VIOCOM

June Quarter 2017 Trending Schedules



All information included in these schedules has been derived from information contained in our 2016 Annual Report on Form 10-K, our reports on Form 10-Q and the accompanying earnings presentations for each respective period.

The financial information contained in these schedules includes measures in accordance with accounting principles generally accepted in the United States of America ("GAAP") and non-GAAP measures. Non-GAAP measures, including consolidated operating free cash flow, free cash flow and adjusted results that exclude the impact of certain items identified as affecting comparability, are relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, net cash provided by operating activities, operating income, earnings from continuing operations before provision for income taxes, provision for income taxes, net earnings from continuing operations attributable to Viacom and diluted EPS from continuing operations as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

Summarized Reported Results (GAAP) (in millions, except per share amounts, unaudited)



					12 Months							12	Months							9 N	Months
		Quarte	r Ended		Ended			Qua	rter E	Ended]	Ended		(Quar	ter End	ed		E	Inded
	12/31/14	3/31/15	6/30/15	9/30/15	9/30/15		12/31/15	3/31/1	5	6/30/16	9/30/16	9.	/30/16	12	2/31/16	3/	31/17	6/	/30/17	6/	′30/17
Media Networks	\$ 2,654	\$ 2,452	\$ 2,597	\$ 2,787	\$ 10,490		\$ 2,565	\$ 2,38	1 :	\$ 2,513	\$ 2,483	\$	9,942	\$	2,589	\$	2,394	\$	2,560	\$	7,543
Filmed Entertainment	720	659	479	1,025	2,883		612	65	5	621	774		2,662		758		895		847		2,500
Eliminations	(30)	(33)	(18)	(24)	(105))	(23)	(3	5)	(27)	(31)		(116)		(23)		(33)		(43)		(99)
Revenues	\$ 3,344	\$ 3,078	\$ 3,058	\$ 3,788	\$ 13,268		\$ 3,154	\$ 3,00	1 :	\$ 3,107	\$ 3,226	\$	12,488	\$	3,324	\$	3,256	\$	3,364	\$	9,944
Expenses	(2,304)	(2,174)	(1,897)	(2,650)	(9,025))	(2,234)	(2,33	3)	(2,264)	(2,609)		(9,440)		(2,504)		(2,572)		(2,498)		(7,574)
Depreciation and Amortization	(55)	(57)	(56)	(54)	(222))	(55)	(5	6)	(55)	(55)		(221)		(56)		(58)		(53)		(167)
Equity-Based Compensation	(26)	(25)	(21)	(29)	(101))	(26)	(2	6)	(19)	(24)		(95)		(16)		(14)		(8)		(38)
Restructuring and Programming Charges	-	(784)	-	-	(784))	-		-	-	(206)		(206)		(42)		(280)		(59)		(381)
Loss on Pension Settlement	(24)			-	(24))	-		-	-	-		-	_	-		-	_	-		-
Operating Income	\$ 935	\$ 38	\$ 1,084	\$ 1,055	\$ 3,112	١.	\$ 839	\$ 58	6	\$ 769	\$ 332	\$	2,526	\$	706	\$	332	\$	746	\$	1,784
Amounts attributable to Viacom:																					
Net earnings/(loss) from continuing operations	\$ 500	\$ (53)	\$ 591	\$ 884	\$ 1,922		\$ 449	\$ 30	3	\$ 432	\$ 252	\$	1,436	\$	396	\$	121	\$	680	\$	1,197
Discontinued operations, net of tax	-	-	_	-	-		-		-	-	2		2		-		-		3		3
Net earnings/(loss) attributable to Viacom	\$ 500	\$ (53)	\$ 591	\$ 884	\$ 1,922		\$ 449	\$ 30	3 5	\$ 432	\$ 254	\$	1,438	\$	396	\$	121	\$	683	\$	1,200
Diluted earnings/(loss) per share attributable to Viacom:																					
Continuing operations	\$ 1.20	\$ (0.13)	\$ 1.47	\$ 2.21	\$ 4.73		\$ 1.13	\$ 0.7	6	\$ 1.09	\$ 0.63	\$	3.61	\$	1.00	\$	0.30	\$	1.69	\$	2.99
Discontinued operations	-	-	_	-	-		-	-		-	0.01		-		-		-		0.01		0.01
Net earnings/(loss)	\$ 1.20	\$ (0.13)	\$ 1.47	\$ 2.21	\$ 4.73		\$ 1.13	\$ 0.7	6 5	\$ 1.09	\$ 0.64	\$	3.61	\$	1.00	\$	0.30	\$	1.70	\$	3.00
Weighted average number of common shares outstanding:																					
Basic	410.6	402.5	397.5	398.0	402.2		396.6	396	1	396.5	396.9		396.5		397.0		398.2		402.0		399.1
Diluted	416.1	402.5	401.2	399.9	406.0		398.4	397.	4	398.0	398.3		398.0		397.9		399.5		402.6		400.0

