## VIDCOM

## March Quarter 2016

## Trending Schedules

## VIDCOM

## TRENDING SCHEDULES

All information included in these schedules has been derived from information contained in our 2015 Annual Report on Form 10-K, our reports on Form 10-Q and the accompanying earnings presentations for each respective period.

The financial information contained in these schedules includes measures in accordance with accounting principles generally accepted in the United States of America ("GAAP") and non-GAAP measures. Non-GAAP measures, including consolidated operating free cash flow, free cash flow and adjusted results that exclude the impact of certain items identified as affecting comparability, are relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, cash flow provided by operations, operating income, net earnings from continuing operations attributable to Viacom and diluted EPS as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

## TRENDING SCHEDULES

Summarized Reported Results (GAAP)
(in millions, except per share amounts, unaudited)

## Media Networks

Filmed Entertainment
Eliminations

## Revenues

Expenses
Depreciation and Amortization
Equity-Based Compensation
Restructuring and Programming Charges
Loss on Pension Settlement
Asset Impairment

## Operating Income

## Amounts attributable to Viacom:

Net earnings/(loss) from continuing operations Discontinued operations, net of tax
Net earnings/(loss) attributable to Viacom

Diluted earnings/(loss) per share

## attributable to Viacom:

Continuing operations
Discontinued operations
Net earnings/(loss)

## Weighted average number of common

shares outstanding:
Basic
Diluted

| Quarter Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/13 | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |
| \$ 2,541 | \$ | 2,375 | \$ | 2,591 | \$ | 2,664 |
| 681 |  | 831 |  | 856 |  | 1,357 |
| (25) |  | (32) |  | (26) |  | (30) |
| \$ 3,197 | \$ | 3,174 | \$ | 3,421 | \$ | 3,991 |
| $(2,146)$ |  | $(2,219)$ |  | $(2,253)$ |  | $(2,701)$ |
| (59) |  | (52) |  | (52) |  | (54) |
| (32) |  | (31) |  | (30) |  | (29) |
| - |  | - |  | - |  | - |
| - |  | - |  | - |  | - |
| - |  | - |  | - |  | (43) |
| \$ 960 | \$ | 872 | \$ | 1,086 | \$ | 1,164 |


| Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/14 |  | 3/31/15 |  | 6/30/15 |  | 9/30/15 |  |  |  |
| \$ | 2,654 | \$ | 2,452 | \$ | 2,597 | \$ | 2,787 | \$ | 10,490 |
|  | 720 |  | 659 |  | 479 |  | 1,025 |  | 2,883 |
|  | (30) |  | (33) |  | (18) |  | (24) |  | (105) |
| \$ | 3,344 | \$ | 3,078 | \$ | 3,058 | \$ | 3,788 | \$ | 13,268 |
|  | $(2,304)$ |  | $(2,174)$ |  | $(1,897)$ |  | $(2,650)$ |  | $(9,025)$ |
|  | (55) |  | (57) |  | (56) |  | (54) |  | (222) |
|  | (26) |  | (25) |  | (21) |  | (29) |  | (101) |
|  | - |  | (784) |  | - |  | - |  | (784) |
|  | (24) |  | - |  | - |  | - |  | (24) |
|  | - |  | - |  | - |  | - |  | - |
| \$ | 935 | \$ | 38 | \$ | 1,084 | \$ | 1,055 | \$ | 3,112 |
| \$ | 500 | \$ | (53) | \$ | 591 | \$ | 884 | \$ | 1,922 |
| \$ | 500 | \$ | (53) | \$ | 591 | \$ | 884 | \$ | 1,922 |
| \$ | 1.20 | \$ | (0.13) | \$ | 1.47 | \$ | 2.21 | \$ | 4.73 |
|  | - |  | - |  | - |  | - |  | - |
| \$ | 1.20 | \$ | (0.13) | \$ | 1.47 | \$ | 2.21 | \$ | 4.73 |
|  | 410.6 |  | 402.5 |  | 397.5 |  | 398.0 |  | 402.2 |
|  | 416.1 |  | 402.5 |  | 401.2 |  | 399.9 |  | 406.0 |


