

March Quarter 2016 Trending Schedules

# **VIJCOM**

### **TRENDING SCHEDULES**

All information included in these schedules has been derived from information contained in our 2015 Annual Report on Form 10-K, our reports on Form 10-Q and the accompanying earnings presentations for each respective period.

The financial information contained in these schedules includes measures in accordance with accounting principles generally accepted in the United States of America ("GAAP") and non-GAAP measures. Non-GAAP measures, including consolidated operating free cash flow, free cash flow and adjusted results that exclude the impact of certain items identified as affecting comparability, are relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, cash flow provided by operations, operating income, net earnings from continuing operations attributable to Viacom and diluted EPS as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

# Summarized Reported Results (GAAP) (in millions, except per share amounts, unaudited)

				~					Months				0	-				Months	~	-			Ionths
	12/3	31/13		<b>Quarter</b> 31/14	Ende 6/30		9/	30/14	Ended /30/14	12	/31/14	3	<b>Quarter</b> /31/15		led 30/15	9/	30/15	Ended /30/15	 <b>Quarte</b> 31/15		ded 31/16		nded /31/16
	12/ 5	51/15	57.	51/14			1			12,	51/14	5,				- / /						57	
Media Networks	\$	2,541	\$	2,375	<b>\$</b> 2	2,591	\$	2,664	\$ 10,171	\$	2,654	\$	2,452	\$	2,597	\$	2,787	\$ 10,490	\$ 2,565	\$	2,381	\$	4,946
Filmed Entertainment		681		831		856		1,357	3,725		720		659		479		1,025	2,883	612		655		1,267
Eliminations		(25)		(32)		(26)		(30)	(113)		(30)		(33)		(18)		(24)	(105)	 (23)		(35)		(58)
Revenues	\$	3,197	\$	3,174	\$ 3	3,421	\$	3,991	\$ 13,783	\$	3,344	\$	3,078	\$	3,058	\$	3,788	\$ 13,268	\$ 3,154	\$	3,001	\$	6,155
Expenses	(	(2,146)		(2,219)	(2	2,253)		(2,701)	(9,319)		(2,304)		(2,174)		(1,897)		(2,650)	(9,025)	(2,234)		(2,333)		(4,567)
Depreciation and Amortization		(59)		(52)		(52)		(54)	(217)		(55)		(57)		(56)		(54)	(222)	(55)		(56)		(111)
Equity-Based Compensation		(32)		(31)		(30)		(29)	(122)		(26)		(25)		(21)		(29)	(101)	(26)		(26)		(52)
Restructuring and Programming Charges		-		-		-		-	-		-		(784)		-		-	(784)	-		-		-
Loss on Pension Settlement		-		-		-		-	-		(24)		-		-		-	(24)	-		-		-
Asset Impairment		-		-		-		(43)	(43)		-		-		-		-	-	-		-		-
Operating Income	\$	960	\$	872	<b>\$</b> 1	1,086	\$	1,164	\$ 4,082	\$	935	\$	38	\$	1,084	\$	1,055	\$ 3,112	\$ 839	\$	586	\$	1,425
Amounts attributable to Viacom:																							
Net earnings/(loss) from continuing operations	\$	547	\$	502	\$	611	\$	732	\$ 2,392	\$	500	\$	(53)	\$	591	\$	884	\$ 1,922	\$ 449	\$	303	\$	752
Discontinued operations, net of tax		-		-		(1)		-	(1)		-		-		-		-	-	 -		-		-
Net earnings/(loss) attributable to Viacom	\$	547	\$	502	\$	610	\$	732	\$ 2,391	\$	500	\$	(53)	\$	591	\$	884	\$ 1,922	\$ 449	\$	303	\$	752
Diluted earnings/(loss) per share attributable to Viacom:																							
Continuing operations	\$	1.20	\$	1.13	\$	1.40	\$	1.72	\$ 5.43	\$	1.20	\$	(0.13)	\$	1.47	\$	2.21	\$ 4.73	\$ 1.13	\$	0.76	\$	1.89
Discontinued operations		-		-		-		-	-		-		-		-		-	-	 -		-		-
Net earnings/(loss)	\$	1.20	\$	1.13	\$	1.40	\$	1.72	\$ 5.43	\$	1.20	\$	(0.13)	\$	1.47	\$	2.21	\$ 4.73	\$ 1.13	\$	0.76	\$	1.89
Weighted average number of common shares outstanding:																							
Basic		444.9		436.1	2	428.0		419.6	432.1		410.6		402.5		397.5		398.0	402.2	396.6		396.1		396.4
Diluted		454.0		444.6	2	435.8		426.4	440.2		416.1		402.5		401.2		399.9	406.0	398.4		397.4		397.9