Summarized Adjusted Results (Non-GAAP) (in millions, except per share amounts, unaudited)



					12 Months					12 Months				9 Months
		Quarter	Ended		Ended		Quarte	r Ended		Ended	(Quarter End	ed	Ended
	12/31/14	3/31/15	6/30/15	9/30/15	9/30/15	12/31/15	3/31/16	6/30/16	9/30/16	9/30/16	12/31/16	3/31/17	6/30/17	6/30/17
Media Networks	\$ 2,654	\$ 2,452	\$ 2,597	\$ 2,787	\$ 10,490	\$ 2,565	\$ 2,381	\$ 2,513	\$ 2,483	\$ 9,942	\$ 2,589	\$ 2,394	\$ 2,560	\$ 7,543
Filmed Entertainment	720	659	479	1,025	2,883	612	655	621	774	2,662	758	895	847	2,500
Eliminations	(30)	(33)	(18)	(24)	(105)	(23)	(35)	(27)	(31)	(116)	(23)	(33)	(43)	(99)
Revenues	\$ 3,344	\$ 3,078	\$ 3,058	\$ 3,788	\$ 13,268	\$ 3,154	\$ 3,001	\$ 3,107	\$ 3,226	\$ 12,488	\$ 3,324	\$ 3,256	\$ 3,364	\$ 9,944
Expenses	(2,304)	(2,174)	(1,897)	(2,650)	(9,025)	(2,234)	(2,333)	(2,264)	(2,609)	(9,440)	(2,504)	(2,572)	(2,498)	(7,574)
Depreciation and Amortization	(55)	(57)	(56)	(54)	(222)	(55)	(56)	(55)	(55)	(221)	(56)	(58)	(53)	(167)
Equity-Based Compensation	(26)	(25)	(21)	(29)	(101)	(26)	(26)	(19)	(24)	(95)	(16)	(14)	(8)	(38)
Adjusted Operating Income (1)	\$ 959	\$ 822	\$ 1,084	\$ 1,055	\$ 3,920	\$ 839	\$ 586	\$ 769	\$ 538	\$ 2,732	\$ 748	\$ 612	\$ 805	\$ 2,165
Adjusted net earnings from continuing operations attributable to Viacom ⁽¹⁾	\$ 538	\$ 467	\$ 591	\$ 614	\$ 2,210	\$ 470	\$ 303	\$ 419	\$ 273	\$ 1,465	\$ 413	\$ 317	\$ 471	\$ 1,201
Adjusted diluted EPS from continuing operations (1)	\$ 1.29	\$ 1.16	\$ 1.47	\$ 1.54	\$ 5.44	\$ 1.18	\$ 0.76	\$ 1.05	\$ 0.69	\$ 3.68	\$ 1.04	\$ 0.79	\$ 1.17	\$ 3.00
Weighted average number of common shares outstanding:														
Basic	410.6	402.5	397.5	398.0	402.2	396.6	396.1	396.5	396.9	396.5	397.0	398.2	402.0	399.1
Diluted	416.1	402.5	401.2	399.9	406.0	398.4	397.4	398.0	398.3	398.0	397.9	399.5	402.6	400.0

¹⁾ See Schedules 5 and 6 for reconciliations of reported (GAAP) to adjusted (Non-GAAP) results.

