## VIDCOM

June Quarter 2015
Trending Schedules

## VIDCOM

## TRENDING SCHEDULES

All information included in these schedules has been derived from information contained in our 2014 Annual Report on Form 10-K, our reports on Form 10-Q and the accompanying earnings presentations for each respective period.

The financial information contained in these schedules includes measures in accordance with accounting principles generally accepted in the United States of America ("GAAP") and non-GAAP measures. Non-GAAP measures, including consolidated operating free cash flow, free cash flow and adjusted results that exclude restructuring and programming charges, loss on pension settlement, asset impairment, loss on extinguishment of debt, gains from the sales of our interests in certain investments and discrete taxes, are relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, cash flow provided by operations, operating income, net earnings from continuing operations attributable to Viacom and diluted EPS as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

## TRENDING SCHEDULES

Summarized Reported Results
(in millions, except per share amounts, unaudited)
VIDCOM

Media Networks
Filmed Entertainment
Eliminations

## Revenues

Expenses
Depreciation \& Amortization
Equity-Based Compensation
Restructuring and Programming Charges
Loss on Pension Settlement
Asset Impairment

## Operating Income

## Amounts attributable to Viacom:

Net earnings/(loss) from continuing operations
Discontinued operations, net of tax
Net earnings/(loss) attributable to Viacom

Diluted earnings/(loss) per share attributable to Viacom:

Continuing operations
Discontinued operations
Net earnings/(loss)