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Summarized Adjusted Results (Non-GAAP) (in millions, except per share amounts, unaudited)

					12 Months				12 Months			6 Months
		Quarte	r Ended		Ended		Quarte	r Ended	Ended	Quarter	r Ended	Ended
	12/31/13	3/31/14	6/30/14	9/30/14	9/30/14	12/31/14	3/31/15	6/30/15 9/30/15	9/30/15	12/31/15	3/31/16	3/31/16
Media Networks	\$ 2,541	\$ 2,375	\$ 2,591	\$ 2,664	\$ 10,171	\$ 2,654	\$ 2,452	\$ 2,597 \$ 2,787	\$ 10,490	\$ 2,565	\$ 2,381	\$ 4,946
Filmed Entertainment	681	831	856	1,357	3,725	720	659	479 1,025	2,883	612	655	1,267
Eliminations	(25)	(32)	(26)	(30)	(113)	(30)	(33)	(18) (24)	(105)	(23)	(35)	(58)
Revenues	\$ 3,197	\$ 3,174	\$ 3,421	\$ 3,991	\$ 13,783	\$ 3,344	\$ 3,078	\$ 3,058 \$ 3,788	\$ 13,268	\$ 3,154	\$ 3,001	\$ 6,155
Expenses	(2,146)	(2,219)	(2,253)	(2,701)	(9,319)	(2,304)	(2,174)	(1,897) (2,650)	(9,025)	(2,234)	(2,333)	(4,567)
Depreciation and Amortization	(59)	(52)	(52)	(54)	(217)	(55)	(57)	(56) (54)	(222)	(55)	(56)	(111)
Equity-Based Compensation	(32)	(31)	(30)	(29)	(122)	(26)	(25)	(21) (29)	(101)	(26)	(26)	(52)
Adjusted Operating Income <sup>(1)</sup>	<b>\$</b> 960	<b>\$</b> 872	\$ 1,086	<b>\$ 1,2</b> 07	\$ 4,125	<b>\$</b> 959	\$ 822	\$ 1,084 \$ 1,055	\$ 3,920	\$ 839	\$ 586	\$ 1,425
Adjusted net earnings from continuing operations attributable to Viacom <sup>(1)</sup>	\$ 547	<b>\$</b> 482	\$ 618	<b>\$</b> 729	\$ 2,376	<b>\$</b> 538	<b>\$</b> 467	\$    591   \$    614	<b>\$ 2,21</b> 0	<b>\$</b> 470	\$ 303	\$ 773
Adjusted diluted EPS from continuing operations <sup>(1)</sup>	<b>\$</b> 1.20	<b>\$</b> 1.08	<b>\$</b> 1.42	<b>\$</b> 1.71	<b>\$</b> 5.40	<b>\$</b> 1.29	\$ 1.16	\$ 1.47 \$ 1.54	\$ 5.44	<b>\$</b> 1.18	\$ 0.76	\$ 1.94
Weighted average number of common shares outstanding:												
Basic	444.9	436.1	428.0	419.6	432.1	410.6	402.5	<b>3</b> 97.5 <b>3</b> 98.0	402.2	396.6	396.1	396.4
Diluted	454.0	444.6	435.8	426.4	440.2	416.1	402.5	401.2 399.9	406.0	398.4	397.4	397.9

1) See Schedules 5 and 6 for reconciliations of reported (GAAP) to adjusted (Non-GAAP) results.