Media Networks Financial Results (in millions, unaudited)



									12	Months									12 N	Months							9 N	Months
				Quarter	En	ded			E	Inded				Quarter	End	led			Е	nded		(Quart	er End	ed		Е	Ended
	12,	/31/14	3/3	31/15	6/	/30/15	9/30	0/15	9/	30/15	12	2/31/15	3/3	31/16	6/	30/16	9/30	/16	9/.	30/16	12	/31/16	3/3	31/17	6/	30/17	6/	/30/17
Advertising	\$,	\$	1,172	\$	1,223		1,245	\$	5,007	\$	1,320	\$	1,123	\$	1,216		,150	\$	4,809	\$	1,294	\$	1,109	\$	1,235	\$	3,638
Affiliate		1,132		1,146		1,244	1	1,386		4,908		1,119		1,129		1,148	1	,160		4,556		1,144		1,156		1,190		3,490
Ancillary		155		134		130		156		575		126		129		149		173		577		151		129		135		415
Total Revenues	\$	2,654	\$	2,452	\$	2,597	\$ 2	2,787	\$	10,490	\$	2,565	\$	2,381	\$	2,513	\$ 2	,483	\$	9,942	\$	2,589	\$	2,394	\$	2,560	\$	7,543
Expenses		(1,509)		(1,508)		(1,441)	(1	1,727)		(6,185)		(1,467)		(1,534)		(1,600)	(1	,691)		(6,292)		(1,559)		(1,601)		(1,648)		(4,808)
Depreciation and Amortization		(41)		(41)		(42)		(38)		(162)		(41)		(42)		(41)		(42)		(166)		(43)		(46)		(42)		(131)
Adjusted Operating Income	\$	1,104	\$	903	\$	1,114	\$ 1	1,022	\$	4,143	\$	1,057	\$	805	\$	872	\$	750	\$	3,484	\$	987	\$	747	\$	870	\$	2,604
Equity-Based Compensation		(10)		(11)		(5)		(8)		(34)		(9)		(9)		(4)		(9)		(31)		(8)		(8)		(4)		(20)
Restructuring and Programming Charges		-		(671)		-		-		(671)		-		-		-		-		-		(33)		(221)		(23)		(277)
Operating Income	\$	1,094	\$	221	\$	1,109	\$ 1	1,014	\$	3,438	\$	1,048	\$	796	\$	868	\$	741	\$	3,453	\$	946	\$	518	\$	843	\$	2,307

Filmed Entertainment Financial Results (in millions, unaudited)



										Months									12	Months							9 M	Ionths
				Quarter	End	ed			Е	Inded				Quarter	End	ed			E	Ended		(Quart	er Ende	ed		E	nded
	12/	31/14	3/3	31/15	6/3	0/15	9/30	0/15	9/	30/15	12	/31/15	3/3	31/16	6/3	30/16	9/3	30/16	9/	/30/16	12/	'31/16	3/:	31/17	6/:	30/17	6/	30/17
Theatrical	\$	169	\$	205	\$	20	\$	447	\$	841	\$	94	\$	217	\$	91	\$	203	\$	605	\$	192	\$	238	\$	263	\$	693
Home Entertainment		316		194		199		162		871		239		153		192		199		783		243		198		218		659
Licensing		189		206		214		371		980		237		240		297		326		1,100		245		347		300		892
Ancillary		46		54		46		45		191		42		45		41		46		174		78		112		66		256
Total Revenues	\$	720	\$	659	\$	479	\$ 1	1,025	\$	2,883	\$	612	\$	655	\$	621	\$	774	\$	2,662	\$	758	\$	895	\$	847	\$	2,500
Expenses		(767)		(645)		(418)		(889)		(2,719)		(745)		(778)		(635)		(899)		(3,057)		(926)		(950)		(828)		(2,704)
Depreciation and Amortization		(13)		(13)		(13)		(14)		(53)		(13)		(13)		(12)		(12)		(50)		(12)		(11)		(10)		(33)
Adjusted Operating Income/(Loss)	\$	(60)	\$	1	\$	48	\$	122	\$	111	\$	(146)	\$	(136)	\$	(26)	\$	(137)	\$	(445)	\$	(180)	\$	(66)	\$	9	\$	(237)
Equity-Based Compensation		(4)		(3)		(2)		(4)		(13)		(3)		(4)		(1)		(4)		(12)		(3)		(1)		-		(4)
Restructuring and Programming Charges		-		(101)		-		-		(101)		-		-		-		-		-		(1)		(47)		(36)		(84)
Operating Income/(Loss)	\$	(64)	\$	(103)	\$	46	\$	118	\$	(3)	\$	(149)	\$	(140)	\$	(27)	\$	(141)	\$	(457)	\$	(184)	\$	(114)	\$	(27)	\$	(325)