Weighted average number of common

## shares outstanding

Basic

Diluted

| Quarter Ended |  |  |  |  |  |  | 12 Months <br> Ended <br> $9 / 30 / 13$ |  | Quarter Ended |  |  |  |  |  |  |  |  | Months <br> nded | Quarter Ended |  |  |  |  |  | $\begin{array}{\|c\|} \hline 9 \text { Months } \\ \text { Ended } \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/12 |  | 31/13 |  | 30/13 |  | 30/13 |  |  | 12/31/13 |  | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  | 9/30/14 |  | 12/31/14 |  | 3/31/15 |  | 6/30/15 |  |  |  |
| \$ 2,394 | \$ | 2,233 | \$ | 2,569 | \$ | 2,460 | \$ | 9,656 | \$ | 2,541 | \$ | 2,375 | \$ | 2,591 | \$ | 2,664 | \$ | 10,171 | \$ | 2,654 | \$ | 2,452 | \$ | 2,597 | \$ | 7,703 |
| 975 |  | 941 |  | 1,158 |  | 1,208 |  | 4,282 |  | 681 |  | 831 |  | 856 |  | 1,357 |  | 3,725 |  | 720 |  | 659 |  | 479 |  | 1,858 |
| (55) |  | (39) |  | (34) |  | (16) |  | (144) |  | (25) |  | (32) |  | (26) |  | (30) |  | (113) |  | (30) |  | (33) |  | (18) |  | (81) |
| \$ 3,314 | \$ | 3,135 | \$ | 3,693 | \$ | 3,652 |  | 13,794 | \$ | 3,197 | \$ | 3,174 | \$ | 3,421 | \$ | 3,991 | \$ | 13,783 | \$ | 3,344 | \$ | 3,078 | \$ | 3,058 | \$ | 9,480 |
| $(2,429)$ |  | $(2,199)$ |  | $(2,515)$ |  | $(2,344)$ |  | $(9,487)$ |  | $(2,146)$ |  | $(2,219)$ |  | $(2,253)$ |  | $(2,701)$ |  | $(9,319)$ |  | $(2,304)$ |  | $(2,174)$ |  | $(1,897)$ |  | $(6,375)$ |
| (57) |  | (60) |  | (58) |  | (62) |  | (237) |  | (59) |  | (52) |  | (52) |  | (54) |  | (217) |  | (55) |  | (57) |  | (56) |  | (168) |
| (31) |  | (29) |  | (35) |  | (33) |  | (128) |  | (32) |  | (31) |  | (30) |  | (29) |  | (122) |  | (26) |  | (25) |  | (21) |  | (72) |
| - |  | - |  | - |  | (99) |  | (99) |  | - |  | - |  | - |  | - |  | - |  | - |  | (784) |  | - |  | (784) |
| - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  | (24) |  | - |  | - |  | (24) |
| - |  | - |  | - |  | (7) |  | (7) |  | - |  | - |  | - |  | (43) |  | (43) |  | - |  | - |  | - |  | - |
| \$ 797 | \$ | 847 | \$ | 1,085 | \$ | 1,107 | \$ | 3,836 | \$ | 960 | \$ | 872 | \$ | 1,086 | \$ | 1,164 | \$ | 4,082 | \$ | 935 | \$ | 38 | \$ | 1,084 | \$ | 2,057 |
| \$ 473 | \$ | 481 | \$ | 647 | \$ | 806 | \$ | 2,407 | \$ | 547 | \$ | 502 | \$ | 611 | \$ | 732 | \$ | 2,392 | \$ | 500 | \$ | (53) | \$ | 591 | \$ | 1,038 |
| (3) |  | (3) |  | (4) |  | (2) |  | (12) |  | - |  | - |  | (1) |  | - |  | (1) |  | - |  | - |  | - |  | - |
| \$ 470 | \$ | 478 | \$ | 643 | \$ | 804 | \$ | 2,395 | \$ | 547 | \$ | 502 | \$ | 610 | \$ | 732 | \$ | 2,391 | \$ | 500 | \$ | (53) | \$ | 591 | \$ | 1,038 |
| 0.93 | \$ | 0.96 | \$ | 1.32 | \$ | 1.69 | \$ | 4.86 | \$ | 1.20 | \$ | 1.13 | \$ | 1.40 | \$ | 1.72 | \$ | 5.43 | \$ | 1.20 | \$ | (0.13) | \$ | 1.47 | \$ | 2.54 |
| (0.01) |  | - |  | (0.01) |  | (0.01) |  | (0.02) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| \$ 0.92 | \$ | 0.96 | \$ | 1.31 | \$ | 1.68 | \$ | 4.84 | \$ | 1.20 | \$ | 1.13 | \$ | 1.40 | \$ | 1.72 | \$ | 5.43 | \$ | 1.20 | \$ | (0.13) | \$ | 1.47 | \$ | 2.54 |
| 501.5 |  | 492.0 |  | 482.6 |  | 468.7 |  | 486.2 |  | 444.9 |  | 436.1 |  | 428.0 |  | 419.6 |  | 432.1 |  | 410.6 |  | 402.5 |  | 397.5 |  | 403.6 |
| 509.1 |  | 500.3 |  | 491.9 |  | 478.2 |  | 494.8 |  | 454.0 |  | 444.6 |  | 435.8 |  | 426.4 |  | 440.2 |  | 416.1 |  | 402.5 |  | 401.2 |  | 408.0 |

## Media Networks

Filmed Entertainment
Eliminations
Revenues
Expenses
Depreciation \& Amortization
Equity-Based Compensation
Adjusted Operating Income ${ }^{(1)}$

Adjusted net earnings from continuing
operations attributable to Viacom ${ }^{(1)}$

Adjusted diluted EPS from continuing
operations ${ }^{(1)}$

Weighted average number of common shares outstanding:

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic | 501.5 | 492.0 | 482.6 | 468.7 | 486.2 |
| Diluted | 509.1 | 500.3 | 491.9 | 478.2 | 494.8 |



| Quarter Ended |  |  |  |  |  |  |  | $\begin{gathered} 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 14 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/13 |  | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |  |  |
| \$ | 2,541 | \$ | 2,375 | \$ | 2,591 | \$ | 2,664 | \$ | 10,171 |
|  | 681 |  | 831 |  | 856 |  | 1,357 |  | 3,725 |
|  | (25) |  | (32) |  | (26) |  | (30) |  | (113) |
| \$ | 3,197 | \$ | 3,174 | \$ | 3,421 | \$ | 3,991 | \$ | 13,783 |
|  | $(2,146)$ |  | $(2,219)$ |  | $(2,253)$ |  | $(2,701)$ |  | $(9,319)$ |
|  | (59) |  | (52) |  | (52) |  | (54) |  | (217) |
|  | (32) |  | (31) |  | (30) |  | (29) |  | (122) |
| \$ | 960 | \$ | 872 | \$ | 1,086 | \$ | 1,207 | \$ | 4,125 |
| \$ | 547 | \$ | 482 | \$ | 618 | \$ | 729 | \$ | 2,376 |
| \$ | 1.20 | \$ | 1.08 | \$ | 1.42 | \$ | 1.71 | \$ | 5.40 |
|  | 444.9 |  | 436.1 |  | 428.0 |  | 419.6 |  | 432.1 |
|  | 454.0 |  | 444.6 |  | 435.8 |  | 426.4 |  | 440.2 |


