## VIDCOM

## December Quarter 2014

Trending Schedules

## VIDCOM

## TRENDING SCHEDULES

All information included in these schedules has been derived from information contained in our 2014 Annual Report on Form 10-K, our reports on Form 10-Q and the accompanying earnings presentations for each respective period.

The financial information contained in these schedules includes measures in accordance with accounting principles generally accepted in the United States of America ("GAAP") and non-GAAP measures. Non-GAAP measures, including consolidated operating free cash flow, free cash flow and adjusted results that exclude loss on pension settlement, asset impairment, loss on extinguishment of debt, restructuring and other charges, gains from the sales of our interests in certain investments and discrete taxes, are relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, cash flow provided by operations, operating income, net earnings from continuing operations attributable to Viacom and diluted EPS as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

Summarized Reported Results
(in millions, except per share amounts, unaudited)
VIכCOM

## Media Networks

Filmed Entertainment
Eliminations

## Revenues

Expenses
Depreciation \& Amortization
Equity-Based Compensation
Loss on Pension Settlement
Asset Impairment
Restructuring and Other Charges

## Operating Income

## Amounts attributable to Viacom:

Net earnings from continuing operations
Discontinued operations, net of tax
Net earnings attributable to Viacom

## Diluted earnings per share attributable

 to Viacom:Continuing operations
Discontinued operations
Net earnings

Weighted average number of common shares outstanding:
Basic
Diluted

| Quarter Ended |  |  |  |  |  | $\begin{gathered} 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 13 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/12 | 3/31/13 |  | 30/13 |  | 30/13 |  |  |
| \$ 2,394 | \$ 2,233 | \$ | 2,569 | \$ | 2,460 | \$ | 9,656 |
| 975 | 941 |  | 1,158 |  | 1,208 |  | 4,282 |
| (55) | (39) |  | (34) |  | (16) |  | (144) |
| \$ 3,314 | \$ 3,135 | \$ | 3,693 | \$ | 3,652 | \$ | 13,794 |
| $(2,429)$ | $(2,199)$ |  | $(2,515)$ |  | $(2,344)$ |  | $(9,487)$ |
| (57) | (60) |  | (58) |  | (62) |  | (237) |
| (31) | (29) |  | (35) |  | (33) |  | (128) |



| \$ | 1.20 | \$ | 1.13 | \$ | 1.40 | \$ | 1.72 | \$ | 5.43 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - | - |  |  | - |
| \$ | 1.20 | \$ | 1.13 | \$ | 1.40 | \$ | 1.72 | \$ | 5.43 |
|  | 444.9 |  | 436.1 |  | 428.0 |  | 419.6 |  | 432.1 |
|  | 454.0 |  | 444.6 |  | 435.8 |  | 426.4 |  | 440.2 |