Reconciliation of Adjusted Operating Income (Non-GAAP) (in millions, unaudited)



								12	2 Months									12]	Months							9 N	Months
			(Quarter	Ended	l			Ended				Quarter	r End	led			Е	Ended		(Quart	er End	ed		Е	Inded
	12/	31/14	3/3	1/15	6/30,	/15	9/30/15	9	0/30/15	1	2/31/15	3/.	31/16	6/3	30/16	9/	30/16	9/	30/16	12/	/31/16	3/:	31/17	6/3	30/17	6/	30/17
Media Networks	\$	1,104	\$	903	\$ 1,	,114	\$ 1,022	\$	4,143	\$	1,057	\$	805	\$	872	\$	750	\$	3,484	\$	987	\$	747	\$	870	\$	2,604
Filmed Entertainment		(60)		1		48	122		111		(146)		(136)		(26)		(137)		(445)		(180)		(66)		9		(237)
Corporate Expenses		(61)		(57)		(58)	(59)		(235)		(50)		(53)		(60)		(50)		(213)		(50)		(55)		(58)		(163)
Equity-Based Compensation		(26)		(25)		(21)	(29)		(101)		(26)		(26)		(19)		(24)		(95)		(16)		(14)		(8)		(38)
Eliminations		2		-		1	(1)		2	_	4		(4)		2		(1)		1		7		-		(8)		(1)
Adjusted Operating Income	\$	959	\$	822	\$ 1,	,084	\$ 1,055	\$	3,920	\$	839	\$	586	\$	769	\$	538	\$	2,732	\$	748	\$	612	\$	805	\$	2,165
Restructuring and Programming Charges (1)		-		(784)		-	-		(784)		-		-		-		(206)		(206)		(42)		(280)		(59)		(381)
Loss on Pension Settlement (1)		(24)		-		-	-		(24)		-		-		-		-		-		-		-		-		-
Operating Income	\$	935	\$	38	\$ 1,	,084	\$ 1,055	\$	3,112	\$	839	\$	586	\$	769	\$	332	\$	2,526	\$	706	\$	332	\$	746	\$	1,784

¹⁾ See Schedule 7 for a description of factors affecting comparability of operating income.

Reconciliation of Adjusted Net Earnings and Diluted EPS (Non-GAAP) (in millions, except per share amounts, unaudited)



						1								
					12 Months					12 Months				9 Months
		Quart	er Ended		Ended		Quarter	r Ended		Ended		Quarter End	ed	Ended
	12/31/14	3/31/15	6/30/15	9/30/15	9/30/15	12/31/15	3/31/16	6/30/16	9/30/16	9/30/16	12/31/16	3/31/17	6/30/17	6/30/17
Net earnings/(loss) attributable to Viacom:														
Reported net earnings/(loss) from continuing operations	\$ 500	\$ (53)	\$ 59	\$ 884	\$ 1,922	\$ 449	\$ 303	\$ 432	\$ 252	\$ 1,436	\$ 396	\$ 121	\$ 680	\$ 1,197
Impact of adjustments on net earnings/(loss) from continuing operations (1)	38	520		(270)	288	21	_	(13)	21	29	17	196	(209)	4
0 1				(***)				(-7					()	
Adjusted net earnings from continuing operations	\$ 538	\$ 467	\$ 59	\$ 614	\$ 2,210	\$ 470	\$ 303	\$ 419	\$ 273	\$ 1,465	\$ 413	\$ 317	\$ 471	\$ 1,201
Per share information attributable to Viacom:														
Reported diluted earnings/(loss) per share from continuing operations	\$ 1.20	\$ (0.13)	\$ 1.4	7 \$ 2.21	\$ 4.73	\$ 1.13	\$ 0.76	\$ 1.09	\$ 0.63	\$ 3.61	\$ 1.00	\$ 0.30	\$ 1.69	\$ 2.99
Impact of adjustments on diluted earnings/(loss) per share from continuing operations (1)	0.09	1.29		- (0.67)	0.71	0.05	-	(0.04)	0.06	0.07	0.04	0.49	(0.52)	0.01
Adjusted diluted EPS from continuing operations	\$ 1.29	\$ 1.16	\$ 1.4	\$ 1.54	\$ 5.44	\$ 1.18	\$ 0.76	\$ 1.05	\$ 0.69	\$ 3.68	\$ 1.04	\$ 0.79	\$ 1.17	\$ 3.00
Weighted average number of common shares outstanding:														
Basic	410.6	402.5	397.	398.0	402.2	396.6	396.1	396.5	396.9	396.5	397.0	398.2	402.0	399.1
Diluted	416.1	402.5	401.	399.9	406.0	398.4	397.4	398.0	398.3	398.0	397.9	399.5	402.6	400.0