| Quarter Ended |  |  |  |  |  | $\begin{gathered} \begin{array}{c} 9 \text { Months } \\ \text { Ended } \end{array} \\ \hline 6 / 30 / 15 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/14 |  | 3/31/15 |  | 6/30/15 |  |  |  |
| \$ | 2,654 | \$ | 2,452 | \$ | 2,597 | \$ | 7,703 |
|  | 720 |  | 659 |  | 479 |  | 1,858 |
|  | (30) |  | (33) |  | (18) |  | (81) |
| \$ | 3,344 |  | 3,078 | \$ | 3,058 | \$ | 9,480 |
|  | $(2,304)$ |  | $(2,174)$ |  | $(1,897)$ |  | $(6,375)$ |
|  | (55) |  | (57) |  | (56) |  | (168) |
|  | (26) |  | (25) |  | (21) |  | (72) |
| \$ | 959 | \$ | 822 | \$ | 1,084 | \$ | 2,865 |
| \$ | 538 | \$ | 467 | \$ | 591 | \$ | 1,596 |
| \$ | 1.29 | \$ | 1.16 | \$ | 1.47 | \$ | 3.91 |
|  | 410.6 |  | 402.5 |  | 397.5 |  | 403.6 |
|  | 416.1 |  | 402.5 |  | 401.2 |  | 408.0 |

[^0]TRENDING SCHEDULES
Media Networks Financial Results
(in millions, unaudited)

## Advertising

Affiliate Fees
Ancillary

## Total Revenues

Expenses
Depreciation \& Amortization

## Adjusted Operating Income

Equity-Based Compensation
Restructuring and Programming Charges
Asset Impairment
Operating Income

| Quarter Ended |  |  |  |  |  |  | $\begin{gathered} \hline 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 13 \\ \hline \end{gathered}$ |  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended <br> $9 / 30 / 14$ |  | Quarter Ended |  |  |  |  |  | $\begin{gathered} \hline 9 \text { Months } \\ \text { Ended } \\ \hline 6 / 30 / 15 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/12 |  | 31/13 | 6/30/13 |  | 9/30/13 |  |  |  | 12/31/13 |  | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |  |  | 12/31/14 |  | 3/31/15 |  | 6/30/15 |  |  |  |
| \$ 1,269 | \$ | 1,091 | \$ | 1,220 | \$ | 1,275 | \$ | 4,855 | \$ | 1,325 | \$ | 1,124 | \$ | 1,249 | \$ | 1,255 | \$ | 4,953 | \$ | 1,367 | \$ | 1,172 | \$ | 1,223 | \$ | 3,762 |
| 972 |  | 1,010 |  | 1,230 |  | 1,033 |  | 4,245 |  | 1,066 |  | 1,114 |  | 1,224 |  | 1,256 |  | 4,660 |  | 1,132 |  | 1,146 |  | 1,244 |  | 3,522 |
| 153 |  | 132 |  | 119 |  | 152 |  | 556 |  | 150 |  | 137 |  | 118 |  | 153 |  | 558 |  | 155 |  | 134 |  | 130 |  | 419 |
| \$ 2,394 | \$ | 2,233 | \$ | 2,569 | \$ | 2,460 | \$ | 9,656 | \$ | 2,541 | \$ | 2,375 | \$ | 2,591 | \$ | 2,664 | \$ | 10,171 | \$ | 2,654 | \$ | 2,452 | \$ | 2,597 | \$ | 7,703 |
| $(1,330)$ |  | $(1,322)$ |  | $(1,377)$ |  | $(1,387)$ |  | $(5,416)$ |  | $(1,391)$ |  | $(1,390)$ |  | $(1,434)$ |  | $(1,537)$ |  | $(5,752)$ |  | $(1,509)$ |  | $(1,508)$ |  | $(1,441)$ |  | $(4,458)$ |
| (34) |  | (38) |  | (34) |  | (38) |  | (144) |  | (36) |  | (36) |  | (36) |  | (40) |  | (148) |  | (41) |  | (41) |  | (42) |  | (124) |
| \$ 1,030 | \$ | 873 | \$ | 1,158 | \$ | 1,035 | \$ | 4,096 | \$ | 1,114 | \$ | 949 | \$ | 1,121 | \$ | 1,087 | \$ | 4,271 | \$ | 1,104 | \$ | 903 | \$ | 1,114 | \$ | 3,121 |
| (9) |  | (7) |  | (12) |  | (10) |  | (38) |  | (10) |  | (10) |  | (9) |  | (10) |  | (39) |  | (10) |  | (11) |  | (5) |  | (26) |
| - |  | - |  | - |  | (74) |  | (74) |  | - |  | - |  | - |  | - |  | - |  | - |  | (671) |  | - |  | (671) |
| - |  | - |  | - |  | (7) |  | (7) |  | - |  | - |  | - |  | (43) |  | (43) |  | - |  | - |  | - |  | - |
| \$ 1,021 | \$ | 866 | \$ | 1,146 | \$ | 944 | \$ | 3,977 | \$ | 1,104 | \$ | 939 | \$ | 1,112 | \$ | 1,034 | \$ | 4,189 | \$ | 1,094 | \$ | 221 | \$ | 1,109 | \$ | 2,424 |