| Quarter Ended |  |  |  | 6 Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/15 |  | 3/31/16 |  | 3/31/16 |  |
| \$ | 2,565 | \$ | 2,381 | \$ | 4,946 |
|  | 612 |  | 655 |  | 1,267 |
|  | (23) |  | (35) |  | (58) |
| \$ | 3,154 | \$ | 3,001 | \$ | 6,155 |
|  | $(2,234)$ |  | $(2,333)$ |  | $(4,567)$ |
|  | (55) |  | (56) |  | (111) |
|  | (26) |  | (26) |  | (52) |
|  | - |  | - |  | - |
|  | - |  | - |  | - |
|  | - |  | - |  | - |
| \$ | 839 | \$ | 586 | \$ | 1,425 |
| \$ | 449 | \$ | 303 | \$ | 752 |
| \$ | 449 | \$ | 303 | \$ | 752 |
| \$ | 1.13 | \$ | 0.76 | \$ | 1.89 |
|  | - |  | - |  | - |
| \$ | 1.13 | \$ | 0.76 | \$ | 1.89 |
|  | 396.6 |  | 396.1 |  | 396.4 |
|  | 398.4 |  | 397.4 |  | 397.9 |

## TRENDING SCHEDULES

Summarized Adjusted Results (Non-GAAP)
(in millions, except per share amounts, unaudited)

VIDCOM

Media Networks
Filmed Entertainment
Eliminations

## Revenues

## Expenses

Depreciation and Amortization
Equity-Based Compensation
Adjusted Operating Income ${ }^{(1)}$

Adjusted net earnings from continuing operations attributable to Viacom ${ }^{(1)}$

Adjusted diluted EPS from continuing operations ${ }^{(1)}$

Weighted average number of common shares outstanding:
Basic
Diluted

1) See Schedules 5 and 6 for reconciliations of reported (GAAP) to adjusted (Non-GAAP) results.

Advertising
Affiliate Fees
Ancillary

## Total Revenues

Expenses
Depreciation and Amortization
Adjusted Operating Income
Equity-Based Compensation
Restructuring and Programming Charges
Asset Impairment
Operating Income

| Quarter Ended |  |  |  |  |  |  | 12 Months <br> Ended <br> $9 / 30 / 14$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/13 | 3/31/14 |  | 6/30/14 |  | 9/30/14 |  |  |  |
| \$ 1,325 | \$ | 1,124 | \$ | 1,249 | \$ | 1,255 | \$ | 4,953 |
| 1,066 |  | 1,114 |  | 1,224 |  | 1,256 |  | 4,660 |
| 150 |  | 137 |  | 118 |  | 153 |  | 558 |
| \$ 2,541 | \$ | 2,375 | \$ | 2,591 | \$ | 2,664 | \$ | 10,171 |
| $(1,391)$ |  | $(1,390)$ |  | $(1,434)$ |  | $(1,537)$ |  | $(5,752)$ |
| (36) |  | (36) |  | (36) |  | (40) |  | (148) |
| \$ 1,114 | \$ | 949 | \$ | 1,121 | \$ | 1,087 | \$ | 4,271 |
| (10) |  | (10) |  | (9) |  | (10) |  | (39) |
| - |  | - |  | - |  | - |  |  |
| - |  | - |  | - |  | (43) |  | (43) |
| \$ 1,104 | \$ | 939 | \$ | 1,112 | \$ | 1,034 | \$ | 4,189 |


| Quarter Ended |  |  |  |  |  |  | $\begin{array}{\|c\|} \hline 12 \text { Months } \\ \text { Ended } \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/14 | 3/31/15 |  | 6/30/15 |  | 9/30/15 |  |  |  |
| \$ 1,367 | \$ | 1,172 | \$ | 1,223 | \$ | 1,245 | \$ | 5,007 |
| 1,132 |  | 1,146 |  | 1,244 |  | 1,386 |  | 4,908 |
| 155 |  | 134 |  | 130 |  | 156 |  | 575 |
| \$ 2,654 | \$ | 2,452 | \$ | 2,597 | \$ | 2,787 | \$ | 10,490 |
| $(1,509)$ |  | $(1,508)$ |  | $(1,441)$ |  | $(1,727)$ |  | $(6,185)$ |
| (41) |  | (41) |  | (42) |  | (38) |  | (162) |
| \$ 1,104 | \$ | 903 | \$ | 1,114 | \$ | 1,022 | \$ | 4,143 |
| (10) |  | (11) |  | (5) |  | (8) |  | (34) |
| - |  | (671) |  | - |  | - |  | (671) |
| - |  | - |  | - |  | - |  |  |
| \$ 1,094 | \$ | 221 | \$ | 1,109 | \$ | 1,014 | \$ | 3,438 |

