## VIDCOM

## December Quarter 2017

Trending Schedules

## VIDCOM

## TRENDING SCHEDULES

All information included in these schedules has been derived from information contained in our 2017 Annual Report on Form 10-K, our reports on Form 10-Q and the accompanying earnings presentations for each respective period.

The financial information contained in these schedules includes measures in accordance with accounting principles generally accepted in the United States of America ("GAAP") and non-GAAP measures. Non-GAAP measures, including consolidated operating free cash flow, free cash flow and adjusted results that exclude the impact of certain items identified as affecting comparability, are relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, net cash provided by operating activities, operating income, earnings from continuing operations before provision for income taxes, provision for income taxes, net earnings from continuing operations attributable to Viacom and diluted EPS from continuing operations as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

Media Networks
Filmed Entertainment
Eliminations

## Revenues

Expenses
Depreciation and amortization
Equity-based compensation
Restructuring and programming charges
Gain on asset sale
Operating income

## Amounts attributable to Viacom:

Net earnings from continuing operations
Discontinued operations, net of tax
Net earnings attributable to Viacom

## Diluted earnings per share

 attributable to Viacom:Continuing operations
Discontinued operations
Net earnings

Weighted average number of common shares outstanding:
Basic
Diluted


| Quarter Ended |  |  |  |  |  |  |  | 12 MonthsEnded $\|$$9 / 30 / 17$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/16 |  | 3/31/17 |  | 6/30/17 |  | 9/30/17 |  |  |  |
| \$ | 2,589 | \$ | 2,394 | \$ | 2,560 | \$ | 2,553 | \$ | 10,096 |
|  | 758 |  | 895 |  | 847 |  | 789 |  | 3,289 |
|  | (23) |  | (33) |  | (43) |  | (23) |  | (122) |
| \$ | 3,324 | \$ | 3,256 | \$ | 3,364 | \$ | 3,319 | \$ | 13,263 |
|  | $(2,504)$ |  | $(2,572)$ |  | $(2,498)$ |  | $(2,669)$ |  | $(10,243)$ |
|  | (56) |  | (58) |  | (53) |  | (56) |  | (223) |
|  | (16) |  | (14) |  | (8) |  | (16) |  | (54) |
|  | (42) |  | (280) |  | (59) |  | - |  | (381) |
|  | - |  | - |  | - |  | 127 |  | 127 |
| \$ | 706 | \$ | 332 | \$ | 746 | \$ | 705 | \$ | 2,489 |
| \$ | 396 | \$ | 121 | \$ | 680 | \$ | 674 | \$ | 1,871 |
|  | - |  | - |  | 3 |  | - |  | 3 |
| \$ | 396 | \$ | 121 | \$ | 683 | \$ | 674 | \$ | 1,874 |
| \$ | 1.00 | \$ | 0.30 | \$ | 1.69 | \$ | 1.67 | \$ | 4.67 |
|  | - |  | - |  | 0.01 |  | - |  | 0.01 |
| \$ | 1.00 | \$ | 0.30 | \$ | 1.70 | \$ | 1.67 | \$ | 4.68 |
|  | 397.0 |  | 398.2 |  | 402.0 |  | 402.4 |  | 399.9 |
|  | 397.9 |  | 399.5 |  | 402.6 |  | 402.4 |  | 400.6 |



Summarized Adjusted Results (Non-GAAP)
(in millions, except per share amounts, unaudited)
VİCOM

Media Networks
Filmed Entertainment
Eliminations

## Revenues

Expenses
Depreciation and amortization
Equity-based compensation
Adjusted operating income ${ }^{(1)}$

Adjusted net earnings from continuing operations attributable to Viacom ${ }^{(1)}$

## Adjusted diluted EPS

from continuing operations ${ }^{(1)}$

Weighted average number of common shares outstanding:

Basic
Diluted

| Quarter Ended |  |  |  |  |  |  |  | $\begin{gathered} 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 16 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/15 |  | 3/31/16 |  | 6/30/16 |  | 9/30/16 |  |  |  |
| \$ | 2,565 | \$ | 2,381 | \$ | 2,513 | \$ | 2,483 | \$ | 9,942 |
|  | 612 |  | 655 |  | 621 |  | 774 |  | 2,662 |
|  | (23) |  | (35) |  | (27) |  | (31) |  | (116) |
| \$ | 3,154 | \$ | 3,001 | \$ | 3,107 | \$ | 3,226 | \$ | 12,488 |
|  | $(2,234)$ |  | $(2,333)$ |  | $(2,264)$ |  | $(2,609)$ |  | $(9,440)$ |
|  | (55) |  | (56) |  | (55) |  | (55) |  | (221) |
|  | (26) |  | (26) |  | (19) |  | (24) |  | (95) |
| \$ | 839 | \$ | 586 | \$ | 769 | \$ | 538 | \$ | 2,732 |
| \$ | 470 | \$ | 303 | \$ | 419 | \$ | 273 | \$ | 1,465 |
| \$ | 1.18 | \$ | 0.76 | \$ | 1.05 | \$ | 0.69 | \$ | 3.68 |
|  | 396.6 |  | 396.1 |  | 396.5 |  | 396.9 |  | 396.5 |
|  | 398.4 |  | 397.4 |  | 398.0 |  | 398.3 |  | 398.0 |


| Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$$9 / 30 / 17$ |  | Quarter <br> Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/16 |  | 3/31/17 |  | 6/30/17 |  | 9/30/17 |  |  |  |  | 31/17 |
| \$ | 2,589 | \$ | 2,394 | \$ | 2,560 | \$ | 2,553 | \$ | 10,096 | \$ | 2,560 |
|  | 758 |  | 895 |  | 847 |  | 789 |  | 3,289 |  | 544 |
|  | (23) |  | (33) |  | (43) |  | (23) |  | (122) |  | (31) |
| \$ | 3,324 | \$ | 3,256 | \$ | 3,364 | \$ | 3,319 | \$ | 13,263 | \$ | 3,073 |
|  | $(2,504)$ |  | $(2,572)$ |  | $(2,498)$ |  | $(2,669)$ |  | $(10,243)$ |  | $(2,289)$ |
|  | (56) |  | (58) |  | (53) |  | (56) |  | (223) |  | (53) |
|  | (16) |  | (14) |  | (8) |  | (16) |  | (54) |  | (14) |
| \$ | 748 | \$ | 612 | \$ | 805 | \$ | 578 | \$ | 2,743 | \$ | 717 |
| \$ | 413 | \$ | 317 | \$ | 471 | \$ | 310 | \$ | 1,511 | \$ | 413 |
| \$ | 1.04 | \$ | 0.79 | \$ | 1.17 | \$ | 0.77 | \$ | 3.77 | \$ | 1.03 |
|  | 397.0 |  | 398.2 |  | 402.0 |  | 402.4 |  | 399.9 |  | 402.5 |
|  | 397.9 |  | 399.5 |  | 402.6 |  | 402.4 |  | 400.6 |  | 402.6 |

1) See Schedules 5 and 6 for reconciliations of reported (GAAP) to adjusted (Non-GAAP) results.

Media Networks Financial Results
(in millions, unaudited)

Advertising - domestic
Advertising - international

## Worldwide advertising

Affiliate - domestic
Affiliate - international
Worldwide affiliate
Ancillary - domestic
Ancillary - international

## Worldwide ancillary

Total domestic
Total international

## Total revenues

Expenses
Depreciation and amortization

## Adjusted operating income

Equity-based compensation
Gain on asset sale
Restructuring and programming charges
Operating income