Schedule 2

### Media Networks Financial Results (in millions, unaudited)

Schedule 3	

					12 Months						12 Months			6 Mo	onths
		Quarter	Ended		Ended			Quarter	Ended		Ended	Quarte	r Ended	End	ded
	12/31/13	3/31/14	6/30/14	9/30/14	9/30/14	12/31	1/14	3/31/15	6/30/15	9/30/15	9/30/15	12/31/15	3/31/16	3/31	1/16
Advertising	\$ 1,325	\$ 1,124	\$ 1,249	\$ 1,255	\$ 4,953	\$1,	,367	\$ 1,172	\$ 1,223	\$ 1,245	<b>\$</b> 5,007	<b>\$ 1,32</b> 0	\$ 1,123	<b>\$</b> 2	2,443
Affiliate Fees	1,066	1,114	1,224	1,256	4,660	1,	,132	1,146	1,244	1,386	4,908	1,119	1,129	2	2,248
Ancillary	150	137	118	153	558		155	134	130	156	575	126	129		255
Total Revenues	\$ 2,541	\$ 2,375	\$ 2,591	\$ 2,664	\$ 10,171	\$2,	,654	\$ 2,452	\$ 2,597	<b>\$ 2,787</b>	<b>\$</b> 10,490	\$ 2,565	\$ 2,381	<b>\$</b> 4	4,946
Expenses	(1,391)	(1,390)	(1,434)	(1,537)	(5,752)	(1,	,509)	(1,508)	(1,441)	(1,727)	(6,185)	(1,467)	(1,534)	(3	3,001)
Depreciation and Amortization	(36)	(36)	(36)	(40)	(148)		(41)	(41)	(42)	(38)	(162)	(41)	(42)		(83)
Adjusted Operating Income	\$ 1,114	<b>\$</b> 949	\$ 1,121	<b>\$ 1,</b> 087	\$ 4,271	<b>\$</b> 1,	,104	\$ 903	\$ 1,114	\$ 1,022	\$ 4,143	<b>\$</b> 1,057	\$ 805	<b>\$</b> 1	1,862
Equity-Based Compensation	(10)	(10)	(9)	(10)	(39)		(10)	(11)	(5)	(8)	(34)	(9)	(9)		(18)
Restructuring and Programming Charges	-	-	-	-	-		-	(671)	-	-	(671)	-	-		-
Asset Impairment				(43)	(43)		-	-			-				-
Operating Income	\$ 1,104	\$ 939	\$ 1,112	\$ 1,034	\$ 4,189	<b>\$</b> 1,	,094	\$ 221	\$ 1,109	\$ 1,014	\$ 3,438	\$ 1,048	\$ 796	<b>\$</b> 1	1,844

### Filmed Entertainment Financial Results (in millions, unaudited)

									12	Months									12	Months					6 N	Ionths
			(	Quarter	End	ed			F	Ended				Quarter	End	led			F	Ended		Quarter	Enc	led	Ε	nded
	12/	/31/13	3/3	1/14	6/3	30/14	9/	30/14	9/	/30/14	12/	31/14	3/	31/15	6/3	30/15	9/	30/15	9/	/30/15	12/	/31/15	3/	31/16	3/	31/16
Theatrical	\$	159	\$	229	\$	264	\$	557	\$	1,209	\$	169	\$	205	\$	20	\$	447	\$	841	\$	94	\$	217	\$	311
Home Entertainment		272		257		284		351		1,164		316		194		199		162		871		239		153		392
License Fees		208		303		227		377		1,115		189		206		214		371		980		237		240		477
Ancillary		42		42		81		72		237		46		54		46		45		191		42		45		87
Total Revenues	\$	681	\$	831	\$	856	\$	1,357	\$	3,725	\$	720	\$	659	\$	479	\$	1,025	\$	2,883	\$	612	\$	655	\$	1,267
Expenses		(734)		(804)		(787)		(1,131)		(3,456)		(767)		(645)		(418)		(889)		(2,719)		(745)		(778)		(1,523)
Depreciation and Amortization		(21)		(16)		(14)		(13)		(64)		(13)		(13)		(13)	_	(14)		(53)		(13)		(13)		(26)
Adjusted Operating Income/(Loss)	\$	(74)	\$	11	\$	55	\$	213	\$	205	\$	(60)	\$	1	\$	48	\$	122	\$	111	\$	(146)	\$	(136)	\$	(282)
Equity-Based Compensation		(4)		(4)		(3)		(4)		(15)		(4)		(3)		(2)		(4)		(13)		(3)		(4)		(7)
Restructuring and Programming Charges		-		-		-		-		-		-		(101)		-		-		(101)		-		-		-
Operating Income/(Loss)	\$	(78)	\$	7	\$	52	\$	209	\$	190	\$	(64)	\$	(103)	\$	46	\$	118	\$	(3)	\$	(149)	\$	(140)	\$	(289)