$$
\begin{gathered}
\$ \\
\hline \$
\end{gathered}
$$



|  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | Quarter Ended |  |  |  |  |  |  |  | $\begin{array}{\|c\|} \hline 12 \text { Months } \\ \text { Ended } \end{array}$ |  | Quarter <br> Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | /31/12 |  | 31/13 |  | 30/13 |  | 30/13 |  |  | 12/31/13 |  | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |  |  | 12/31/14 |  |
| Media Networks | \$ | 2,394 | \$ | 2,233 | \$ | 2,569 | \$ | 2,460 | \$ | 9,656 | \$ | 2,541 | \$ | 2,375 | \$ | 2,591 | \$ | 2,664 | \$ | 10,171 |  | 2,654 |
| Filmed Entertainment |  | 975 |  | 941 |  | 1,158 |  | 1,208 |  | 4,282 |  | 681 |  | 831 |  | 856 |  | 1,357 |  | 3,725 |  | 720 |
| Eliminations |  | (55) |  | (39) |  | (34) |  | (16) |  | (144) |  | (25) |  | (32) |  | (26) |  | (30) |  | (113) |  | (30) |
| Revenues | \$ | 3,314 | \$ | 3,135 | \$ | 3,693 | \$ | 3,652 |  | 13,794 | \$ | 3,197 | \$ | 3,174 | \$ | 3,421 | \$ | 3,991 | \$ | 13,783 |  | 3,344 |
| Expenses |  | $(2,429)$ |  | $(2,199)$ |  | $(2,515)$ |  | $(2,344)$ |  | $(9,487)$ |  | $(2,146)$ |  | $(2,219)$ |  | $(2,253)$ |  | $(2,701)$ |  | $(9,319)$ |  | $(2,304)$ |
| Depreciation \& Amortization |  | (57) |  | (60) |  | (58) |  | (62) |  | (237) |  | (59) |  | (52) |  | (52) |  | (54) |  | (217) |  | (55) |
| Equity-Based Compensation |  | (31) |  | (29) |  | (35) |  | (33) |  | (128) |  | (32) |  | (31) |  | (30) |  | (29) |  | (122) |  | (26) |
| Adjusted Operating Income ${ }^{(1)}$ | \$ | 797 | \$ | 847 | \$ | 1,085 | \$ | 1,213 | \$ | 3,942 | \$ | 960 | \$ | 872 | \$ | 1,086 | \$ | 1,207 | \$ | 4,125 |  | 959 |
| Adjusted net earnings from continuing operations attributable to Viacom ${ }^{(1)}$ | \$ | 461 | \$ | 481 | \$ | 635 | \$ | 739 |  | 2,316 | \$ | 547 | \$ | 482 | \$ | 618 | \$ | 729 | \$ | 2,376 |  | 538 |
| Adjusted diluted EPS from continuing operations ${ }^{(1)}$ | \$ | 0.91 | \$ | 0.96 | \$ | 1.29 | \$ | 1.55 | \$ | 4.68 | \$ | 1.20 | \$ | 1.08 | \$ | 1.42 | \$ | 1.71 | \$ | 5.40 |  | 1.29 |
| Weighted average number of common shares outstanding: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 501.5 |  | 492.0 |  | 482.6 |  | 468.7 |  | 486.2 |  | 444.9 |  | 436.1 |  | 428.0 |  | 419.6 |  | 432.1 |  | 410.6 |
| Diluted |  | 509.1 |  | 500.3 |  | 491.9 |  | 478.2 |  | 494.8 |  | 454.0 |  | 444.6 |  | 435.8 |  | 426.4 |  | 440.2 |  | 416.1 |

1) See Schedules 5 and 6 for reconciliations of reported to adjusted results.

Media Networks Financial Results
(in millions, unaudited)

Advertising
Affiliate Fees
Ancillary

## Total Revenues

Expenses
Depreciation \& Amortization

## Adjusted Operating Income

Equity-Based Compensation
Asset Impairment
Restructuring and other charges

## Operating Income



## TRENDING SCHEDULES

Filmed Entertainment Financial Results (in millions, unaudited)

## Theatrical

Home Entertainment
License Fees
Ancillary
Total Revenues

Expenses
Depreciation \& Amortization
Adjusted Operating Income (Loss)
Equity-Based Compensation
Restructuring and other charges