|  |  | Quarter Ended |  |  |  |  | 12 Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/15 | 3/31/16 |  | 6/30/16 |  | 9/30/16 |  |  |  |
| \$ 1,021 | \$ | 908 | \$ | 971 | \$ | 938 | \$ | 3,838 |
| 299 |  | 215 |  | 245 |  | 212 |  | 971 |
| \$ 1,320 | \$ | 1,123 | \$ | 1,216 | \$ | 1,150 | \$ | 4,809 |
| \$ 964 | \$ | 965 | \$ | 971 | \$ | 981 | \$ | 3,881 |
| 155 |  | 164 |  | 177 |  | 179 |  | 675 |
| \$ 1,119 | \$ | 1,129 | \$ | 1,148 | \$ | 1,160 | \$ | 4,556 |
| \$ 72 | \$ | 76 | \$ | 86 | \$ | 86 | \$ | 320 |
| 54 |  | 53 |  | 63 |  | 87 |  | 257 |
| \$ 126 | \$ | 129 | \$ | 149 | \$ | 173 | \$ | 577 |
| \$ 2,057 | \$ | 1,949 | \$ | 2,028 | \$ | 2,005 | \$ | 8,039 |
| 508 |  | 432 |  | 485 |  | 478 |  | 1,903 |
| \$ 2,565 | \$ | 2,381 | \$ | 2,513 | \$ | 2,483 | \$ | 9,942 |
| $(1,467)$ |  | $(1,534)$ |  | $(1,600)$ |  | $(1,691)$ |  | $(6,292)$ |
| (41) |  | (42) |  | (41) |  | (42) |  | (166) |
| \$ 1,057 | \$ | 805 | \$ | 872 | \$ | 750 | \$ | 3,484 |
| (9) |  | (9) |  | (4) |  | (9) |  | (31) |
| - |  | - |  | - |  | - |  |  |
| - |  | - |  | - |  | - |  | - |
| \$ 1,048 | \$ | 796 | \$ | 868 | \$ | 741 | \$ | 3,453 |


|  |  |  | Quarter Ended |  |  |  |  | 12 Months <br> Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/16 |  | 3/31/17 |  | 6/30/17 |  | 9/30/17 |  | 9/30/17 |  |
| \$ | 991 | \$ | 871 | \$ | 955 | \$ | 936 | \$ | 3,753 |
|  | 303 |  | 238 |  | 280 |  | 288 |  | 1,109 |
| \$ | 1,294 | \$ | 1,109 | \$ | 1,235 | \$ | 1,224 | \$ | 4,862 |
| \$ | 985 | \$ | 975 | \$ | 1,012 | \$ | 948 | \$ | 3,920 |
|  | 159 |  | 181 |  | 178 |  | 200 |  | 718 |
| \$ | 1,144 | \$ | 1,156 | \$ | 1,190 | \$ | 1,148 | \$ | 4,638 |
| \$ | 79 | \$ | 70 | \$ | 71 | \$ | 76 | \$ | 296 |
|  | 72 |  | 59 |  | 64 |  | 105 |  | 300 |
| \$ | 151 | \$ | 129 | \$ | 135 | \$ | 181 | \$ | 596 |
| \$ | 2,055 | \$ | \$ 1,916 | \$ | 2,038 | \$ | 1,960 | \$ | 7,969 |
|  | 534 |  | 478 |  | 522 |  | 593 |  | 2,127 |
| \$ | 2,589 | $\begin{array}{rr} \$ & 2,394 \\ & (1,601) \\ & (46) \\ \hline \end{array}$ |  | \$ | $\begin{gathered} 2,560 \\ (1,648) \end{gathered}$(42) |  | $\begin{array}{r} 2,553 \\ (1,816) \\ (44) \\ \hline \end{array}$ |  | 10,096 |
|  | $(1,559)$ |  |  | $(6,624)$ |  |  |  |  |
|  | (43) |  |  |  |  |  |  |  | (175) |
| \$ | 987 | \$ | $747$ <br> (8) |  | \$ | 870 <br> (4) | \$ | $693$ <br> (8) |  | 3,297 |
|  | (8) |  |  | (28) |  |  |  |  |  |
|  | - |  | - |  | - |  | 127 |  | 127 |
|  | (33) |  | (221) |  | (23) |  | - |  | (277) |
| \$ | 946 | \$ | 518 | \$ | 843 | \$ | 812 | \$ | 3,119 |


| Quarter <br> Ended |  |
| :---: | :---: |
| 12/31/17 |  |
| \$ | $\begin{aligned} & 937 \\ & 371 \end{aligned}$ |
| \$ | $\begin{array}{r} 1,308 \\ 907 \\ 187 \end{array}$ |
| \$ | $\begin{array}{r} 1,094 \\ 85 \\ 73 \end{array}$ |
| \$ | $\begin{array}{r} 158 \\ 1,929 \\ 631 \end{array}$ |
|  | $\begin{array}{r} 2,560 \\ (1,606) \\ (41) \end{array}$ |
| \$ | $913$ <br> (7) |
| \$ | 906 |

