787)		(1,131)		(3,456)		(767)		(645)		(1,412)
Depreciation & Amortization		(22)		(21)		(22)		(24)		(89)		(21)		(16)		(14)		(13)		(64)		(13)		(13)		(26)
Adjusted Operating Income/(Loss)	\$	(139)	\$	65	\$	17	\$	291	\$	234	\$	(74)	\$	11	\$	55	\$	213	\$	205	\$	(60)	\$	1	\$	(59)
Equity-Based Compensation		(3)		(3)		(5)		(5)		(16)		(4)		(4)		(3)		(4)		(15)		(4)		(3)		(7)
Restructuring and Programming Charges		-		-		-		(25)		(25)		-		-		-		-		-		-		(101)		(101)
Operating Income/(Loss)	\$	(142)	\$	62	\$	12	\$	261	\$	193	\$	(78)	\$	7	\$	52	\$	209	\$	190	\$	(64)	\$	(103)	\$	(167)

Reconciliation of Adjusted Operating Income (in millions, unaudited)

									12 N	Months									12	Months					6 M	onths
			(	Quarter	End	ed			E	nded				Quarter	End	led			E	Inded		Quarter	End	led	Eı	nded
	12/3	31/12	3/3	31/13	6/3	30/13	9/3	30/13	9/3	30/13	12/	31/13	3/2	31/14	6/3	30/14	9/	30/14	9/	30/14	12/3	31/14	3/	31/15	3/3	31/15
Media Networks	\$	1,030	\$	873	\$	1,158	\$	1,035	\$	4,096	\$	1,114	\$	949	\$	1,121	\$	1,087	\$	4,271	\$	1,104	\$	903	\$	2,007
Filmed Entertainment		(139)		65		17		291		234		(74)		11		55		213		205		(60)		1		(59)
Corporate Expenses		(60)		(57)		(54)		(80)		(251)		(51)		(52)		(61)		(63)		(227)		(61)		(57)		(118)
Equity-Based Compensation		(31)		(29)		(35)		(33)		(128)		(32)		(31)		(30)		(29)		(122)		(26)		(25)		(51)
Eliminations		(3)		(5)		(1)		-		(9)		3		(5)		1		(1)		(2)		2		-		2
Adjusted Operating Income	\$	797	\$	847	\$	1,085	\$	1,213	\$	3,942	\$	960	\$	872	\$	1,086	\$	1,207	\$	4,125	\$	959	\$	822	\$	1,781
Restructuring and Programming Charges <sup>(1)</sup>		-		-		-		(99)		(99)		-		-		-		-		-		-		(784)		(784)
Loss on Pension Settlement <sup>(1)</sup>		-		-		-		-		-		-		-		-		-		-		(24)		-		(24)
Asset Impairment <sup>(1)</sup>		-		-		-		(7)		(7)		-		-		-		(43)		(43)		-		-		-
Operating Income	\$	797	\$	847	\$	1,085	\$	1,107	\$	3,836	\$	960	\$	872	\$	1,086	\$	1,164	\$	4,082	\$	935	\$	38	\$	973

1) See Schedule 7 for a description of factors affecting comparability of operating income.

#### Schedule 5

Reconciliation of Adjusted Net Earnings and Diluted EPS (in millions, except per share amounts, unaudited)