## TRENDING SCHEDULES

Filmed Entertainment Financial Results
(in millions, unaudited)

## Theatrical

Home Entertainment
License Fees
Ancillary

## Total Revenues

Expenses
Depreciation \& Amortization
Adjusted Operating Income/(Loss)
Equity-Based Compensation
Restructuring and Programming Charges
Operating Income/(Loss)

| Quarter Ended |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/12 | 3/31/13 | 6/30/13 |  | 9/30/13 |  |  |  | 12/31/13 |  | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |  |  |
| \$ 328 | \$ 276 | \$ | 464 | \$ | 171 | \$ | 1,239 | \$ | 159 | \$ | 229 | \$ | 264 | \$ | 557 | \$ | 1,209 |
| 384 | 312 |  | 338 |  | 543 |  | 1,577 |  | 272 |  | 257 |  | 284 |  | 351 |  | 1,164 |
| 224 | 310 |  | 287 |  | 385 |  | 1,206 |  | 208 |  | 303 |  | 227 |  | 377 |  | 1,115 |
| 39 | 43 |  | 69 |  | 109 |  | 260 |  | 42 |  | 42 |  | 81 |  | 72 |  | 237 |
| \$ 975 | \$ 941 | \$ | 1,158 | \$ | 1,208 | \$ | 4,282 | \$ | 681 | \$ | 831 | \$ | 856 | \$ | 1,357 | \$ | 3,725 |
| $(1,092)$ | (855) |  | $(1,119)$ |  | (893) |  | $(3,959)$ |  | (734) |  | (804) |  | (787) |  | $(1,131)$ |  | $(3,456)$ |
| (22) | (21) |  | (22) |  | (24) |  | (89) |  | (21) |  | (16) |  | (14) |  | (13) |  | (64) |
| \$ (139) | \$ 65 | \$ | 17 | \$ | 291 | \$ | 234 | \$ | (74) | \$ | 11 | \$ | 55 | \$ | 213 | \$ | 205 |
| (3) | (3) |  | (5) |  | (5) |  | (16) |  | (4) |  | (4) |  | (3) |  | (4) |  | (15) |
| - | - |  | - |  | (25) |  | (25) |  | - |  | - |  | - |  | - |  | - |
| \$ (142) | \$ 62 | \$ | 12 | \$ | 261 | \$ | 193 | \$ | (78) | \$ | 7 | \$ | 52 | \$ | 209 | \$ | 190 |