Filmed Entertainment Financial Results (in millions, unaudited)

## Theatrical

Home entertainment
Licensing
Ancillary

## Total revenues

Expenses
Depreciation and amortization
Adjusted operating income/(loss)
Equity-based compensation
Restructuring and programming charges
Operating loss


|  | Quarter Ended |  |  |  | $\begin{array}{\|c} \hline 12 \text { Months } \\ \text { Ended } \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/16 | 3/31/17 | 6/30/17 | 9/30/17 |  |  |  |
| \$ 192 | 238 | \$ 263 | \$ | 115 | \$ | 808 |
| 243 | 198 | 218 |  | 190 |  | 849 |
| 245 | 347 | 300 |  | 423 |  | 1,315 |
| 78 | 112 | 66 |  | 61 |  | 317 |
| \$ 758 | 895 | \$ 847 | \$ | 789 | \$ | 3,289 |
| (926) | (950) | (828) |  | (821) |  | $(3,525)$ |
| (12) | (11) | (10) |  | (11) |  | (44) |
| \$ (180) | \$ (66) | 9 | \$ | (43) | \$ | (280) |
| (3) | (1) | - |  | (4) |  | (8) |
| (1) | (47) | (36) |  | - |  | (84) |
| \$ (184) | \$ (114) | \$ (27) | \$ | (47) | \$ | (372) |


| Quarter <br> Ended |  |
| :--- | ---: |
| $12 / 31 / 17$ |  |
| $\$$ | 100 |
|  | 183 |
|  | 213 |
|  | 48 |
| $\$$ | 544 |
|  | $(664)$ |
|  | $(10)$ |
| $\$$ | $(130)$ |
|  | $(2)$ |
| $\$$ | $(132)$ |

## TRENDING SCHEDULES

Reconciliation of Adjusted Operating Income (Non-GAAP) (in millions, unaudited)

VIOCOM

|  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Quarter } \\ \text { Ended } \end{array} \\ \hline 12 / 31 / 17 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 31/15 |  | 1/16 |  | /16 |  | /16 |  |  | 12/31/16 |  | 3/31/17 |  | 6/30/17 |  | 9/30/17 |  |  |  |  |  |
| Media Networks | \$ | 1,057 | \$ | 805 | \$ | 872 | \$ | 750 | \$ | 3,484 | \$ | 987 | \$ | 747 | \$ | 870 | \$ | 693 | \$ | 3,297 | \$ |  |
| Filmed Entertainment |  | (146) |  | (136) |  | (26) |  | (137) |  | (445) |  | (180) |  | (66) |  | 9 |  | (43) |  | (280) |  | (130) |
| Corporate expenses |  | (50) |  | (53) |  | (60) |  | (50) |  | (213) |  | (50) |  | (55) |  | (58) |  | (58) |  | (221) |  | (55) |
| Equity-based compensation |  | (26) |  | (26) |  | (19) |  | (24) |  | (95) |  | (16) |  | (14) |  | (8) |  | (16) |  | (54) |  | (14) |
| Eliminations |  | 4 |  | (4) |  | 2 |  | (1) |  | 1 |  | 7 |  | - |  | (8) |  | 2 |  | 1 |  | 3 |
| Adjusted operating income | \$ | 839 | \$ | 586 | \$ | 769 | \$ | 538 | \$ | 2,732 | \$ | 748 | \$ | 612 | \$ | 805 | \$ | 578 | \$ | 2,743 | \$ | 717 |
| Restructuring and programming charges ${ }^{(1)}$ |  | - |  | - |  | - |  | (206) |  | (206) |  | (42) |  | (280) |  | (59) |  | - |  | (381) |  | - |
| Gain on asset sale ${ }^{(1)}$ |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 127 |  | 127 |  | - |
| Operating income | \$ | 839 | \$ | 586 | \$ | 769 | \$ | 332 | \$ | 2,526 | \$ | 706 | \$ | 332 | \$ | 746 | \$ | 705 | \$ | 2,489 | \$ | 717 |

1) See Schedule 7 for a description of factors affecting comparability of operating income.