Filmed Entertainment Financial Results
(in millions, unaudited)
VİCOM

Theatrical
Home Entertainment
License Fees
Ancillary
Total Revenues
Expenses
Depreciation and Amortization
Adjusted Operating Income/(Loss)
Equity-Based Compensation
Restructuring and Programming Charges
Operating Income/(Loss)

| Quarter Ended |  |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | Quarter Ended |  |  |  |  |  |  |  | 12 Months Ended |  | Quarter Ended |  |  |  | 6 Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/13 |  | 1/14 |  | /14 |  | 30/14 |  |  | 12/31/14 |  | 3/31/15 |  | 6/30/15 |  | 9/30/15 |  | 9/30/15 |  | 12/31/15 |  | 3/31/16 |  | 3/31/16 |  |
| \$ 159 | \$ | 229 | \$ | 264 | \$ | 557 | \$ | 1,209 | \$ | 169 | \$ | 205 | \$ | 20 | \$ | 447 | \$ | 841 | \$ | 94 | \$ | 217 | \$ | 311 |
| 272 |  | 257 |  | 284 |  | 351 |  | 1,164 |  | 316 |  | 194 |  | 199 |  | 162 |  | 871 |  | 239 |  | 153 |  | 392 |
| 208 |  | 303 |  | 227 |  | 377 |  | 1,115 |  | 189 |  | 206 |  | 214 |  | 371 |  | 980 |  | 237 |  | 240 |  | 477 |
| 42 |  | 42 |  | 81 |  | 72 |  | 237 |  | 46 |  | 54 |  | 46 |  | 45 |  | 191 |  | 42 |  | 45 |  | 87 |
| \$ 681 | \$ | 831 | \$ | 856 | \$ | 1,357 |  | 3,725 | \$ | 720 | \$ | 659 | \$ | 479 | \$ | 1,025 | \$ | 2,883 | \$ | 612 | \$ | 655 | \$ | 1,267 |
| (734) |  | (804) |  | (787) |  | $(1,131)$ |  | $(3,456)$ |  | (767) |  | (645) |  | (418) |  | (889) |  | $(2,719)$ |  | (745) |  | (778) |  | $(1,523)$ |
| (21) |  | (16) |  | (14) |  | (13) |  | (64) |  | (13) |  | (13) |  | (13) |  | (14) |  | (53) |  | (13) |  | (13) |  | (26) |
| \$ (74) | \$ | 11 | \$ | 55 | \$ | 213 | \$ | 205 | \$ | (60) | \$ | 1 | \$ | 48 | \$ | 122 | \$ | 111 | \$ | (146) | \$ | (136) | \$ | (282) |
| (4) |  | (4) |  | (3) |  | (4) |  | (15) |  | (4) |  | (3) |  | (2) |  | (4) |  | (13) |  | (3) |  | (4) |  | (7) |
| - |  | - |  | - |  | - |  | - |  | - |  | (101) |  | - |  | - |  | (101) |  | - |  | - |  | - |
| \$ (78) | \$ | 7 | \$ | 52 | \$ | 209 | \$ | 190 | \$ | (64) | \$ | (103) | \$ | 46 | \$ | 118 | \$ | (3) | \$ | (149) | \$ | (140) | \$ | (289) |

## TRENDING SCHEDULES

Reconciliation of Adjusted Operating Income (Non-GAAP)
(in millions, unaudited)
viacom