## Operating Income (Loss)

| Quarter Ended |  |  |  |  |  |  | 12 Months <br> Ended <br> $9 / 30 / 13$ |  | Quarter Ended |  |  |  |  |  |  |  | $\begin{gathered} 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 14 \\ \hline \end{gathered}$ |  | Quarter Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/12 | 3/31/13 |  | 6/30/13 |  | 9/30/13 |  |  |  | 12/31/13 |  | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |  |  | 12/31/14 |  |
| \$ 328 | \$ | 276 | \$ | 464 | \$ | 171 | \$ | 1,239 | \$ | 159 | \$ | 229 | \$ | 264 | \$ | 557 | \$ | 1,209 | \$ | 169 |
| 384 |  | 312 |  | 338 |  | 543 |  | 1,577 |  | 272 |  | 257 |  | 284 |  | 351 |  | 1,164 |  | 316 |
| 224 |  | 310 |  | 287 |  | 385 |  | 1,206 |  | 208 |  | 303 |  | 227 |  | 377 |  | 1,115 |  | 189 |
| 39 |  | 43 |  | 69 |  | 109 |  | 260 |  | 42 |  | 42 |  | 81 |  | 72 |  | 237 |  | 46 |
| \$ 975 | \$ | 941 | \$ | 1,158 | \$ | 1,208 | \$ | 4,282 | \$ | 681 | \$ | 831 | \$ | 856 | \$ | 1,357 | \$ | 3,725 | \$ | 720 |
| $(1,092)$ |  | (855) |  | $(1,119)$ |  | (893) |  | $(3,959)$ |  | (734) |  | (804) |  | (787) |  | $(1,131)$ |  | $(3,456)$ |  | (767) |
| (22) |  | (21) |  | (22) |  | (24) |  | (89) |  | (21) |  | (16) |  | (14) |  | (13) |  | (64) |  | (13) |
| \$ (139) | \$ | 65 | \$ | 17 | \$ | 291 | \$ | 234 | \$ | (74) | \$ | 11 | \$ | 55 | \$ | 213 | \$ | 205 | \$ | (60) |
| (3) |  | (3) |  | (5) |  | (5) |  | (16) |  | (4) |  | (4) |  | (3) |  | (4) |  | (15) |  | (4) |
| - |  | - |  | - |  | (25) |  | (25) |  | - |  | - |  | - |  | - |  | - |  | - |
| \$ (142) | \$ | 62 | \$ | 12 | \$ | 261 | \$ | 193 | \$ | (78) | \$ | 7 | \$ | 52 | \$ | 209 | \$ | 190 | \$ | (64) |

## TRENDING SCHEDULES

Reconciliation of Adjusted Operating Income (in millions, unaudited)

|  | Quarter Ended |  |  |  |  |  |  |  | $\begin{array}{\|c\|} \hline 12 \text { Months } \\ \text { Ended } \end{array}$ |  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | Quarter <br> Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 31/12 | 3/31/13 |  | 6/30/13 |  | 9/30/13 |  |  | 0/13 | 12/31/13 |  | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |  |  |  |  |
| Media Networks | \$ | 1,030 | \$ | 873 | \$ | 1,158 | \$ | 1,035 | \$ | 4,096 | \$ | 1,114 | \$ | 949 | \$ | 1,121 | \$ | 1,087 | \$ | 4,271 |  | 1,104 |
| Filmed Entertainment |  | (139) |  | 65 |  | 17 |  | 291 |  | 234 |  | (74) |  | 11 |  | 55 |  | 213 |  | 205 |  | (60) |
| Corporate Expenses |  | (60) |  | (57) |  | (54) |  | (80) |  | (251) |  | (51) |  | (52) |  | (61) |  | (63) |  | (227) |  | (61) |
| Equity-Based Compensation |  | (31) |  | (29) |  | (35) |  | (33) |  | (128) |  | (32) |  | (31) |  | (30) |  | (29) |  | (122) |  | (26) |
| Eliminations |  | (3) |  | (5) |  | (1) |  | - |  | (9) |  | 3 |  | (5) |  | 1 |  | (1) |  | (2) |  | 2 |
| Adjusted Operating Income | \$ | 797 | \$ | 847 | \$ | 1,085 | \$ | 1,213 |  | 3,942 | \$ | 960 | \$ | 872 | \$ | 1,086 | \$ | 1,207 | \$ | 4,125 |  | 959 |
| Loss on pension settlement ${ }^{(1)}$ |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (24) |
| Asset Impairment ${ }^{(1)}$ |  | - |  | - |  | - |  | (7) |  | (7) |  | - |  | - |  | - |  | (43) |  | (43) |  | - |
| Restructuring and other charges ${ }^{(1)}$ |  | - |  | - |  | - |  | (99) |  | (99) |  | - |  | - |  | - |  | - |  | - |  | - |
| Operating Income | \$ | 797 | \$ | 847 |  | 1,085 |  | 1,107 | \$ | 3,836 | \$ | 960 | \$ | 872 |  | 1,086 |  | 1,164 | \$ | 4,082 |  | 935 |

1) See Schedule 7 for a description of factors affecting comparability of operating income.