¹⁾ See Schedule 7 for a description of factors affecting comparability of net earnings and diluted EPS.

Factors Affecting Comparability (in millions, except per share amounts, unaudited)



	Quarter Ended									Ionths										Months							lonths
	12,	/31/14		Quarter 31/15		0/15	9/3	0/15		nded 30/15	12,	/31/15		Quarter 31/16		30/16	9/	30/16		Ended /30/16	12/	/31/16		er End 31/17		30/17	nded 30/17
Restructuring and programming charges ⁽¹⁾ Loss on pension settlement ⁽²⁾	\$	- 24	\$	784	\$	-	\$	-	\$	784 24	\$	-	\$	-	\$	-	\$	206	\$	206	\$	42	\$	280	\$	59	\$ 381
Impact of adjustments on operating income	\$	24	\$	784	\$	-	\$	-	\$	808	\$	-	\$	-	\$	-	\$	206	\$	206	\$	42	\$	280	\$	59	\$ 381
Gain/(loss) on extinguishment of debt (3) Gain on sale of EPIX (4)		-		-		-		18		18		-		-		-		-		-		6		30		(16) (285)	20 (285)
Investment impairment (5) Impact of adjustments on earnings from continuing operations before provision for income taxes		24	6	784	•		6	-	s	826								206	e	206	S	48		310		(232)	126
Income tax impact of above items (6)	ž	(9)	ý	(264)	Ş	-	3	18	à	(280)	\$	-	Þ	-	3	-	ş	(75)	\$	(75)	Þ	(16)	Þ	(110)	\$	76	\$ (50)
Discrete tax expense/(benefit) (7)		23		-		-		(281)		(258)		21		-		(13)		(110)		(102)		(15)		(4)		(53)	(72)
Impact of adjustments on provision for income taxes	ş	14	\$	(264)	\$	_	\$	(288)	\$	(538)	\$	21	\$	-	\$	(13)	\$	(185)	\$	(177)	\$	(31)	\$	(114)	\$	23	\$ (122)
Impact of adjustments on net earnings/(loss) from continuing operations attributable to Viacom	\$	38	\$	520	\$	-	\$	(270)	\$	288	\$	21	\$	_	\$	(13)	\$	21	\$	29	\$	17	\$	196	\$	(209)	\$ 4
Impact of adjustments on diluted EPS from continuing operations	\$	0.09	\$	1.29	\$	-	\$	(0.67)	\$	0.71	\$	0.05	\$	-	\$	(0.04)	\$	0.06	ş	0.07	ş	0.04	\$	0.49	ş	(0.52)	\$ 0.01
Weighted average number of diluted shares outstanding		416.1		402.5		401.2		399.9		406.0		398.4		397.4		398.0		398.3		398.0		397.9		399.5		402.6	400.0