Media Networks
Filmed Entertainment
Corporate Expenses
Equity-Based Compensation
Eliminations
Adjusted Operating Income
Restructuring and Programming Charges ${ }^{(1)}$
Loss on Pension Settlement ${ }^{(1)}$
Asset Impairment ${ }^{(1)}$
Operating Income

| Quarter Ended |  |  |  |  |  | 12 Months <br> Ended$\|$ |  | Quarter Ended |  |  |  |  |  |  |  | 12 Months <br> Ended <br> $9 / 30 / 15$ |  | Quarter Ended |  |  |  | 6 Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/13 | 3/31/14 |  | 30/14 |  | 30/14 |  |  | 12/31/14 |  | 3/31/15 |  | 6/30/15 |  | 9/30/15 |  |  |  | 12/31/15 |  | 3/31/16 |  | 3/31/16 |  |
| \$ 1,114 | \$ 949 | \$ | 1,121 | \$ | 1,087 | \$ | 4,271 | \$ | 1,104 | \$ | 903 | \$ | 1,114 | \$ | 1,022 | \$ | 4,143 | \$ | 1,057 | \$ | 805 | \$ | 1,862 |
| (74) | 11 |  | 55 |  | 213 |  | 205 |  | (60) |  | 1 |  | 48 |  | 122 |  | 111 |  | (146) |  | (136) |  | (282) |
| (51) | (52) |  | (61) |  | (63) |  | (227) |  | (61) |  | (57) |  | (58) |  | (59) |  | (235) |  | (50) |  | (53) |  | (103) |
| (32) | (31) |  | (30) |  | (29) |  | (122) |  | (26) |  | (25) |  | (21) |  | (29) |  | (101) |  | (26) |  | (26) |  | (52) |
| 3 | (5) |  | 1 |  | (1) |  | (2) |  | 2 |  | - |  | 1 |  | (1) |  | 2 |  | 4 |  | (4) |  | - |
| \$ 960 | \$ 872 | \$ | 1,086 | \$ | 1,207 | \$ | 4,125 | \$ | 959 | \$ | 822 | \$ | 1,084 | \$ | 1,055 | \$ | 3,920 | \$ | 839 | \$ | 586 | \$ | 1,425 |
| - | - |  | - |  | - |  | - |  | - |  | (784) |  | - |  | - |  | (784) |  | - |  | - |  | - |
| - | - |  | - |  | - |  | - |  | (24) |  | - |  | - |  | - |  | (24) |  | - |  | - |  | - |
| - | - |  | - |  | (43) |  | (43) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| \$ 960 | \$ 872 | \$ | 1,086 | \$ | 1,164 | \$ | 4,082 | \$ | 935 | \$ | 38 | \$ | 1,084 | \$ | 1,055 | \$ | 3,112 | \$ | 839 | \$ | 586 | \$ | 1,425 |

1) See Schedule 7 for a description of factors affecting comparability of operating income.

## TRENDING SCHEDULES

Reconciliation of Adjusted Net Earnings and Diluted EPS (Non-GAAP)
(in millions, except per share amounts, unaudited)

## Net earnings/(loss) attributable to

 Viacom:Reported net earnings/(loss) from continuing operations

Impact of adjustments on net earnings/(loss) from continuing operations ${ }^{(1)}$

Adjusted net earnings from continuing operations

Per share information attributable to Viacom:

Reported diluted earnings/(loss) per share from continuing operations

Impact of adjustments on diluted earnings/(loss) per share from continuing operations ${ }^{(1)}$

Adjusted diluted EPS from continuing operations

|  |  | 12 Months <br> Ended |  |
| :---: | :---: | :---: | :---: |
| $12 / 31 / 13$ | $3 / 31 / 14$ | $6 / 30 / 14$ | $9 / 30 / 14$ |



1) See Schedule 7 for a description of factors affecting comparability of net earnings and diluted EPS.

Restructuring and programming charges ${ }^{(1)}$
Loss on pension settlement ${ }^{(2)}$
Asset impairment ${ }^{(3)}$
Impact of adjustments on operating income

Loss on extinguishment of debt ${ }^{(4)}$
Impact of adjustments on pretax earnings from continuing operations

Income tax impact of above items ${ }^{(5)}$ Discrete tax expense/(benefit) ${ }^{(6)}$
Total tax impact and other tax adjustments

Impact of adjustments on net earnings/(loss) from continuing operations attributable to Viacom