#### Schedule 4

Reconciliation of Adjusted Operating Income (Non-GAAP) (in millions, unaudited)

						12 N	Months							12	Months					6 M	Ionths
		Quar	er Ended			E	nded			Ç	Quarter	Ended		I	Ended		Quarter	End	led	E	nded
	12/31/13	3/31/14	6/30/	.4	9/30/14	9/3	30/14	12/31	/14	3/3	1/15	6/30/15	9/30/15	- 9,	/30/15	12/	/31/15	3/	31/16	3/	31/16
Media Networks	\$ 1,114	\$ 949	\$ 1,1	21	\$ 1,087	\$	4,271	\$1,	104	\$	903	\$ 1,114	\$ 1,022	\$	4,143	\$	1,057	\$	805	\$	1,862
Filmed Entertainment	(74)	11		55	213		205		(60)		1	48	122		111		(146)		(136)		(282)
Corporate Expenses	(51)	(52	) (	51)	(63)		(227)		(61)		(57)	(58)	(59)		(235)		(50)		(53)		(103)
Equity-Based Compensation	(32)	(31	) (	30)	(29)		(122)		(26)		(25)	(21)	(29)		(101)		(26)		(26)		(52)
Eliminations	3	(5	)	1	(1)		(2)		2		-	1	(1)		2		4		(4)		-
Adjusted Operating Income	<b>\$</b> 960	\$ 872	<b>\$ 1,</b> 0	86	<b>\$ 1,2</b> 07	\$	4,125	\$	959	\$	822	<b>\$ 1,</b> 084	\$ 1,055	\$	3,920	\$	839	\$	586	\$	1,425
Restructuring and Programming Charges <sup>(1)</sup>	-			-	-		-		-		(784)	-	-		(784)		-		-		-
Loss on Pension Settlement <sup>(1)</sup>	-			-	-		-		(24)		-	-	-		(24)		-		-		-
Asset Impairment <sup>(1)</sup>				-	(43)		(43)		-		-				-		-		-		-
Operating Income	<b>\$</b> 960	\$ 872	<b>\$ 1,</b> 0	86	\$ 1,164	\$	4,082	\$	935	\$	38	\$ 1,084	\$ 1,055	\$	3,112	\$	839	\$	586	\$	1,425

1) See Schedule 7 for a description of factors affecting comparability of operating income.

Reconciliation of Adjusted Net Earnings and Diluted EPS (Non-GAAP) (in millions, except per share amounts, unaudited)