|  | Quarter Ended |  |  |  |  | $\begin{gathered} \hline \begin{array}{c} 9 \text { Months } \\ \text { Ended } \end{array} \\ \hline 6 / 30 / 15 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/14 |  | 3/31/15 |  | 6/30/15 |  |  |  |
| \$ | 169 | \$ | 205 | \$ | 20 | \$ | 394 |
|  | 316 |  | 194 |  | 199 |  | 709 |
|  | 189 |  | 206 |  | 214 |  | 609 |
|  | 46 |  | 54 |  | 46 |  | 146 |
| \$ | 720 | \$ | 659 | \$ | 479 | \$ | 1,858 |
|  | (767) |  | (645) |  | (418) |  | $(1,830)$ |
|  | (13) |  | (13) |  | (13) |  | (39) |
|  | (60) | \$ | 1 | \$ | 48 | \$ | (11) |
|  | (4) |  | (3) |  | (2) |  | (9) |
|  | - |  | (101) |  | - |  | (101) |
|  | (64) | \$ | (103) | \$ | 46 | \$ | (121) |

## TRENDING SCHEDULES

Reconciliation of Adjusted Operating Income
(in millions, unaudited)

## VIDCOM

Media Networks
Filmed Entertainment
Corporate Expenses
Equity-Based Compensation
Eliminations
Adjusted Operating Income

Restructuring and Programming Charges
Loss on Pension Settlement ${ }^{(1)}$
Asset Impairment ${ }^{(1)}$
Operating Income

| Quarter Ended |  |  |  |  |  |  | 12 MonthsEnded |  | Quarter Ended |  |  |  |  |  |  |  | 12 MonthsEnded |  | Quarter Ended |  |  |  |  |  | 9 Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/12 |  | /13 |  | 30/13 |  | 30/13 |  |  | 12/31/13 |  | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  | 9/30/14 |  | 12/31/14 |  | 3/31/15 |  | 6/30/15 |  | 6/30/15 |  |
| \$ 1,030 | \$ | 873 | \$ | 1,158 | \$ | 1,035 | \$ | 4,096 | \$ | 1,114 | \$ | 949 | \$ | 1,121 | \$ | 1,087 | \$ | 4,271 | \$ | 1,104 | \$ | 903 | \$ | 1,114 | \$ | 3,121 |
| (139) |  | 65 |  | 17 |  | 291 |  | 234 |  | (74) |  | 11 |  | 55 |  | 213 |  | 205 |  | (60) |  | 1 |  | 48 |  | (11) |
| (60) |  | (57) |  | (54) |  | (80) |  | (251) |  | (51) |  | (52) |  | (61) |  | (63) |  | (227) |  | (61) |  | (57) |  | (58) |  | (176) |
| (31) |  | (29) |  | (35) |  | (33) |  | (128) |  | (32) |  | (31) |  | (30) |  | (29) |  | (122) |  | (26) |  | (25) |  | (21) |  | (72) |
| (3) |  | (5) |  | (1) |  | - |  | (9) |  | 3 |  | (5) |  | 1 |  | (1) |  | (2) |  | 2 |  | - |  | 1 |  | 3 |
| \$ 797 | \$ | 847 | \$ | 1,085 | \$ | 1,213 | \$ | 3,942 | \$ | 960 | \$ | 872 | \$ | 1,086 | \$ | 1,207 | \$ | 4,125 | \$ | 959 | \$ | 822 | \$ | 1,084 | \$ | 2,865 |
| - |  | - |  | - |  | (99) |  | (99) |  | - |  | - |  | - |  | - |  | - |  | - |  | (784) |  | - |  | (784) |
| - |  | - |  | - |  |  |  |  |  | - |  | - |  | - |  | - |  | - |  | (24) |  | - |  | - |  | (24) |
| - |  | - |  | - |  | (7) |  | (7) |  | - |  | - |  | - |  | (43) |  | (43) |  | - |  | - |  | - |  | - |
| \$ 797 | \$ | 847 | \$ | 1,085 | \$ | 1,107 | \$ | 3,836 | \$ | 960 | \$ | 872 | \$ | 1,086 | \$ | 1,164 | \$ | 4,082 | \$ | 935 | \$ | 38 | \$ | 1,084 | \$ | 2,057 |