## Impact of adjustments on diluted EPS

 from continuing operationsWeighted average number of diluted shares outstanding




1) The pre-tax charge of $\$ 784$ million reflects $\$ 578$ million of programming charges and a $\$ 206$ million restructuring charge associated with workforce reductions in the quarter ended March 31 , 2015 .
2) The pre-tax non-cash charge of $\$ 24$ million was driven by the settlement of pension benefits of certain participants of our funded pension plan in the quarter ended December 31 , 2014.
3) The non-cash pre-tax impairment charge of $\$ 43$ million relates to an international trade name at Media Networks in the quarter ended September 30 , 2014.
 due April 2016. The pre-tax charge of $\$ 11$ million in the quarter ended June 30, 2014 reflects a debt extinguishment loss on the redemption of all $\$ 600$ million of our outstanding $4.375 \%$ Senior Notes due September 2014.
4) The tax impacts have been calculated using the rates applicable to the adjustments presented.
5) Includes the discrete tax expense or benefit related to certain events, such as a change in tax law or release of reserves with respect to effectively settled tax positions, that occurred in the respective period.

## TRENDING SCHEDULES

## Free Cash Flow (Non-GAAP)

(in millions, unaudited)
viacom

Cash Provided By/(Used In) Operations
Capital Expenditures
Excess Tax Benefits ${ }^{(1)}$

## Free Cash Flow

Debt Retirement Premium ${ }^{(2)}$
Operating Free Cash Flow

Debt
Cash and Cash Equivalents

## Net Debt

| Quarter Ended |  |  |  | $\begin{array}{\|c} \hline 12 \text { Months } \\ \text { Ended } \\ \hline 9 / 30 / 14 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 12/31/13 | 3/31/14 | 6/30/14 | 9/30/14 |  |
| \$ 293 | \$ 520 | \$ 550 | \$ 1,234 | \$ 2,597 |
| (20) | (29) | (32) | (42) | (123) |
| 5 | 33 | 42 | 4 | 84 |
| \$ 278 | \$ 524 | \$ 560 | \$ 1,196 | \$ 2,558 |
| - | - | 11 | - | 11 |
| \$ 278 | \$ 524 | \$ 571 | \$ 1,196 | \$ 2,569 |
| \$ 11,821 | \$ 13,305 | \$ 12,706 | \$ 12,699 | \$ 12,699 |
| 1,417 | 2,580 | 1,585 | 1,000 | 1,000 |
| \$ 10,404 | \$ 10,725 | \$ 11,121 | \$ 11,699 | \$ 11,699 |


|  | Quarter Ended |  |  |  |  |  | 12 Months <br> Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/14 | 3/31/15 |  | 6/30/15 |  | 9/30/15 |  | 9/30/15 |  |
| \$ 56 | \$ | 624 | \$ | 400 | \$ | 1,233 | \$ | 2,313 |
| (34) |  | (30) |  | (26) |  | (52) |  | (142) |
| 35 |  | 4 |  | 6 |  | (2) |  | 43 |
| \$ 57 | \$ | 598 | \$ | 380 |  | 1,179 | \$ | 2,214 |
| - |  | - |  | - |  | 18 |  | 18 |
| \$ 57 | \$ | 598 | \$ | 380 | \$ | 1,197 | \$ | 2,232 |
| \$ 13,688 | \$ | 13,157 | \$ | 13,083 |  | 12,285 | \$ | 12,285 |
| 1,185 |  | 306 |  | 421 |  | 506 |  | 506 |
| \$ 12,503 | \$ | 12,851 | \$ | 12,662 |  | 11,779 | \$ | 11,779 |


| Quarter Ended |  |  | 6 Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| 12/31/15 | 3/31/16 |  | 3/31/16 |  |
| \$ (126) | \$ | 410 | \$ | 284 |
| (26) |  | (28) |  | (54) |
| \$ (152) | \$ | 382 | \$ | 230 |
| - |  | - |  | - |
| \$ (152) | \$ | 382 | \$ | 230 |
| \$ 12,567 |  | 12,529 | \$ | 12,529 |
| 327 |  | 480 |  | 480 |
| \$ 12,240 |  | 12,049 | \$ | 12,049 |

1) Excess tax benefits from equity-based compensation awards, which are included within financing activities in the statement of cash flows
 April 2016, and $\$ 11$ million in the quarter ended June 30, 2014 on the extinguishment of all $\$ 600$ million of our $4.375 \%$ Senior Notes due September 2014.