									12	Months									12	Months					6 M	onths
			(	Quarter	End	ed			I	Ended				Quarter					E	Inded		Quarte	r En	ded	Er	nded
	12/3	31/13	3/3	81/14	6/3	80/14	9/3	30/14	9/	/30/14	12/	31/14	3/	31/15	6/3	0/15	9/3	30/15	9/	30/15	12/	31/15	3/.	31/16	3/3	31/16
Net earnings/(loss) attributable to Viacom:																										
Reported net earnings/(loss) from continuing operations	\$	547	\$	502	\$	611	\$	732	\$	2,392	\$	500	\$	(53)	\$	591	\$	884	\$	1,922	\$	449	\$	303	\$	752
Impact of adjustments on net earnings/(loss) from continuing operations <sup>(1)</sup>		-		(20)		7		(3)		(16)		38		520		-		(270)		288		21		-		21
Adjusted net earnings from continuing operations	\$	547	\$	482	\$	618	\$	729	\$	2,376	\$	538	s	467	\$	591	\$	614	\$	2,210	\$	470	\$	303	\$	773
Per share information attributable to															-											
Viacom:																										
Reported diluted earnings/(loss) per share from continuing operations	\$	1.20	\$	1.13	\$	1.40	\$	1.72	\$	5.43	\$	1.20	\$	(0.13)	\$	1.47	\$	2.21	\$	4.73	\$	1.13	\$	0.76	\$	1.89
Impact of adjustments on diluted earnings/(loss) per share from continuing operations <sup>(1)</sup>		-		(0.05)		0.02		(0.01)		(0.03)		0.09		1.29		-		(0.67)		0.71		0.05		-		0.05
Adjusted diluted EPS from continuing operations	\$	1.20	\$	1.08	\$	1.42	\$	1.71	\$	5.40	s	1.29	\$	1.16	\$	1.47	s	1.54	s	5.44	s	1.18	\$	0.76	\$	1.94
	Ŧ	1.20	÷	1100	Ŧ	1112	Ŧ	11/1	Ŷ	0.10	Ŧ	112)	Ŧ		Ϋ́	,	Ŧ	110 1	÷	0111	Ť		Ŧ	0110	Ŧ	1771
Weighted average number of common shares outstanding:																										
Basic		444.9		436.1		428.0		419.6		432.1		410.6		402.5		397.5		398.0		402.2		396.6		396.1		396.4
Diluted		454.0		444.6		435.8		426.4		440.2		416.1		402.5		401.2		399.9		406.0		398.4		397.4		397.9

1) See Schedule 7 for a description of factors affecting comparability of net earnings and diluted EPS.

#### Factors Affecting Comparability (in millions, except per share amounts, unaudited)

										Months									12 N	Ionths					6 M	onths
				Quarter						Inded				Quarter						nded		Quarte				nded
	12/3	31/13	3/3	31/14	6/3	30/14	9/	30/14	9/	30/14	12,	/31/14	3,	/31/15	6/3	30/15	9/	30/15	9/3	30/15	12,	/31/15	3/3	81/16	3/3	31/16
Restructuring and programming charges <sup>(1)</sup>	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	784	\$	-	\$	-	\$	784	\$	-	\$	-	\$	-
Loss on pension settlement <sup>(2)</sup>		-		-		-		-		-		24		-		-		-		24		-		-		-
Asset impairment <sup>(3)</sup>		-		-		-		43		43		-		-		-		-		-		-		-		-
Impact of adjustments on operating																										
income	\$	-	\$	-	Ş	-	\$	43	\$	43	\$	24	\$	784	\$	-	\$	-	\$	808	\$	-	\$	-	\$	-
Loss on extinguishment of debt (4)		-		-		11		-		11		-		-		-		18		18		-		-		-
Impact of adjustments on pretax earnings from continuing operations	\$	-	\$	-	\$	11	\$	43	\$	54	\$	24	\$	784	\$	-	\$	18	\$	826	\$	-	\$	-	\$	-
Income tax impact of above items <sup>(5)</sup>		-		-		(4)		(17)		(21)		(9)		(264)		-		(7)		(280)		-		-		-
Discrete tax expense/(benefit) <sup>(6)</sup>		-		(20)		-		(29)		(49)		23		-		-		(281)		(258)		21		-		21
Total tax impact and other tax adjustments	\$	-	\$	(20)	\$	(4)	\$	(46)	\$	(70)	\$	14	\$	(264)	\$	-	\$	(288)	\$	(538)	Ş	21	\$	-	\$	21
Impact of adjustments on net earnings/(loss) from continuing																										
operations attributable to Viacom	\$	-	\$	(20)	\$	7	\$	(3)	\$	(16)	\$	38	\$	520	\$	-	\$	(270)	\$	288	\$	21	\$	-	\$	21
Impact of adjustments on diluted EPS from continuing operations	\$	-	\$	(0.05)	\$	0.02	\$	(0.01)	\$	(0.03)	\$	0.09	\$	1.29	\$	-	Ş	(0.67)	\$	0.71	\$	0.05	\$	-	\$	0.05
Weighted average number of diluted shares outstanding		454.0		444.6		435.8		426.4		440.2		416.1		402.5		401.2		399.9		406.0		398.4		397.4		397.9

1) The pre-tax charge of \$784 million reflects \$578 million of programming charges and a \$206 million restructuring charge associated with workforce reductions in the quarter ended March 31, 2015.