## TRENDING SCHEDULES

Reconciliation of Adjusted Net Earnings and Diluted EPS
(in millions, except per share amounts, unaudited)


1) See Schedule 7 for a description of factors affecting comparability of net earnings and diluted EPS.

|  | Quarter Ended |  |  |  | $\begin{array}{\|c\|} \hline 12 \text { Months } \\ \text { Ended } \end{array}$ | Quarter Ended |  |  |  | 12 Months <br> Ended$\|$ | $\begin{gathered} \begin{array}{c} \text { Quarter } \\ \text { Ended } \end{array} \\ \hline 12 / 31 / 14 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/12 | 3/31/13 | 6/30/13 | 9/30/13 |  | 12/31/13 | 3/31/14 | 6/30/14 | 9/30/14 |  |  |  |
| Loss on pension settlement ${ }^{(1)}$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ - | \$ | 24 |
| Asset impairment ${ }^{(2)}$ | - | - | - | 7 | 7 | - | - | - | 43 | 43 |  | - |
| Restructuring and other charges ${ }^{(3)}$ | - | - | - | 99 | 99 | - | - | - | - | - |  | - |
| Impact of adjustments on operating income | \$ | \$ | \$ | \$ 106 | \$ 106 | \$ | \$ - | \$ | \$ 43 | \$ 43 | \$ | 24 |
| Loss on extinguishment of debt ${ }^{(4)}$ | - | - | - | - | - | - | - | 11 | - | 11 |  | - |
| Gains on sales of certain investments | - | - | - | (111) | (111) | - | - | - | - | - |  | - |
| Impact of adjustments on pretax earnings from continuing operations | \$ | \$ | \$ | \$ (5) | \$ (5) | \$ | \$ | \$ 11 | \$ 43 | \$ 54 | \$ | 24 |
| Income tax impact of above items ${ }^{(5)}$ | - | - | - | (32) | (32) | - | - | (4) | (17) | (21) |  | (9) |
| Discrete tax expense/(benefit) ${ }^{(0)}$ | (12) | - | (12) | (30) | (54) | - | (20) | - | (29) | (49) |  | 23 |
| Total tax impact and other tax adjustments | \$ (12) | \$ | \$ (12) | \$ (62) | \$ (86) | \$ | \$ (20) | \$ (4) | \$ (46) | \$ (70) | \$ | 14 |
| Impact of adjustments on net earnings from continuing operations attributable to Viacom | \$ (12) | \$ | \$ (12) | \$ (67) | \$ (91) | \$ | \$ (20) | \$ 7 | \$ (3) | \$ (16) | \$ | 38 |
| Impact of adjustments on diluted EPS from continuing operations | \$ (0.02) | \$ | \$ (0.03) | \$ (0.14) | \$ (0.18) | \$ | \$ (0.05) | \$ 0.02 | \$ (0.01) | \$ (0.03) | \$ | 0.09 |
| Weighted average number of diluted shares outstanding | 509.1 | 500.3 | 491.9 | 478.2 | 494.8 | 454.0 | 444.6 | 435.8 | 426.4 | 440.2 |  | 416.1 |