					12 Months						12	2 Months					6 M	onths
		<u> </u>	r Ended		Ended			<u>``</u>	r Ended			Ended	_	Quarter				ded
	12/31/12	3/31/13	6/30/13	9/30/13	9/30/13	12	/31/13	3/31/14	6/30/14	9/30/14	9	0/30/14	12/3	31/14	3/3	31/15	3/3	51/15
Net earnings/(loss) attributable to Viacom:																		
Reported net earnings/(loss) from continuing operations	\$ 473	\$ 481	\$ 647	<b>\$</b> 806	<b>\$ 2,4</b> 07	\$	547	<b>\$</b> 502	\$ 611	\$ 732	\$	2,392	\$	500	\$	(53)	\$	447
Impact of adjustments on net earnings/(loss) from continuing operations <sup>(1)</sup>	(12)	-	(12)	(67)	(91)		-	(20)	7	(3	)	(16)		38		520		558
Adjusted net earnings from continuing operations	<b>\$</b> 461	\$ 481	\$ 635	<b>\$</b> 739	\$ 2,316	\$	547	\$ 482	\$ 618	<b>\$</b> 729	\$	2,376	\$	538	\$	467	\$	1,005
Per share information attributable to Viacom:																		
Reported diluted earnings/(loss) per share from continuing operations	\$ 0.93	\$ 0.96	<b>\$</b> 1.32	<b>\$</b> 1.69	\$ 4.86	\$	1.20	<b>\$</b> 1.13	<b>\$</b> 1.40	<b>\$</b> 1.72	\$	5.43	\$	1.20	\$	(0.13)	\$	1.09
Impact of adjustments on diluted earnings/(loss) per share from continuing operations $^{(1)}$	(0.02)	-	(0.03)	(0.14)	(0.18)		-	(0.05)	0.02	(0.01)	)	(0.03)		0.09		1.29		1.35
Adjusted diluted EPS from continuing operations	\$ 0.91	\$ 0.96	<b>\$</b> 1.29	\$ 1.55	\$ 4.68	\$	1.20	\$ 1.08	\$ 1.42	<b>\$</b> 1.71	\$	5.40	\$	1.29	\$	1.16	\$	2.44
Weighted average number of common shares outstanding:																		
Basic	501.5	492.0	482.6	468.7	486.2		444.9	436.1	428.0	419.6		432.1		410.6		402.5		406.6
Diluted	509.1	500.3	491.9	478.2	494.8		454.0	444.6	435.8	426.4		440.2		416.1		402.5		411.4

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1) See Schedule 7 for a description of factors affecting comparability of net earnings and diluted EPS.

Factors Affecting Comparability (in millions, except per share amounts, unaudited)

									121	Nonths									12 M	Nonths					6 M	onths
				Quarter	r Eno	ied			E	nded				Quarter	Enc	ied			E	nded	1	Quarter	End	led	En	nded
	12/	31/12	3/3	31/13	6/	30/13	9/	30/13	- 9/	30/13	12,	'31/13	3	/31/14	6/	30/14	9/	30/14	9/3	30/14	12/	/31/14	3/	31/15	3/3	31/15
			¢				¢	00	¢	00							6		6		~		•	50.4	•	504
Restructuring and programming charges <sup>(1)</sup>	\$	-	2	-	2	-	\$	99	\$	99	\$	-	2	-	3	-	2	-	\$	-	\$	-	\$	784	\$	784
Loss on pension settlement (2)		-		-		-		-		-		-		-		-		-		-		24		-		24
Asset impairment <sup>(3)</sup>		-		-		-		7		7		-		-		-		43		43		-		-		-
Impact of adjustments on operating																										
income	\$	-	\$	-	\$	-	\$	106	\$	106	\$	-	\$	-	\$	-	\$	43	\$	43	\$	24	\$	784	\$	808
Loss on extinguishment of debt (4)		-		-		-		-		-		-		-		11		-		11		-		-		_
Gains on sales of certain investments		-		-		-		(111)		(111)		-		-		-		-		-		-		-		-
Impact of adjustments on pretax earnings																										
from continuing operations	\$	-	\$	-	\$	-	\$	(5)	\$	(5)	\$	-	\$	-	\$	11	\$	43	\$	54	\$	24	\$	784	\$	808
<b>T</b> (5)								(20)		(20)						(4)		(4.77)		(01)		(0)		(0(1)		(252)
Income tax impact of above items <sup>(5)</sup>		-		-		-		(32)		(32)		-		-		(4)		(17)		(21)		(9)		(264)		(273)
Discrete tax expense/(benefit) <sup>(6)</sup>		(12)		-		(12)		(30)		(54)		-		(20)		-		(29)		(49)		23		-		23
Total tax impact and other tax adjustments	\$	(12)	Ş	-	\$	(12)	\$	(62)	\$	(86)	Ş	-	\$	(20)	\$	(4)	\$	(46)	\$	(70)	\$	14	\$	(264)	\$	(250)
Impact of adjustments on net																										
earnings/(loss) from continuing																										
operations attributable to Viacom	\$	(12)	\$	-	\$	(12)	\$	(67)	\$	(91)	\$	-	\$	(20)	\$	7	\$	(3)	\$	(16)	\$	38	\$	520	\$	558
Impact of adjustments on diluted EPS																										
from continuing operations	\$	(0.02)	S	-	s	(0.03)	s	(0.14)	s	(0.18)	s	-	s	(0.05)	\$	0.02	\$	(0.01)	s	(0.03)	\$	0.09	\$	1.29	\$	1.35
0	-	()	-			()		· · ·		( -)										()			,			
Weighted average number of diluted shares		500.1		500.2		401.0		470 2		101.0		454.0		111 C		125.0		126.4		440.2		416.1		402.5		411.4
outstanding		509.1		500.3		491.9		478.2		494.8		454.0		444.6		435.8		426.4		440.2		416.1		402.5		411.4