## TRENDING SCHEDULES

Reconciliation of Adjusted Net Earnings and Diluted EPS (Non-GAAP) (in millions, except per share amounts, unaudited)

|  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$ | Quarter <br> Ended <br> $12 / 31 / 17$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 31/15 |  | 31/16 |  | 30/16 |  | 30/16 |  |  |  | 31/16 |  | 31/17 |  | 30/17 |  | 30/17 |  |  |  |
| Net earnings attributable to Viacom: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net earnings from continuing operations | \$ | 449 | \$ | 303 | \$ | 432 | \$ | 252 | \$ | 1,436 | \$ | 396 | \$ | 121 | \$ | 680 | \$ | 674 | \$ 1,871 |  | 535 |
| Impact of adjustments on net earnings from continuing operations ${ }^{(1)}$ |  | 21 |  | - |  | (13) |  | 21 |  | 29 |  | 17 |  | 196 |  | (209) |  | (364) | (360) |  | (122) |
| Adjusted net earnings from continuing operations | \$ | 470 | \$ | 303 | \$ | 419 | \$ | 273 | \$ | 1,465 | \$ | 413 | \$ | 317 | \$ | 471 | \$ | 310 | \$ 1,511 |  | 413 |
| Per share information attributable to Viacom: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported diluted earnings per share from continuing operations | \$ | 1.13 | \$ | 0.76 | \$ | 1.09 | \$ | 0.63 | \$ | 3.61 | \$ | 1.00 | \$ | 0.30 | \$ | 1.69 | \$ | 1.67 | \$ 4.67 |  | 1.33 |
| Impact of adjustments on diluted earnings per share from continuing operations ${ }^{(1)}$ |  | 0.05 |  | - |  | (0.04) |  | 0.06 |  | 0.07 |  | 0.04 |  | 0.49 |  | (0.52) |  | (0.90) | (0.90) |  | (0.30) |
| Adjusted diluted EPS from continuing operations | \$ | 1.18 | \$ | 0.76 | \$ | 1.05 | \$ | 0.69 | \$ | 3.68 | \$ | 1.04 | \$ | 0.79 | \$ | 1.17 | \$ | 0.77 | \$ 3.77 |  | 1.03 |
| Weighted average number of common shares outstanding: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 396.6 |  | 396.1 |  | 396.5 |  | 396.9 |  | 396.5 |  | 397.0 |  | 398.2 |  | 402.0 |  | 402.4 | 399.9 |  | 402.5 |
| Diluted |  | 398.4 |  | 397.4 |  | 398.0 |  | 398.3 |  | 398.0 |  | 397.9 |  | 399.5 |  | 402.6 |  | 402.4 | 400.6 |  | 402.6 |

1) See Schedule 7 for a description of factors affecting comparability of net earnings and diluted EPS.

Factors Affecting Comparability
(in millions, except per share amounts, unaudited)
VIDCOM

Restructuring and programming charges ${ }^{(1)}$
Gain on asset sale ${ }^{(2)}$
Impact of adjustments on operating income
(Gain)/loss on extinguishment of debt ${ }^{(3)}$
Gain on sale of EPIX ${ }^{(4)}$
Investment impairment ${ }^{(5)}$
Impact of adjustments on earnings from continuing operations before provision for income taxes

Income tax impact of above items ${ }^{\left({ }^{( }\right)}$
Discrete tax expense/(benefit) ${ }^{(7)}$
Impact of adjustments on
provision for income taxes
Noncontrolling interest impact on above items ${ }^{(2)}$
Impact of adjustments on net earnings from
continuing operations attributable to
Viacom