2) The pre-tax non-cash charge of \$24 million was driven by the settlement of pension benefits of certain participants of our funded pension plan in the quarter ended December 31, 2014.

3) The non-cash pre-tax impairment charge of \$43 million relates to an international trade name at Media Networks in the quarter ended September 30, 2014.

4) The pre-tax charge of \$18 million in the quarter ended September 30, 2015 reflects a debt extinguishment loss on the redemption of \$550 million of the total \$918 million outstanding of our 6.250% Senior Notes due April 2016. The pre-tax charge of \$11 million in the quarter ended June 30, 2014 reflects a debt extinguishment loss on the redemption of all \$600 million of our outstanding 4.375% Senior Notes due September 2014.

5) The tax impacts have been calculated using the rates applicable to the adjustments presented.

6) Includes the discrete tax expense or benefit related to certain events, such as a change in tax law or release of reserves with respect to effectively settled tax positions, that occurred in the respective period.

### Free Cash Flow (Non-GAAP) (in millions, unaudited)

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								12	Months									12	Months					6 M	Ionths
			(	Quarter	Endee	d		]	Ended			(	Quarter	r End	led			E	Ended	(	Quarte	r Eno	ied	E	nded
	12/	31/13	3/3	61/14	6/30	)/14	9/30/14	- 9	/30/14	12/	31/14	3/3	31/15	6/3	30/15	9/30/	15	9/	/30/15	12/3	1/15	3/3	31/16	3/	31/16
Cash Provided By/(Used In) Operations	\$	293	\$	520	\$	550	\$ 1,234	\$	2,597	\$	56	\$	624	\$	400	\$ 1,2	233	\$	2,313	\$	(126)	\$	410	\$	284
Capital Expenditures		(20)		(29)		(32)	(42)		(123)		(34)		(30)		(26)		(52)		(142)		(26)		(28)		(54)
Excess Tax Benefits <sup>(1)</sup>		5		33		42	4		84		35		4		6		(2)		43		-		-		-
Free Cash Flow	\$	278	\$	524	\$	560	\$ 1,196	\$	2,558	\$	57	\$	598	\$	380	<b>\$</b> 1,	179	\$	2,214	\$	(152)	\$	382	\$	230
Debt Retirement Premium <sup>(2)</sup>		-		-		11			11		-		-		-		18		18		-		-		-
<b>Operating Free Cash Flow</b>	\$	278	\$	524	\$	571	\$ 1,196	\$	2,569	\$	57	\$	598	\$	380	\$ 1,	197	\$	2,232	\$	(152)	\$	382	\$	230
Debt	\$	11,821	\$ 1	3,305	<b>\$</b> 12	2,706	\$ 12,699	\$	12,699	<b>\$</b> 1	3,688	<b>\$</b> 1	13,157	\$	13,083	\$ 12,2	285	\$	12,285	<b>\$</b> 12	2,567	\$ 1	2,529	\$	12,529
Cash and Cash Equivalents		1,417		2,580	1	,585	1,000		1,000		1,185		306		421	!	506		506		327		480		480
Net Debt	\$	10,404	\$ 1	0,725	<b>\$</b> 11	,121	\$ 11,699	\$	11,699	<b>\$</b> 1	2,503	<b>\$</b> 1	12,851	\$	12,662	\$ 11,	779	\$	11,779	\$ 12	2,240	\$1	2,049	\$	12,049

1) Excess tax benefits from equity-based compensation awards, which are included within financing activities in the statement of cash flows.

2) Operating free cash flow excludes a cash premium of \$18 million in the quarter ended September 30, 2015 on the redemption of \$550 million of the total \$918 million outstanding of our 6.250% Senior Notes due April 2016, and \$11 million in the quarter ended June 30, 2014 on the extinguishment of all \$600 million of our 4.375% Senior Notes due September 2014.