1) A pre-tax non-cash charge of $\$ 24$ million driven by the settlement of pension benefits of certain participants of our funded pension plan.
2) Non-cash pre-tax impairment charges of $\$ 43$ million related to an international trade name in the quarter ended September 30, 2014 and $\$ 7$ million related to the abandonment of an intangible asset in the quarter ended September 30, 2013. Both adjustments related to Media Networks.
3) Restructuring and other charges of $\$ 74$ million and $\$ 25$ million at the Media Networks and Filmed Entertainment segments, respectively, in the quarter ended September 30 , 2013 .
4) A pre-tax debt extinguishment loss of $\$ 11$ million in the quarter ended June 30, 2014 on the redemption of all $\$ 600$ million of our outstanding $4.375 \%$ Senior Notes due September 2014 .
5) The tax impact has been calculated using the rates applicable to the adjustments presented. The tax provision associated with the gains on sales of certain investments was offset by the reversal of a valuation allowance on capital loss carryforwards.
6) The discrete tax expense is principally related to a reduction in qualified production activity tax benefits as a result of retroactively reenacted legislation. The discrete tax benefits are from the reversal of deferred taxes on earnings deemed permanently reinvested, operating and capital loss carryforwards, tax credits, and the release of tax reserves.

## TRENDING SCHEDULES

Free Cash Flow
(in millions, unaudited)

|  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | Quarter Ended |  |  |  |  |  |  |  | $\begin{array}{\|c} \begin{array}{c} 12 \text { Months } \\ \text { Ended } \end{array} \\ \hline 9 / 30 / 14 \\ \hline \end{array}$ |  | $\begin{gathered} \hline \begin{array}{c} \text { Quarter } \\ \text { Ended } \end{array} \\ \hline 12 / 31 / 14 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/12 |  | 3/31/13 |  | 6/30/13 |  | 9/30/13 |  |  |  | 12/31/13 |  | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |  |  |  |  |
| Cash Provided by Operations | \$ | 569 | \$ | 724 | \$ | 739 | \$ | 1,051 | \$ | 3,083 | \$ | 293 | \$ | 520 | \$ | 550 | \$ | 1,234 | \$ | 2,597 | \$ | 56 |
| Capital Expenditures |  | (36) |  | (31) |  | (30) |  | (63) |  | (160) |  | (20) |  | (29) |  | (32) |  | (42) |  | (123) |  | (34) |
| Excess Tax Benefits ${ }^{(1)}$ |  | 16 |  | 4 |  | 19 |  | 58 |  | 97 |  | 5 |  | 33 |  | 42 |  | 4 |  | 84 |  | 35 |
| Free Cash Flow | \$ | 549 | \$ | 697 | \$ | 728 | \$ | 1,046 | \$ | 3,020 | \$ | 278 | \$ | 524 | \$ | 560 | \$ | 1,196 | \$ | 2,558 | \$ | 57 |
| Discontinued Operations, net |  | - |  | 3 |  | - |  | 28 |  | 31 |  | - |  | - |  | - |  | - |  | - |  | - |
| Debt Retirement Premium ${ }^{(2)}$ |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 11 |  | - |  | 11 |  | - |
| Operating Free Cash Flow | \$ | 549 | \$ | 700 | \$ | 728 |  | 1,074 | \$ | 3,051 | \$ | 278 | \$ | 524 | \$ | 571 |  | 1,196 | \$ | 2,569 | \$ | 57 |
| Debt | \$ | 8,389 | \$ | 8,933 | \$ | 8,913 |  | 11,885 | \$ | 11,885 |  | 11,886 | \$ | 13,379 |  | 12,778 |  | 12,769 | \$ | 12,769 |  | 13,763 |
| Cash \& Cash Equivalents |  | 671 |  | 1,260 |  | 1,144 |  | 2,403 |  | 2,403 |  | 1,417 |  | 2,580 |  | 1,585 |  | 1,000 |  | 1,000 |  | 1,185 |
| Net Debt | \$ | 7,718 | \$ | 7,673 | \$ | 7,769 |  | 9,482 | \$ | 9,482 |  | 10,469 | \$ | 10,799 | \$ | 11,193 |  | 11,769 | \$ | 11,769 |  | 12,578 |

1) Excess tax benefits from equity-based compensation awards, which are included within financing activities in the statement of cash flows.
2) Operating free cash flow excludes a cash premium of $\$ 11$ million on the extinguishment of all $\$ 600$ million of our $4.375 \%$ Senior Notes due September 2014.