- 1) In fiscal 2017, we recognized pre-tax restructuring and programming charges resulting from the execution of our flagship brand strategy and strategic initiatives at Paramount. The charges included severance charges of \$42 million, \$156 million and \$14 million in the first through third fiscal quarters, respectively, a non-cash intangible asset impairment charge of \$18 million in the second fiscal quarter resulting from the decision to abandon an international trade name, programming charges of \$106 million and \$38 million in the second and third fiscal quarters, respectively, associated with management's decision to cease use of certain original and acquired programming and other exit costs of \$7 million in the third fiscal quarter. The pre-tax charge of \$206 million in the quarter ended September 30, 2016 reflected restructuring costs in connection with the separation of certain senior executives. The pre-tax charge of \$784 million in the quarter ended March 31, 2015 reflected \$578 million of programming charges and a \$206 million restructuring charge associated with workforce reductions.
- 2) The pre-tax non-cash charge of \$24 million was driven by the settlement of pension benefits of certain participants of our funded pension plan in the quarter ended December 31, 2014.
- 3) We redeemed senior notes and debentures totaling \$3.3 billion in fiscal 2017. As a result of these transactions, we recognized a pre-tax extinghushment loss of \$6 million and \$30 million in the first and second fiscal quarters, respectively, and a gain of \$16 million in the third fiscal quarter. The pre-tax charge of \$18 million in the quarter ended September 30, 2015 reflected a debt extinguishment loss on the redemption of \$550 million of the total \$918 million outstanding of our 6.250% Senior Notes due April 2016.
- 4) During the quarter ended June 30, 2017, we completed the sale of our 49.76% interest in EPIX, resulting in a gain of \$285 million.
- 5) During the quarter ended June 30, 2017, we recognized an impairment loss to write-down a cost method investment.
- 6) The tax impact has been calculated by applying the tax rates applicable to the adjustments presented.
- 7) Includes the net discrete tax expense or benefit related to certain events, such as a change in tax law, tax accounting method change, reversal of valuation allowance or release of reserves that occurred in the respective period.

Free Cash Flow (Non-GAAP) (in millions, unaudited)



									12	Months									12	Months							9 N	Months
			(Quarter	r End	led			F	Ended			(Quarter	End	ed			E	Ended		(Quar	ter Ende	ed		Е	Inded
	12/	31/14	3/3	31/15	6/3	30/15	9/	30/15	9,	/30/15	12/	/31/15	3/3	31/16	6/3	0/16	9/3	30/16	9/	30/16	12	/31/16	3/	31/17	6/3	30/17	6/	30/17
Net Cash Provided By/(Used In) Operating Activities	\$	56	\$	624	\$	400	\$	1,233	\$	2,313	\$	(126)	\$	410	\$	116	\$	971	\$	1,371	\$	159	\$	246	\$	248	\$	653
Capital Expenditures		(34)		(30)		(26)		(52)		(142)		(26)		(28)		(26)		(92)		(172)		(52)		(43)		(44)		(139)
Excess Tax Benefits (1)		35		4		6		(2)		43		-		-		-		-		-		-		-		1		1
Free Cash Flow	\$	57	\$	598	\$	380	\$	1,179	\$	2,214	\$	(152)	\$	382	\$	90	\$	879	\$	1,199	\$	107	\$	203	\$	205	\$	515
Debt Retirement Premium (2)		-		-		-		18		18		_		-		-		-		-		6		27		-		33
Operating Free Cash Flow	\$	57	\$	598	\$	380	\$	1,197	\$	2,232	\$	(152)	\$	382	\$	90	\$	879	\$	1,199	\$	113	\$	230	\$	205	\$	548
Debt	\$ 1	3,688	\$ 1	13,157	\$ 1	13,083	\$	12,285	\$	12,285	\$	12,567	\$ 1	12,529	\$ 1	2,365	\$ 1	1,913	\$	11,913	\$	12,300	\$	12,189	\$ 1	1,173	\$	11,173
Cash and Cash Equivalents		1,185		306		421		506		506		327		480		192		379		379		443		671		425		425
Net Debt	\$ 1	2,503	\$ 1	12,851	\$ 1	12,662	\$	11,779	\$	11,779	\$	12,240	\$ 1	12,049	\$ 1	2,173	\$ 1	1,534	\$	11,534	\$	11,857	\$	11,518	\$ 1	0,748	\$	10,748

¹⁾ Excess tax benefits from equity-based compensation awards, which are included within financing activities in the statement of cash flows.

²⁾ Operating free cash flow excludes a cash premium of \$27 million in the quarter ended March 31, 2017, \$6 million in the quarter ended December 31, 2016 and \$18 million in the quarter ended September 30, 2015 in connection with the redemption of debt.