12 Months

 The pre-tax charges of \$784 million reflect \$578 million of programming charges and a \$206 million restructuring charge associated with workforce reductions in the quarter ended March 31, 2015. The pre-tax charges of \$99 million reflect restructuring and programming charges of \$74 million and \$25 million at the Media Networks and Filmed Entertainment segments, respectively, in the quarter ended September 30, 2013.

2) A pre-tax non-cash charge of \$24 million driven by the settlement of pension benefits of certain participants of our funded pension plan.

3) Non-cash pre-tax impairment charges of \$43 million related to an international trade name in the quarter ended September 30, 2014 and \$7 million related to the abandonment of an intangible asset in the quarter ended September 30, 2013. Both adjustments related to Media Networks.

4) A pre-tax debt extinguishment loss of \$11 million in the quarter ended June 30, 2014 on the redemption of all \$600 million of our outstanding 4.375% Senior Notes due September 2014.

5) The tax impacts have been calculated using the rates applicable to the adjustments presented. The tax provision associated with the gains on sales of certain investments was offset by the reversal of a valuation allowance on capital loss carryforwards.

6) The discrete tax expense is principally related to a reduction in qualified production activity tax benefits as a result of retroactively reenacted legislation. The discrete tax benefits are from the reversal of deferred taxes on earnings deemed permanently reinvested, operating and capital loss carryforwards, tax credits, and the release of tax reserves.

6 Months

### **NOJEIA**

12 Months

#### Free Cash Flow

(in millions, unaudited)

## **VIJCOM**

								12	Months								12	Months					6 N	Ionths
				Quarter	Enc	led		]	Ended				Quarter	End	ed		]	Ended		Quarter	End	led	Ε	nded
	12/	31/12	3/	31/13	6/	30/13	9/30/13	- 9	/30/13	12,	/31/13	3/	/31/14	6/3	30/14	9/30/14	- 9	/30/14	12/	31/14	3/	31/15	3/	31/15
Cash Provided by Operations	\$	569	\$	724	\$	739	\$ 1,051	\$	3,083	\$	293	\$	520	\$	550	\$ 1,234	\$	2,597	\$	56	\$	624	\$	680
Capital Expenditures		(36)		(31)		(30)	(63)		(160)		(20)		(29)		(32)	(42)		(123)		(34)		(30)		(64)
Excess Tax Benefits <sup>(1)</sup>		16		4		19	58		97		5		33		42	4		84		35		4		39
Free Cash Flow	\$	549	\$	697	\$	728	<b>\$ 1,046</b>	\$	3,020	\$	278	\$	524	\$	560	\$ 1,196	\$	2,558	\$	57	\$	598	\$	655
Discontinued Operations, net		-		3		-	28		31		-		-		-	-		-		-		-		-
Debt Retirement Premium <sup>(2)</sup>		-		-		-	-		-		-		-		11			11		-				-
<b>Operating Free Cash Flow</b>	\$	549	\$	700	\$	728	\$ 1,074	\$	3,051	\$	278	\$	524	\$	571	\$ 1,196	\$	2,569	\$	57	\$	598	\$	655
Debt	\$	8,389	\$	8,933	\$	8,913	\$ 11,885	\$	11,885	\$	11,886	\$	13,379	<b>\$</b> 1	2,778	\$ 12,769	\$	12,769	<b>\$</b> 1	3,763	\$ 1	13,230	\$	13,230
Cash & Cash Equivalents		671		1,260		1,144	2,403		2,403		1,417		2,580		1,585	1,000		1,000		1,185		306		306
Net Debt	\$	7,718	\$	7,673	\$	7,769	\$ 9,482	\$	9,482	\$	10,469	\$	10,799	<b>\$</b> 1	1,193	\$ 11,769	\$	11,769	<b>\$</b> 1	2,578	\$ 1	12,924	\$	12,924

1) Excess tax benefits from equity-based compensation awards, which are included within financing activities in the statement of cash flows.

2) Operating free cash flow excludes a cash premium of \$11 million on the extinguishment of all \$600 million of our 4.375% Senior Notes due September 2014.