Impact of adjustments on diluted EPS from continuing operations


Weighted average number of diluted share outstanding

1) In fiscal 2017, we recognized pre-tax restructuring and programming charges resulting from the execution of our flagship brand strategy and strategic initiatives at Paramount. The charges included severance charges of $\$ 42$ million, $\$ 156$ million and $\$ 14$ million in the first through third fiscal quarters, respectively, a non-cash intangible asset impairment charge of $\$ 18$ million in the second fiscal quarte resulting from the decision to abandon an international trade name, programming charges of $\$ 106$ million and $\$ 38$ million in the second and third fiscal quarters, respectively, associated with management's decision to cease use of certain original and acquired programming and other exit costs of $\$ 7$ million in the third fiscal quarter. The pre-tax charge of $\$ 206$ million in the quarter ended September 30,2016 reflected restructuring costs in connection with the separation of certain senior executives.
2) During the quarter ended September 30, 2017, a consolidated entity completed the sale of broadcast spectrum in connection with the FCC's broadcast spectrum auction. The sale resulted in a pre-tax gain of $\$ 127$ million, with $\$ 11$ million attributable to the noncontrolling interest.
3) We redeemed senior notes and debentures totaling $\$ 1.039$ billion in the quarter ended December 31,2017 . As a result, we recognized a pre-tax extinguishment gain of $\$ 25$ million. We redeemed senio notes and debentures totaling $\$ 3.3$ billion in fiscal 2017. As a result of the fiscal 2017 transactions, we recognized a pre-tax extinguishment loss of $\$ 6$ million and $\$ 30$ million in the first and second fiscal quarters, respectively, and a gain of $\$ 16$ million in the third fiscal quarter.
4) During the quarter ended June 30, 2017, we completed the sale of our $49.76 \%$ interest in EPIX, resulting in a gain of $\$ 285$ million.
5) During the quarter ended June 30 , 2017, we recognized an impairment loss of $\$ 10$ million to write-down a cost method investment.
6) The tax impact has been calculated by applying the tax rates applicable to the adjustments presented.
7) Includes the net discrete tax expense or benefit related to certain events, such as the recognition of foreign tax credits, a change in tax law, tax accounting method change, reversal of valuation allowance or release of reserves that occurred in the respective period.
(in millions, unaudited)

|  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended <br> $9 / 30 / 16$ |  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended$\|$9/30/17 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | /31/15 |  | 31/16 |  | 30/16 |  | /30/16 |  |  | 12/31/16 |  | 3/31/17 |  | 6/30/17 |  | 9/30/17 |  |  |  |  |  |
| Net cash provided by/(used in) operating activities | \$ | (126) | \$ | 410 | \$ | 116 | \$ | 971 | \$ | 1,371 |  | 159 | \$ | 246 | \$ | 249 |  | 1,018 |  | 1,672 | \$ | 12 |
| Capital expenditures |  | (26) |  | (28) |  | (26) |  | (92) |  | (172) |  | (52) |  | (43) |  | (44) |  | (56) |  | (195) |  | (28) |
| Free cash flow |  | (152) |  | 382 |  | 90 |  | 879 |  | 1,199 |  | 107 |  | 203 |  | 205 |  | 962 |  | 1,477 |  | (16) |
| Debt retirement premium ${ }^{(1)}$ |  | - |  | - |  | - |  | - |  | - |  | 6 |  | 27 |  | - |  | - |  | 33 |  | - |
| Operating free cash flow |  | (152) | \$ | 382 | \$ | 90 | \$ | 879 | \$ | 1,199 |  | 113 | \$ | 230 | \$ | 205 | \$ | 962 | \$ | 1,510 | \$ | (16) |
| Debt |  | 12,567 | \$ | 12,529 | \$ | 12,365 | \$ | 11,913 |  | 11,913 | \$ | 12,300 | \$ | 12,189 | \$ | 11,173 |  | 11,119 |  | 11,119 |  | 10,189 |
| Cash and cash equivalents |  | 327 |  | 480 |  | 192 |  | 379 |  | 379 |  | 443 |  | 671 |  | 425 |  | 1,389 |  | 1,389 |  | 394 |
| Net debt |  | 12,240 |  | 12,049 |  | 12,173 |  | 11,534 |  | 11,534 |  | 11,857 | \$ | 11,518 | \$ | 10,748 |  | 9,730 | \$ | 9,730 |  | 9,795 |

1) Operating free cash flow excludes a cash premium of $\$ 27$ million in the quarter ended March 31,2017 and $\$ 6$ million in the quarter ended December 31 , 2016 in connection with the redemption of debt.