[^1]TRENDING SCHEDULES
Reconciliation of Adjusted Net Earnings and Diluted EPS
(in millions, except per share amounts, unaudited)


Factors Affecting Comparability
(in millions, except per share amounts, unaudited)
VIDCOM


1) The pre-tax charges of $\$ 784$ million reflect $\$ 578$ million of programming charges and a $\$ 206$ million restructuring charge associated with workforce reductions in the quarter ended March 31 , 2015 . The pre-tax charges of $\$ 99$ million reflect restructuring and programming charges of $\$ 74$ million and $\$ 25$ million at the Media Networks and Filmed Entertainment segments, respectively, in the quarter ended September 30, 2013.
2) A pre-tax non-cash charge of $\$ 24$ million driven by the settlement of pension benefits of certain participants of our funded pension plan.
3) Non-cash pre-tax impairment charges of $\$ 43$ million related to an international trade name in the quarter ended September 30, 2014 and $\$ 7$ million related to the abandonment of an intangible asset in the quarter ended September 30, 2013. Both adjustments related to Media Networks.
4) A pre-tax debt extinguishment loss of $\$ 11$ million in the quarter ended June 30, 2014 on the redemption of all $\$ 600$ million of our outstanding $4.375 \%$ Senior Notes due September 2014 .
5) The tax impacts have been calculated using the rates applicable to the adjustments presented. The tax provision associated with the gains on sales of certain investments was offset by the reversal of a valuation allowance on capital loss carryforwards.
6) The discrete tax expense is principally related to a reduction in qualified production activity tax benefits as a result of retroactively reenacted legislation. The discrete tax benefits are from the reversal of deferred taxes on earnings deemed permanently reinvested, operating and capital loss carryforwards, tax credits, and the release of tax reserves.

Cash Provided by Operations
Capital Expenditures
Excess Tax Benefits ${ }^{(1)}$

## Free Cash Flow

Discontinued Operations, net Debt Retirement Premium ${ }^{(2)}$

## Operating Free Cash Flow

Debt ${ }^{(3)}$
Cash \& Cash Equivalents

## Net Debt



| Quarter Ended |  |  |  |  |  |  | $\begin{array}{\|c\|} \hline 12 \text { Months } \\ \text { Ended } \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/13 | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |  |  |
| \$ 293 | \$ | 520 | \$ | 550 | \$ | 1,234 | \$ | 2,597 |
| (20) |  | (29) |  | (32) | (42) |  | (123) |  |
| 5 |  | 33 |  | 42 |  | 4 |  | 84 |
| \$ 278 | \$ | 524 | \$ | 560 | \$ | 1,196 | \$ | \$ 2,558 |
| - |  | - |  | - |  | - |  |  |
| - |  | - |  | 11 |  | - |  | 11 |
| \$ 278 | \$ 524 \$ 571 \$ 1,196 |  |  |  |  |  | \$ | 2,569 |
| \$ 11,821 |  | \$ 13,305 |  | \$ 12,706 |  | \$ 12,699 | \$ | \$ 12,699 |
| 1,417 | 2,580 |  | 1,585 |  | 1,000 |  | 1,000 |  |
| \$ 10,404 |  | \$ 10,725 | \$ 11,121 |  |  | \$ 11,699 |  | \$ 11,699 |

1) Excess tax benefits from equity-based compensation awards, which are included within financing activities in the statement of cash flows.
2) Operating free cash flow excludes a cash premium of $\$ 11$ million on the extinguishment of all $\$ 600$ million of our $4.375 \%$ Senior Notes due September 2014 .
3) In April 2015, the Financial Accounting Standards Board issued new guidance, which changes the presentation of debt issuance costs in the balance sheet as a direct deduction from the carrying amount of the related debt rather than as an asset. Historical amounts have been updated to present debt net of issuance costs.

[^0]:    1) See Schedules 5 and 6 for reconciliations of reported to adjusted results.
[^1]:    1) See Schedule 7 for a description of factors affecting comparability of operating income
